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**APPLICATION NUMBER: 60/549,439**

**FILING DATE: *March 02, 2004***

**RELATED PCT APPLICATION NUMBER: *PCT/US05/06983***



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Customer I.D. 29441

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE

Attorney Docket No. N03.2201P

In re the application of: Hodgetts, et al.

For: Heteroalkyl-Substituted Biphenyl-4-Carboxylic Acid Arylamide Analogues

Mail Stop Provisional Patent Application

Commissioner For Patents

P.O. Box 1450

Alexandria, VA 22313-1450



COVER SHEET FOR FILING PROVISIONAL PATENT APPLICATION

Dear Sir:

The accompanying application, entitled Heteroalkyl-Substituted Biphenyl-4-Carboxylic Acid Arylamide Analogues, is a provisional patent application under 37 C.F.R. § 1.51 (a)(2) and § 1.53 (b)(2).

1. ☒ The names and addresses of the inventors of this application are as follows:

	Last Name	First Name	Middle Initial	Residence
1.	Hodgetts	Kevin	J.	224 Reservoir Road Killingworth, CT 06419
2.	DeLombaert	Stephane		37 Concord Drive Madison, CT 06443

2. ☐ This invention was made by an agency of the United States Government or under contract with an agency of the United States Government. The name of the U.S. Government agency and the Government contract number are:

Agency: \_\_\_\_\_

Contract No.: \_\_\_\_\_

US Express Mailing No. ER586113408US



22264 U.S. PTO 60/549439 030204

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Attorney Docket: N03.2201P

3. ☒ The following documents are enclosed:

☒ 84 pages of Specification

☒ 1 page of abstract

☐ \_\_\_\_\_ pages of drawings

4. ☐ A verified statement to establish small entity status under 37 CFR 1.9 and 1.27 is enclosed.

5. ☐ An Assignment of the invention to \_\_\_\_\_ is enclosed. A check in the amount of \$40.00 for recording this assignment and a recordation form cover sheet (Form PTO 1595) are also enclosed.

6. ☒ The fee for filing this provisional application, as set forth in 37 CFR 1.16(k), is \$160.00.

a. ☒ **Two checks (\$80.00 each) for this filing are enclosed.**

b. ☐ Charge the filing fee to Deposit Account No. 501116.

c. ☐ The filing fee is not being paid at this time.

7. ☒ Please charge any fee deficiencies associated with this filing to Deposit Account No. 501116.  
*A duplicate copy of this sheet is enclosed.*

Please address all future communications to:

Patent Department  
Neurogen Corporation  
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and direct telephone calls to: Ann Kadlecek or Seth A. Fidel.

Respectfully submitted,



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3/2/2004  
Date

US Express Mailing No. ER586113408US

Customer I.D. 29441

[ x ] Attorney Docket No. : N03.2201P

PATENT

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE

Applicant : Kevin J. Hodgetts, et al.  
Serial No. : Not Yet Assigned  
Filed : Herewith  
For : Heteroalkyl-Substituted Biphenyl-4-Carboxylic Acid Arylamide Analogues

Mail Stop Provisional Patent Application  
Commissioner for Patents  
P.O. Box 1450  
Alexandria, VA 22313-1450

EXPRESS MAIL INFORMATION

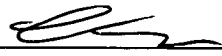
Attached hereto are the following papers which are to being sent by Express Mail Post Office To Addressee Service to: Mail Stop Provisional Patent Application, Commissioner for Patents, P.O. Box 1450, Alexandria, VA 22313-1450 on March 2, 2004:

1. Provisional Application for Patent Cover Sheet (2 sheets, 2 copies)
2. Specification for Patent Application: "Heteroalkyl-Substituted Biphenyl-4-Carboxylic Acid Arylamide Analogues" (84 pages)
3. Abstract for patent application (1 page)
4. Checks for Provisional Application Filing Fee (2 checks, \$80.00 each)
5. Return Postcard (1 card)

Express Mail Mailing Label No. ER586113408US

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Date

  
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Signed

US Express Mailing No. ER586113408US

PROVISIONAL APPLICATION IN THE UNITED STATES PATENT AND TRADEMARK OFFICE

5

Title: Heteroalkyl-Substituted Biphenyl-4-Carboxylic Acid Arylamide Analogues

Inventors:

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# HETEROALKYL-SUBSTITUTED BIPHENYL-4-CARBOXYLIC ACID ARYLAMIDE ANALOGUES

## 5 FIELD OF THE INVENTION

This invention relates generally to heteroalkyl-substituted biphenyl-4-carboxylic acid arylamide analogues that are capsaicin receptor modulators, and to the use of such compounds for treating conditions related to capsaicin receptor activation. The invention further relates to the use of such compounds as probes for the detection and localization of capsaicin receptors.

10

## BACKGROUND OF THE INVENTION

Pain perception, or nociception, is mediated by the peripheral terminals of a group of specialized sensory neurons, termed "nociceptors." A wide variety of physical and chemical stimuli induce activation of such neurons in mammals, leading to recognition of a potentially  
15 harmful stimulus. Inappropriate or excessive activation of nociceptors, however, can result in debilitating acute or chronic pain.

Neuropathic pain involves pain signal transmission in the absence of stimulus, and typically results from damage to the nervous system. In most instances, such pain is thought to occur because of sensitization in the peripheral and central nervous systems following initial  
20 damage to the peripheral system (*e.g.*, via direct injury or systemic disease). Neuropathic pain is typically burning, shooting and unrelenting in its intensity and can sometimes be more debilitating than the initial injury or disease process that induced it.

Existing treatments for neuropathic pain are largely ineffective. Opiates, such as morphine, are potent analgesics, but their usefulness is limited because of adverse side effects,  
25 such as physical addictiveness and withdrawal properties, as well as respiratory depression, mood changes, and decreased intestinal motility with concomitant constipation, nausea, vomiting, and alterations in the endocrine and autonomic nervous systems. In addition, neuropathic pain is frequently non-responsive or only partially responsive to conventional opioid analgesic regimens. Treatments employing the N-methyl-D-aspartate antagonist ketamine or the  
30 alpha(2)-adrenergic agonist clonidine can reduce acute or chronic pain, and permit a reduction in opioid consumption, but these agents are often poorly tolerated due to side effects.

Topical treatment with capsaicin has been used to treat chronic and acute pain, including neuropathic pain. Capsaicin is a pungent substance derived from the plants of the Solanaceae family (which includes hot chili peppers) and appears to act selectively on the small diameter afferent nerve fibers (A-delta and C fibers) that are believed to mediate pain. The response to capsaicin is characterized by persistent activation of nociceptors in peripheral tissues, followed by eventual desensitization of peripheral nociceptors to one or more stimuli. From studies in animals, capsaicin appears to trigger C fiber membrane depolarization by opening cation selective channels for calcium and sodium.

Similar responses are also evoked by structural analogues of capsaicin that share a common vanilloid moiety. One such analogue is resiniferatoxin (RTX), a natural product of *Euphorbia* plants. The term vanilloid receptor (VR) was coined to describe the neuronal membrane recognition site for capsaicin and such related irritant compounds. The capsaicin response is competitively inhibited (and thereby antagonized) by another capsaicin analog, capsazepine, and is also inhibited by the non-selective cation channel blocker ruthenium red. These antagonists bind to VR with no more than moderate affinity (typically with  $K_i$  values of no lower than 140  $\mu$ M).

Rat and human vanilloid receptors have been cloned from dorsal root ganglion cells. The first type of vanilloid receptor to be identified is known as vanilloid receptor type 1 (VR1), and the terms "VR1" and "capsaicin receptor" are used interchangeably herein to refer to rat and/or human receptors of this type, as well as mammalian homologs. The role of VR1 in pain sensation has been confirmed using mice lacking this receptor, which exhibit no vanilloid-evoked pain behavior, and impaired responses to heat and inflammation. VR1 is a nonselective cation channel with a threshold for opening that is lowered in response to elevated temperatures, low pH, and capsaicin receptor agonists. For example, the channel usually opens at temperatures higher than about 45°C. Opening of the capsaicin receptor channel is generally followed by the release of inflammatory peptides from neurons expressing the receptor and other nearby neurons, increasing the pain response. After initial activation by capsaicin, the capsaicin receptor undergoes a rapid desensitization via phosphorylation by cAMP-dependent protein kinase.

Because of their ability to desensitize nociceptors in peripheral tissues, VR1 agonist vanilloid compounds have been used as topical anesthetics. However, agonist application may itself cause burning pain, which limits this therapeutic use. Recently, it has been reported that

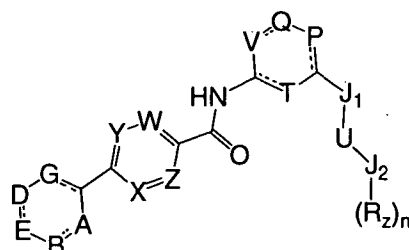


VR1 antagonists, including nonvanilloid compounds, are also useful for the treatment of pain (see PCT International Application Publication Number WO 02/08221, which published January 31, 2002).

Thus, compounds that interact with VR1, but do not elicit the initial painful sensation of VR1 agonist vanilloid compounds, are desirable for the treatment of chronic and acute pain, including neuropathic pain. Antagonists of this receptor are particularly desirable for the treatment of pain, as well as conditions such as tear gas exposure, itch and urinary tract conditions such as urinary incontinence and overactive bladder. The present invention fulfills this need, and provides further related advantages.

## SUMMARY OF THE INVENTION

The present invention provides compounds that modulate, preferably inhibit, VR1 activation. Within certain aspects, compounds provided herein are heteroalkyl-substituted biphenyl-4-carboxylic acid arylamide analogues of Formula I:



Formula I

or are a pharmaceutically acceptable salt thereof, wherein:

each  $\equiv$  independently represents a single or double bond;

either: (a) A, B and E are independently  $\text{CR}_1$ ,  $\text{C}(\text{R}_1)_2$ ,  $\text{NR}_1$  or N; or

(b) B is joined with A or E to form a fused 5- to 8-membered partially saturated ring that is substituted with from 0 to 3 substituents independently selected from  $\text{R}_1$ , and the other of A

or E is  $\text{CR}_1$ ,  $\text{C}(\text{R}_1)_2$ ,  $\text{NR}_1$  or N;

D and G are independently  $\text{CR}_1$ ,  $\text{C}(\text{R}_1)_2$ ,  $\text{NR}_1$  or N;

W, X, Y and Z are independently  $\text{CR}_1$  or N;

P, Q, T and V are independently  $\text{CR}_1$ ,  $\text{C}(\text{R}_1)_2$ , N or NH; or Q is taken together with V or P to form a fused 5- to 7-membered carbocycle or heterocycle that is substituted with from 0 to 4

substituents independently chosen from  $\text{R}_b$ ;

R<sub>1</sub> is independently chosen at each occurrence from hydrogen, halogen, hydroxy, amino, cyano, nitro, and groups of the formula L-M;

L is independently chosen at each occurrence from a single covalent bond, O, C(=O), OC(=O), C(=O)O, O-C(=O)O, S(O)<sub>m</sub>, N(R<sub>x</sub>), C(=O)N(R<sub>x</sub>), N(R<sub>x</sub>)C(=O), N(R<sub>x</sub>)S(O)<sub>m</sub>, S(O)<sub>m</sub>N(R<sub>x</sub>) and N[S(O)<sub>m</sub>R<sub>x</sub>]S(O)<sub>m</sub>; wherein m is independently selected at each occurrence from 0, 1 and 2; and R<sub>x</sub> is independently selected at each occurrence from hydrogen and C<sub>1</sub>-C<sub>8</sub>alkyl;

M is independently selected at each occurrence from (a) hydrogen; and (b) C<sub>1</sub>-C<sub>8</sub>alkyl, C<sub>2</sub>-C<sub>8</sub>alkenyl, C<sub>2</sub>-C<sub>8</sub>alkynyl, mono- and di-(C<sub>1</sub>-C<sub>4</sub>alkyl)amino(C<sub>0</sub>-C<sub>4</sub>alkyl), phenylC<sub>0</sub>-C<sub>4</sub>alkyl, (5-membered heteroaryl)C<sub>0</sub>-C<sub>4</sub>alkyl and (5- to 7-membered heterocycloalkyl)C<sub>0</sub>-C<sub>4</sub>alkyl, each of which is substituted with from 0 to 5 substituents independently selected from R<sub>b</sub>;

J<sub>1</sub> chosen from O, NH and S;

U is C<sub>1</sub>-C<sub>3</sub>alkyl, substituted with from 0 to 3 substituents independently chosen from oxo and C<sub>1</sub>-C<sub>3</sub>alkyl, or two substituents are taken together to form a 3- to 7-membered cycloalkyl or heterocycloalkyl;

Either: (a) J<sub>2</sub> is O or S,

n is 1, and

R<sub>z</sub> is hydrogen, C<sub>1</sub>-C<sub>6</sub>alkyl, C<sub>1</sub>-C<sub>6</sub>haloalkyl or C<sub>2</sub>-C<sub>6</sub>alkyl ether; or

(b) J<sub>2</sub> is N,

n is 2, and

(i) R<sub>z</sub> is independently chosen at each occurrence from hydrogen and C<sub>1</sub>-C<sub>6</sub>alkyl substituted with from 0 to 3 substituents selected from R<sub>b</sub>; or

(ii) both R<sub>z</sub> moieties are joined to form, with J<sub>2</sub>, a 5- to 8-membered heterocycloalkyl that is substituted with from 0 to 3 substituents selected from R<sub>b</sub>; and

R<sub>b</sub> is independently chosen at each occurrence from halogen, hydroxy, cyano, nitro, amino, oxo, C<sub>1</sub>-C<sub>6</sub>alkyl, C<sub>1</sub>-C<sub>6</sub>haloalkyl, C<sub>1</sub>-C<sub>6</sub>alkoxy, C<sub>1</sub>-C<sub>6</sub>haloalkoxy, aminocarbonyl, C<sub>1</sub>-C<sub>6</sub>aminoalkyl and mono- and di-(C<sub>1</sub>-C<sub>6</sub>alkyl)amino.

Within certain aspects, VR1 modulators as described herein exhibit a K<sub>i</sub> of no greater than 1 micromolar, 100 nanomolar, 50 nanomolar, 10 nanomolar or 1 nanomolar in a capsaicin receptor binding assay and/or have an EC<sub>50</sub> or IC<sub>50</sub> value of no greater than 1 micromolar, 100

nanomolar, 50 nanomolar, 10 nanomolar or 1 nanomolar in an assay for determination of capsaicin receptor antagonist activity.

In certain embodiments, VR1 modulators as described herein are VR1 antagonists and exhibit no detectable agonist activity in an *in vitro* assay of capsaicin receptor activation.

5        Within certain aspects, VR1 modulators as described herein are labeled with a detectable marker (*e.g.*, radiolabeled or fluorescein conjugated).

Within certain aspects, VR1 modulators and pharmaceutically acceptable forms thereof as described herein are labeled with a detectable marker (*e.g.*, radiolabeled or fluorescein conjugated).

10        The present invention further provides, within other aspects, pharmaceutical compositions comprising at least one VR1 modulator as described herein (*i.e.*, a compound as provided herein or a pharmaceutically acceptable form thereof) in combination with a physiologically acceptable carrier or excipient.

Within further aspects, methods are provided for reducing calcium conductance of a cellular capsaicin receptor, comprising contacting a cell (*e.g.*, neuronal) expressing a capsaicin receptor with a capsaicin receptor modulatory amount of at least one VR1 modulator as described herein. Such contact may occur *in vivo* or *in vitro*.

Methods are further provided for inhibiting binding of vanilloid ligand to a capsaicin receptor. Within certain such aspects, the inhibition takes place *in vitro*. Such methods comprise contacting a capsaicin receptor with at least one VR1 modulator as described herein, under conditions and in an amount sufficient to detectably inhibit vanilloid ligand binding to the capsaicin receptor. Within other such aspects, the capsaicin receptor is in a patient. Such methods comprise contacting cells expressing a capsaicin receptor in a patient with at least one VR1 modulator as described herein in an amount sufficient to detectably inhibit vanilloid ligand binding to cells expressing a cloned capsaicin receptor *in vitro*, and thereby inhibiting binding of vanilloid ligand to the capsaicin receptor in the patient.

The present invention further provides methods for treating a condition responsive to capsaicin receptor modulation in a patient, comprising administering to the patient a capsaicin receptor modulatory amount of at least one VR1 modulator as described herein.

Within other aspects, methods are provided for treating pain in a patient, comprising administering to a patient suffering from pain a capsaicin receptor modulatory amount of at least one VR1 modulator as described herein.

5 Methods are further provided for treating itch, urinary incontinence, overactive bladder, cough and/or hiccup in a patient, comprising administering to a patient suffering from one or more of the foregoing conditions a capsaicin receptor modulatory amount of at least one VR1 modulator as described herein.

The present invention further provides methods for promoting weight loss in an obese patient, comprising administering to an obese patient a capsaicin receptor modulatory amount of  
10 at least one VR1 modulator as described herein.

Within further aspects, the present invention provides methods for determining the presence or absence of capsaicin receptor in a sample, comprising: (a) contacting a sample with a VR1 modulator as described herein under conditions that permit binding of the VR1 modulator to capsaicin receptor; and (b) detecting a level of the VR1 modulator bound to capsaicin  
15 receptor.

The present invention also provides packaged pharmaceutical preparations, comprising: (a) a pharmaceutical composition as described herein in a container; and (b) instructions for using the composition to treat one or more conditions responsive to capsaicin receptor modulation, such as pain, itch, urinary incontinence, overactive bladder, cough, hiccup and/or  
20 obesity.

In yet another aspect, the invention provides methods of preparing the compounds disclosed herein, including the intermediates.

These and other aspects of the present invention will become apparent upon reference to the following detailed description.

25

## DETAILED DESCRIPTION

As noted above, the present invention provides capsaicin receptor modulators that are heteroalkyl-substituted biphenyl-4-carboxylic acid arylamide analogues. Such modulators may be used *in vitro* or *in vivo*, to modulate capsaicin receptor activity in a variety of contexts.

## TERMINOLOGY

Compounds are generally described herein using standard nomenclature. For compounds having asymmetric centers, it should be understood that (unless otherwise specified) all of the optical isomers and mixtures thereof are encompassed. In addition, compounds with carbon-carbon double bonds may occur in Z- and E- forms, with all isomeric forms of the compounds being included in the present invention unless otherwise specified. Where a compound exists in various tautomeric forms, a recited compound is not limited to any one specific tautomer, but rather is intended to encompass all tautomeric forms. Certain compounds are described herein using a general formula that includes variables (*e.g.*, R<sub>3</sub>, A<sub>1</sub>, X). Unless otherwise specified, each variable within such a formula is defined independently of any other variable, and any variable that occurs more than one time in a formula is defined independently at each occurrence.

The term "heteroalkyl-substituted biphenyl-4-carboxylic acid arylamide analogue," as used herein, encompasses all compounds of Formula I, as well as compounds of other Formulas provided herein and pharmaceutically acceptable forms for such compounds.

"Pharmaceutically acceptable forms" of the compounds recited herein are pharmaceutically acceptable salts, hydrates, solvates, crystal forms, polymorphs, chelates, non-covalent complexes, esters, clathrates and prodrugs of such compounds. As used herein, a pharmaceutically acceptable salt is an acid or base salt that is generally considered in the art to be suitable for use in contact with the tissues of human beings or animals without excessive toxicity, irritation, allergic response, or other problem or complication. Such salts include mineral and organic acid salts of basic residues such as amines, as well as alkali or organic salts of acidic residues such as carboxylic acids. Specific pharmaceutical salts include, but are not limited to, salts of acids such as hydrochloric, phosphoric, hydrobromic, malic, glycolic, fumaric, sulfuric, sulfamic, sulfanilic, formic, toluenesulfonic, methanesulfonic, benzene sulfonic, ethane disulfonic, 2-hydroxyethylsulfonic, nitric, benzoic, 2-acetoxybenzoic, citric, tartaric, lactic, stearic, salicylic, glutamic, ascorbic, pamoic, succinic, fumaric, maleic, propionic, hydroxymaleic, hydroiodic, phenylacetic, alkanolic such as acetic, HOOC-(CH<sub>2</sub>)<sub>n</sub>-COOH where n is 0-4, and the like. Similarly, pharmaceutically acceptable cations include, but are not limited to sodium, potassium, calcium, aluminum, lithium and ammonium. Those of ordinary skill in the art will recognize further pharmaceutically acceptable salts for the compounds provided herein, including those listed by *Remington's Pharmaceutical Sciences*, 17th ed., Mack

Publishing Company, Easton, PA, p. 1418 (1985). In general, a pharmaceutically acceptable acid or base salt can be synthesized from a parent compound that contains a basic or acidic moiety by any conventional chemical method. Briefly, such salts can be prepared by reacting the free acid or base forms of these compounds with a stoichiometric amount of the appropriate base or acid in water or in an organic solvent, or in a mixture of the two; generally, the use of nonaqueous media, such as ether, ethyl acetate, ethanol, isopropanol or acetonitrile, is preferred.

A "prodrug" is a compound that may not fully satisfy the structural requirements of the compounds provided herein, but is modified *in vivo*, following administration to a patient, to produce a compound of Formula I, or other formula provided herein. For example, a prodrug may be an acylated derivative of a compound as provided herein. Prodrugs include compounds wherein hydroxy, amine or sulfhydryl groups are bonded to any group that, when administered to a mammalian subject, cleaves to form a free hydroxy, amino, or sulfhydryl group, respectively. Examples of prodrugs include, but are not limited to, acetate, formate and benzoate derivatives of alcohol and amine functional groups within the compounds provided herein. Prodrugs of the compounds provided herein may be prepared by modifying functional groups present in the compounds in such a way that the modifications are cleaved to the parent compounds.

As used herein, the term "alkyl" refers to a straight or branched chain or cyclic saturated aliphatic hydrocarbon. Alkyl groups include groups having from 1 to 8 carbon atoms ( $C_1$ - $C_8$ alkyl), from 1 to 6 carbon atoms ( $C_1$ - $C_6$ alkyl) and from 1 to 4 carbon atoms ( $C_1$ - $C_4$ alkyl), such as methyl, ethyl, propyl, isopropyl, n-butyl, *sec*-butyl, *tert*-butyl, pentyl, 2-pentyl, isopentyl, neopentyl, hexyl, 2-hexyl, 3-hexyl, 3-methylpentyl, cyclopropyl, cyclopropylmethyl, cyclopentyl, cyclopentylmethyl, cyclohexyl, cycloheptyl and norbornyl. " $C_0$ - $C_4$ alkyl" refers to a single covalent bond ( $C_0$ ) or an alkyl group having 1, 2, 3 or 4 carbon atoms; " $C_0$ - $C_6$ alkyl" refers to a single covalent bond or a  $C_1$ - $C_6$ alkyl group; " $C_0$ - $C_8$ alkyl" refers to a single covalent bond or a  $C_1$ - $C_8$ alkyl group. In certain embodiments, preferred alkyl groups are straight or branched chain. In some instances herein, a substituent of an alkyl group is specifically indicated. For example, " $C_1$ - $C_6$ aminoalkyl" refers to a  $C_1$ - $C_6$ alkyl group that has at least one amino substituent.

Similarly, "alkenyl" refers to straight or branched chain or cyclic alkene groups, in which at least one unsaturated carbon-carbon double bond is present. Alkenyl groups include  $C_2$ - $C_8$ alkenyl,  $C_2$ - $C_6$ alkenyl and  $C_2$ - $C_4$ alkenyl groups, which have from 2 to 8, 2 to 6 or 2 to 4 carbon atoms, respectively, such as ethenyl, allyl or isopropenyl. "Alkynyl" refers to straight or

branched chain or cyclic alkyne groups, which have one or more unsaturated carbon-carbon bonds, at least one of which is a triple bond. Alkynyl groups include C<sub>2</sub>-C<sub>8</sub>alkynyl, C<sub>2</sub>-C<sub>6</sub>alkynyl and C<sub>2</sub>-C<sub>4</sub>alkynyl groups, which have from 2 to 8, 2 to 6 or 2 to 4 carbon atoms, respectively. In certain embodiments, preferred alkenyl and alkynyl groups are straight or branched chain.

5 A "cycloalkyl" is a saturated cyclic group in which all ring members are carbon, such as cyclopropyl, cyclobutyl, cyclopentyl and cyclohexyl. Certain cycloalkyl groups are C<sub>3</sub>-C<sub>7</sub>cycloalkyl, in which the ring contains from 3 to 7 ring members.

By "alkoxy," as used herein, is meant an alkyl group as described above attached via an oxygen bridge. Alkoxy groups include C<sub>1</sub>-C<sub>6</sub>alkoxy and C<sub>1</sub>-C<sub>4</sub>alkoxy groups, which have from 1  
10 to 6 or 1 to 4 carbon atoms, respectively. Methoxy, ethoxy, propoxy, isopropoxy, n-butoxy, *sec*-butoxy, *tert*-butoxy, n-pentoxy, 2-pentoxy, 3-pentoxy, isopentoxy, neopentoxy, hexoxy, 2-hexoxy, 3-hexoxy, and 3-methylpentoxy are specific alkoxy groups.

Similarly, "alkylthio" refers to an alkyl, alkenyl or alkynyl group as described above attached via a sulfur bridge. Preferred alkoxy and alkylthio groups are those in which an alkyl  
15 group is attached via the heteroatom bridge.

The term "oxo," as used herein, refers to a keto (C=O) group. An oxo group that is a substituent of a nonaromatic carbon atom results in a conversion of -CH<sub>2</sub>- to -C(=O)-.

"Alkylsulfonyl" refers to groups of the formula -(SO<sub>2</sub>)-alkyl, in which the sulfur atom is the point of attachment. Alkylsulfonyl groups include C<sub>1</sub>-C<sub>6</sub>alkylsulfonyl and C<sub>1</sub>-  
20 C<sub>4</sub>alkylsulfonyl groups, which have from 1 to 6 or 1 to 4 carbon atoms, respectively. Methylsulfonyl is one representative alkylsulfonyl group.

"Alkylsulfonamido" refers to groups of the formula -(SO<sub>2</sub>)-N(R)<sub>2</sub>, in which the sulfur atom is the point of attachment and each R is independently hydrogen or alkyl. The term "mono-  
or di-(C<sub>1</sub>-C<sub>6</sub>alkyl)sulfonamido" refers to such groups in which one R is C<sub>1</sub>-C<sub>6</sub>alkyl and the other  
25 R is hydrogen or an independently chosen C<sub>1</sub>-C<sub>6</sub>alkyl.

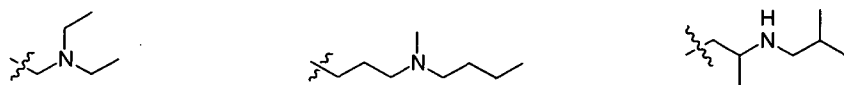
The term "alkanoyl" refers to an acyl group in a linear or branched arrangement (*e.g.*, -(C=O)-alkyl), where attachment is through the carbon of the keto group. Alkanoyl groups include C<sub>2</sub>-C<sub>8</sub>alkanoyl, C<sub>2</sub>-C<sub>6</sub>alkanoyl and C<sub>2</sub>-C<sub>4</sub>alkanoyl groups, which have from 2 to 8, 2 to 6  
or 2 to 4 carbon atoms, respectively. "C<sub>1</sub>alkanoyl" refers to -(C=O)-H, which (along with C<sub>2</sub>-  
30 C<sub>8</sub>alkanoyl) is encompassed by the term "C<sub>1</sub>-C<sub>8</sub>alkanoyl." Ethanoyl is C<sub>2</sub>alkanoyl.

An "alkanone" is a ketone group in which carbon atoms are in a linear or branched alkyl arrangement. "C<sub>3</sub>-C<sub>8</sub>alkanone," "C<sub>3</sub>-C<sub>6</sub>alkanone" and "C<sub>3</sub>-C<sub>4</sub>alkanone" refer to an alkanone having from 3 to 8, 6 or 4 carbon atoms, respectively. By way of example, a C<sub>3</sub> alkanone group has the structure -CH<sub>2</sub>-(C=O)-CH<sub>3</sub>.

5 Similarly, "alkyl ether" refers to a linear or branched ether substituent. Alkyl ether groups include C<sub>2</sub>-C<sub>8</sub>alkyl ether, C<sub>2</sub>-C<sub>6</sub>alkyl ether and C<sub>2</sub>-C<sub>4</sub>alkyl ether groups, which have 2 to 8, 6 or 4 carbon atoms, respectively. By way of example, a C<sub>2</sub> alkyl ether group has the structure -CH<sub>2</sub>-O-CH<sub>3</sub>.

"Alkylamino" refers to a secondary or tertiary amine having the general structure -NH-alkyl or -N(alkyl)(alkyl), wherein each alkyl may be the same or different. Such groups include, for example, mono- and di-(C<sub>1</sub>-C<sub>8</sub>alkyl)amino groups, in which each alkyl may be the same or different and may contain from 1 to 8 carbon atoms, as well as mono- and di-(C<sub>1</sub>-C<sub>6</sub>alkyl)amino groups and mono- and di-(C<sub>1</sub>-C<sub>4</sub>alkyl)amino groups.

"Alkylaminoalkyl" refers to an alkylamino group linked via an alkyl group (*i.e.*, a group having the general structure -alkyl-NH-alkyl or -alkyl-N(alkyl)(alkyl)) in which each alkyl is selected independently. Such groups include, for example, mono- and di-(C<sub>1</sub>-C<sub>8</sub>alkyl)aminoC<sub>1</sub>-C<sub>8</sub>alkyl, mono- and di-(C<sub>1</sub>-C<sub>6</sub>alkyl)aminoC<sub>1</sub>-C<sub>6</sub>alkyl and mono- and di-(C<sub>1</sub>-C<sub>4</sub>alkyl)aminoC<sub>1</sub>-C<sub>4</sub>alkyl, in which each alkyl may be the same or different. "Mono- or di-(C<sub>1</sub>-C<sub>6</sub>alkyl)aminoC<sub>0</sub>-C<sub>6</sub>alkyl" refers to a mono- or di-(C<sub>1</sub>-C<sub>6</sub>alkyl)amino group linked via a direct bond or a C<sub>1</sub>-C<sub>6</sub>alkyl group. The following are representative alkylaminoalkyl groups:



The term "aminocarbonyl" refers to an amide group (*i.e.*, -(C=O)NH<sub>2</sub>). "Mono- or di-(C<sub>1</sub>-C<sub>8</sub>alkyl)aminocarbonyl" is an aminocarbonyl group in which one or both of the hydrogen atoms is replaced with C<sub>1</sub>-C<sub>8</sub>alkyl. If both hydrogen atoms are so replaced, the C<sub>1</sub>-C<sub>8</sub>alkyl groups may be the same or different.

The term "halogen" refers to fluorine, chlorine, bromine and iodine.

A "haloalkyl" is a branched, straight-chain or cyclic alkyl group, substituted with 1 or more halogen atoms (*e.g.*, "C<sub>1</sub>-C<sub>8</sub>haloalkyl" groups have from 1 to 8 carbon atoms; "C<sub>1</sub>-C<sub>4</sub>haloalkyl" groups have from 1 to 4 carbon atoms). Examples of haloalkyl groups include, but are not limited to, mono-, di- or tri-fluoromethyl; mono-, di- or tri-chloromethyl; mono-, di-, tri-,



tetra- or penta-fluoroethyl; mono-, di-, tri-, tetra- or penta-chloroethyl; and 1,2,2,2-tetrafluoro-1-trifluoromethyl-ethyl. Typical haloalkyl groups are trifluoromethyl and difluoromethyl. The term "haloalkoxy" refers to a haloalkyl group as defined above attached via an oxygen bridge. "C<sub>1</sub>-C<sub>8</sub>haloalkoxy" groups have 1 to 8 carbon atoms.

5           A dash ("-") that is not between two letters or symbols is used to indicate a point of attachment for a substituent. For example, -CONH<sub>2</sub> is attached through the carbon atom.

A "heteroatom," as used herein, is oxygen, sulfur or nitrogen.

10           A "carbocycle" or "carbocyclic group" comprises at least one ring formed entirely by carbon-carbon bonds (referred to herein as a carbocyclic ring), and does not contain a heterocyclic ring. Unless otherwise specified, each carbocyclic ring within a carbocycle may be saturated, partially saturated or aromatic. A carbocycle generally has from 1 to 3 fused, pendant or spiro rings; carbocycles within certain embodiments have one ring or two fused rings. Typically, each ring contains from 3 to 8 ring members (*i.e.*, C<sub>3</sub>-C<sub>8</sub>); C<sub>5</sub>-C<sub>7</sub> rings are recited in certain embodiments. Carbocycles comprising fused, pendant or spiro rings typically contain  
15           from 9 to 14 ring members. Certain representative carbocycles are cycloalkyl (*i.e.*, groups that comprise saturated and/or partially saturated rings, such as cyclopropyl, cyclobutyl, cyclopentyl, cyclohexyl, cycloheptyl, cyclooctyl, adamantyl, decahydro-naphthalenyl, octahydro-indenyl, and partially saturated variants of any of the foregoing, such as cyclohexenyl). Other carbocycles are aryl (*i.e.*, contain at least one aromatic carbocyclic ring). Such carbocycles include, for example,  
20           phenyl, naphthyl, fluorenyl, indanyl and 1,2,3,4-tetrahydro-naphthyl.

Certain carbocycles are linked via a C<sub>0</sub>-C<sub>4</sub>alkyl group (*i.e.*, a single covalent bond or a C<sub>1</sub>-C<sub>4</sub>alkyl). Such groups include, for example, phenylC<sub>0</sub>-C<sub>4</sub>alkyl.

25           A "heterocycle" or "heterocyclic group" has from 1 to 3 fused, pendant or spiro rings, at least one of which is a heterocyclic ring (*i.e.*, one or more ring atoms is a heteroatom, with the remaining ring atoms being carbon). Typically, a heterocyclic ring comprises 1, 2, 3 or 4 heteroatoms; within certain embodiments each heterocyclic ring has 1 or 2 heteroatoms per ring. Each heterocyclic ring generally contains from 3 to 8 ring members (rings having from 4 or 5 to 7 ring members are recited in certain embodiments) and heterocycles comprising fused, pendant or spiro rings typically contain from 9 to 14 ring members. Certain heterocycles comprise a  
30           sulfur atom as a ring member; in certain embodiments, the sulfur atom is oxidized to SO or SO<sub>2</sub>. Heterocycles may be optionally substituted with a variety of substituents, as indicated. Unless

otherwise specified, a heterocycle may be a heterocycloalkyl group (*i.e.*, each ring is saturated or partially saturated) or a heteroaryl group (*i.e.*, at least one ring within the group is aromatic). A heterocyclic group may generally be linked via any ring or substituent atom, provided that a stable compound results. N-linked heterocyclic groups are linked via a component nitrogen atom.

Heterocyclic groups include, for example, azepanyl, azocinyl, benzimidazolyl, benzimidazoliny, benzisothiazolyl, benzisoxazolyl, benzofuranyl, benzothiofuranyl, benzoxazolyl, benzothiazolyl, benztetrazolyl, chromanyl, chromenyl, cinnoliny, decahydroquinoliny, dihydrofuro[2,3-b]tetrahydrofuranyl, dihydroisoquinoliny, dihydrotetrahydrofuranyl, 1,4-dioxo-8-aza-spiro[4.5]decyl, dithiaziny, furanyl, furazanyl, imidazoliny, imidazolidiny, imidazolyl, indazolyl, indolenyl, indoliny, indoliziny, indolyl, isobenzofuranyl, isochromanyl, isoindazolyl, isoindoliny, isoindolyl, isothiazolyl, isoxazolyl, isoquinoliny, morpholiny, naphthyridiny, octahydroisoquinoliny, oxadiazolyl, oxazolidiny, oxazolyl, phthalaziny, piperaziny, piperidiny, piperidiny, piperidony, pteridiny, puriny, pyranly, pyraziny, pyrazolidiny, pyrazoliny, pyrazolyl, pyridaziny, pyridoimidazolyl, pyridooxazolyl, pyridothiazolyl, pyridyl, pyrimidyl, pyrrolidiny, pyrrolidony, pyrroliny, pyrrolyl, quinazoliny, quinoliny, quinoxaliny, quinuclidiny, tetrahydroisoquinoliny, tetrahydroquinoliny, tetrazolyl, thiadiaziny, thiadiazolyl, thiazolyl, thienothiazolyl, thienooxazolyl, thienoimidazolyl, thienyl, thiophenyl, thiomorpholiny and variants thereof in which the sulfur atom is oxidized, triaziny, and any of the foregoing that are substituted with from 1 to 4 substituents as described above.

A "heterocycleC<sub>0</sub>-C<sub>8</sub>alkyl" is a heterocyclic group linked via a direct bond or C<sub>1</sub>-C<sub>8</sub>alkyl group. A (5- to 7-membered heterocycle)C<sub>0</sub>-C<sub>4</sub>alkyl is a heterocyclic group having from 5 to 7 ring members linked via a direct bond or an alkyl group having from 1 to 4 carbon atoms. Such groups include (5- to 7-membered heteroaryl)C<sub>0</sub>-C<sub>4</sub>alkyl and (5- to 7-membered heterocycloalkyl)C<sub>0</sub>-C<sub>4</sub>alkyl

A "substituent," as used herein, refers to a molecular moiety that is covalently bonded to an atom within a molecule of interest. For example, a "ring substituent" may be a moiety such as a halogen, alkyl group, haloalkyl group or other group discussed herein that is covalently bonded to an atom (preferably a carbon or nitrogen atom) that is a ring member. The term "substitution" refers to replacing a hydrogen atom in a molecular structure with a substituent as described

above, such that the valence on the designated atom is not exceeded, and such that a chemically stable compound (*i.e.*, a compound that can be isolated, characterized, and tested for biological activity) results from the substitution.

Groups that are "optionally substituted" are unsubstituted or are substituted by other than hydrogen at one or more available positions, typically 1, 2, 3, 4 or 5 positions, by one or more suitable groups (which may be the same or different). Such optional substituents include, for example, hydroxy, halogen, cyano, nitro, C<sub>1</sub>-C<sub>8</sub>alkyl, C<sub>2</sub>-C<sub>8</sub>alkenyl, C<sub>2</sub>-C<sub>8</sub>alkynyl, C<sub>1</sub>-C<sub>8</sub>alkoxy, C<sub>2</sub>-C<sub>8</sub>alkyl ether, C<sub>3</sub>-C<sub>8</sub>alkanone, C<sub>1</sub>-C<sub>8</sub>alkylthio, amino, mono- or di-(C<sub>1</sub>-C<sub>8</sub>alkyl)amino, C<sub>1</sub>-C<sub>8</sub>haloalkyl, C<sub>1</sub>-C<sub>8</sub>haloalkoxy, C<sub>1</sub>-C<sub>8</sub>alkanoyl, C<sub>2</sub>-C<sub>8</sub>alkanoyloxy, C<sub>1</sub>-C<sub>8</sub>alkoxycarbonyl, -COOH, -CONH<sub>2</sub>, mono- or di-(C<sub>1</sub>-C<sub>8</sub>alkyl)aminocarbonyl, -SO<sub>2</sub>NH<sub>2</sub>, and/or mono or di(C<sub>1</sub>-C<sub>8</sub>alkyl)sulfonamido, as well as carbocyclic and heterocyclic groups. Optional substitution is also indicated by the phrase "substituted with from 0 to X substituents," where X is the maximum number of possible substituents. Certain optionally substituted groups are substituted with from 0 to 2, 3 or 4 independently selected substituents (*i.e.*, are unsubstituted or substituted with up to the recited maximum number of substituents).

The terms "VR1" and "capsaicin receptor" are used interchangeably herein to refer to a type 1 vanilloid receptor. Unless otherwise specified, these terms encompass both rat and human VR1 receptors (*e.g.*, GenBank Accession Numbers AF327067, AJ277028 and NM\_018727; sequences of certain human VR1 cDNAs are provided in SEQ ID NOs:1-3, and the encoded amino acid sequences shown in SEQ ID NOs:4 and 5, of U.S. Patent No. 6,482,611), as well as homologs thereof found in other species.

A "VR1 modulator," also referred to herein as a "modulator," is a compound that modulates VR1 activation and/or VR1-mediated signal transduction. VR1 modulators specifically provided herein are compounds of Formula I and pharmaceutically acceptable forms of compounds of Formula I. A VR1 modulator may be a VR1 agonist or antagonist. A modulator binds with "high affinity" if the K<sub>i</sub> at VR1 is less than 1 micromolar, preferably less than 100 nanomolar, 10 nanomolar or 1 nanomolar. A representative assay for determining K<sub>i</sub> at VR1 is provided in Example 4, herein.

A modulator is considered an "antagonist" if it detectably inhibits vanilloid ligand binding to VR1 and/or VR1-mediated signal transduction (using, for example, the representative assay provided in Example 5); in general, such an antagonist inhibits VR1 activation with a IC<sub>50</sub>

value of less than 1 micromolar, preferably less than 100 nanomolar, and more preferably less than 10 nanomolar or 1 nanomolar within the assay provided in Example 5. VR1 antagonists include neutral antagonists and inverse agonists. In certain embodiments, capsaicin receptor antagonists provided herein are not vanilloids.

5        An "inverse agonist" of VR1 is a compound that reduces the activity of VR1 below its basal activity level in the absence of added vanilloid ligand. Inverse agonists of VR1 may also inhibit the activity of vanilloid ligand at VR1, and/or may also inhibit binding of vanilloid ligand to VR1. The ability of a compound to inhibit the binding of vanilloid ligand to VR1 may be measured by a binding assay, such as the binding assay given in Example 4. The basal activity  
10        of VR1, as well as the reduction in VR1 activity due to the presence of VR1 antagonist, may be determined from a calcium mobilization assay, such as the assay of Example 5.

      A "neutral antagonist" of VR1 is a compound that inhibits the activity of vanilloid ligand at VR1, but does not significantly change the basal activity of the receptor (*i.e.*, within a calcium mobilization assay as described in Example 5 performed in the absence of vanilloid ligand, VR1  
15        activity is reduced by no more than 10%, more preferably by no more than 5%, and even more preferably by no more than 2%; most preferably, there is no detectable reduction in activity). Neutral antagonists of VR1 may inhibit the binding of vanilloid ligand to VR1.

      As used herein a "capsaicin receptor agonist" or "VR1 agonist" is a compound that elevates the activity of the receptor above the basal activity level of the receptor (*i.e.*, enhances  
20        VR1 activation and/or VR1-mediated signal transduction). Capsaicin receptor agonist activity may be identified using the representative assay provided in Example 5. In general, such an agonist has an EC<sub>50</sub> value of less than 1 micromolar, preferably less than 100 nanomolar, and more preferably less than 10 nanomolar within the assay provided in Example 5. In certain embodiments, capsaicin receptor agonists provided herein are not vanilloids.

25        A "vanilloid" is capsaicin or any capsaicin analogue that comprises a phenyl ring with two oxygen atoms bound to adjacent ring carbon atoms (one of which carbon atom is located *para* to the point of attachment of a third moiety that is bound to the phenyl ring). A vanilloid is a "vanilloid ligand" if it binds to VR1 with a K<sub>i</sub> (determined as described herein) that is no greater than 10 μM. Vanilloid ligand agonists include capsaicin, olvanil, N-arachidonoyl-  
30        dopamine and resiniferatoxin (RTX). Vanilloid ligand antagonists include capsazepine and iodo-resiniferatoxin.

A "capsaicin receptor modulatory amount" is an amount that, upon administration to a patient, achieves a concentration of VR1 modulator at a capsaicin receptor within the patient that is sufficient to alter the binding of vanilloid ligand to VR1 *in vitro* (using the assay provided in Example 4) and/or VR1-mediated signal transduction (using an assay provided in Example 5).

5 The capsaicin receptor may be present, or example, in a body fluid such as blood, plasma, serum, CSF, synovial fluid, lymph, cellular interstitial fluid, tears or urine.

A "therapeutically effective amount" is an amount that, upon administration, is sufficient to provide detectable patient relief from a condition being treated. Such relief may be detected using any appropriate criteria, including alleviation of one or more symptoms such as pain.

10 A "patient" is any individual treated with a VR1 modulator as provided herein. Patients include humans, as well as other animals such as companion animals (*e.g.*, dogs and cats) and livestock. Patients may be experiencing one or more symptoms of a condition responsive to capsaicin receptor modulation (*e.g.*, pain, exposure to vanilloid ligand, itch, urinary incontinence, overactive bladder, respiratory disorders, cough and/or hiccup), or may be free of such  
15 symptom(s) (*i.e.*, treatment may be prophylactic).

#### VR1 MODULATORS

As noted above, the present invention provides VR1 modulators that may be used in a variety of contexts, including in the treatment of pain (*e.g.*, neuropathic or peripheral nerve-mediated pain); exposure to capsaicin; exposure to acid, heat, light, tear gas air pollutants, pepper  
20 spray or related agents; respiratory conditions such as asthma or chronic obstructive pulmonary disease; itch; urinary incontinence or overactive bladder; cough or hiccup; and/or obesity. VR1 modulators may also be used within *in vitro* assays (*e.g.*, assays for receptor activity), as probes for detection and localization of VR1 and as standards in ligand binding and VR1-mediated signal transduction assays.

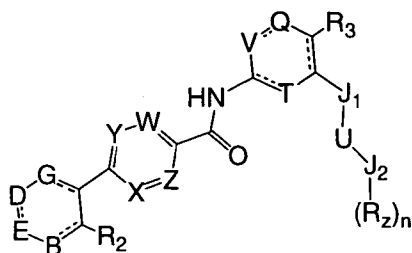
25 VR1 modulators provided herein are heteroalkyl-substituted biphenyl-4-carboxylic acid arylamide analogues that detectably modulate the binding of capsaicin to VR1 at nanomolar (*i.e.*, submicromolar) concentrations, preferably at subnanomolar concentrations, more preferably at concentrations below 100 picomolar, 20 picomolar, 10 picomolar or 5 picomolar. Such modulators are preferably not vanilloids. Certain preferred modulators are VR1 antagonists and  
30 have no detectable agonist activity in the assay described in Example 5. Preferred VR1

modulators further bind with high affinity to VR1, and do not substantially inhibit activity of human EGF receptor tyrosine kinase.

The present invention is based, in part, on the discovery that small molecules having the general Formula I (as well as pharmaceutically acceptable salts, hydrates and prodrugs thereof)

5 modulate VR1 activity.

In certain embodiments, VR1 modulators of Formula I further satisfy Formula II:



Formula II

or are a pharmaceutically acceptable form thereof, wherein:

B and E are independently CR<sub>1</sub>, C(R<sub>1</sub>)<sub>2</sub>, NR<sub>1</sub> or N; or B and E are taken together to form a fused 5- to 8-membered partially saturated ring that is substituted with from 0 to 3 substituents  
10 independently selected from R<sub>1</sub>;

Q, T and V are independently CR<sub>1</sub>, C(R<sub>1</sub>)<sub>2</sub>, N or NH; or Q is taken together with V or R<sub>3</sub> to form a fused 5- to 7-membered carbocycle or heterocycle that is substituted with from 0 to 4 substituents independently chosen from R<sub>b</sub>;

R<sub>2</sub> is halogen, hydroxy, amino, cyano, nitro or a group of the formula L-M;

15 R<sub>3</sub> is hydrogen, halogen, cyano, C<sub>1</sub>-C<sub>8</sub>alkyl, C<sub>2</sub>-C<sub>8</sub>alkenyl, C<sub>2</sub>-C<sub>8</sub>alkynyl, C<sub>1</sub>-C<sub>8</sub>haloalkyl, C<sub>2</sub>-C<sub>8</sub>alkyl ether, C<sub>1</sub>-C<sub>8</sub>alkylsulfonyl, C<sub>1</sub>-C<sub>8</sub>alkylsulfonamido or taken together with Q to form a fused, optionally substituted, 5- to 7-membered carbocycle or heterocycle;

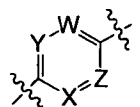
L is independently chosen at each occurrence from a single covalent bond, O, C(=O), OC(=O), C(=O)O, O-C(=O)O, S(O)<sub>m</sub>, N(R<sub>x</sub>), C(=O)N(R<sub>x</sub>), N(R<sub>x</sub>)C(=O), N(R<sub>x</sub>)S(O)<sub>m</sub>, S(O)<sub>m</sub>N(R<sub>x</sub>)  
20 and N[S(O)<sub>m</sub>R<sub>x</sub>]S(O)<sub>m</sub>; wherein m is independently selected at each occurrence from 0, 1 and 2; and R<sub>x</sub> is independently selected at each occurrence from hydrogen and C<sub>1</sub>-C<sub>8</sub>alkyl;

M is independently selected at each occurrence from (a) hydrogen and hydroxy; and (b) C<sub>1</sub>-C<sub>8</sub>alkyl, C<sub>2</sub>-C<sub>8</sub>alkenyl, C<sub>2</sub>-C<sub>8</sub>alkynyl, mono- and di-(C<sub>1</sub>-C<sub>4</sub>alkyl)amino(C<sub>0</sub>-C<sub>4</sub>alkyl), phenylC<sub>0</sub>-C<sub>4</sub>alkyl and (5- to 7-membered heterocycloalkyl)C<sub>0</sub>-C<sub>4</sub>alkyl, each of which is  
25 substituted with from 0 to 5 substituents independently selected from R<sub>b</sub>;

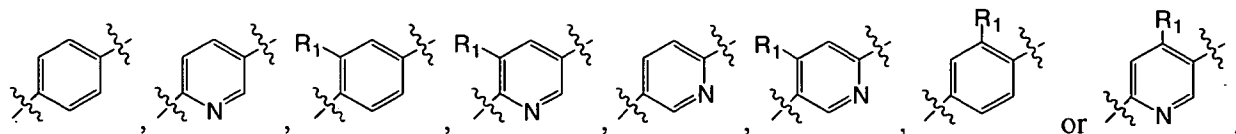
and the remaining variables are as described for Formula I.

In certain compounds of Formulas I and II, each  $\equiv$  represents a double bond.

In certain compounds of Formulas I and II, the group designated



is an optionally substituted phenyl or pyridyl ring, such as



- 5 In certain such compounds, W, Y and Z are  $\text{CR}_1$ , with each  $\text{R}_1$  at W, Y and Z independently chosen from hydrogen, halogen, hydroxy, amino, cyano, nitro,  $\text{C}_1\text{-C}_4$ alkyl,  $\text{C}_1\text{-C}_4$ haloalkyl,  $\text{C}_1\text{-C}_4$ alkoxy,  $\text{-N(H)SO}_2\text{C}_1\text{-C}_4$ alkyl,  $\text{-N(C}_1\text{-C}_4\text{alkyl)SO}_2\text{C}_1\text{-C}_4$ alkyl and  $\text{-N(SO}_2\text{C}_1\text{-C}_4\text{alkyl)}_2$ . For example, each  $\text{R}_1$  at W, Y and Z may be independently selected from hydrogen, halogen, hydroxy and  $\text{C}_1\text{-C}_4$ alkyl. Within certain compounds, X is N or CH. Within other compounds, W and Z are each CH, X is N or CH, and Y is  $\text{CR}_1$ . In further such compounds, W and Y (or W, Y and Z) are each CH, and X is N or CH.

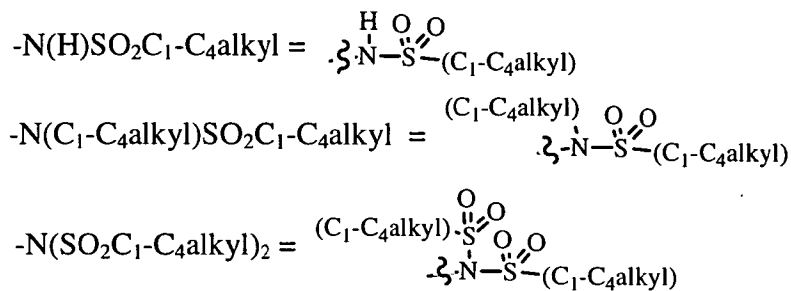
- 10 In other such compounds, W is N and X, Y, and Z are  $\text{CR}_1$ , with each  $\text{R}_1$  at X, Y and Z independently chosen from hydrogen, halogen, hydroxy, amino, cyano, nitro,  $\text{C}_1\text{-C}_4$ alkyl,  $\text{C}_1\text{-C}_4$ haloalkyl,  $\text{C}_1\text{-C}_4$ alkoxy,  $\text{-SO}_2\text{C}_1\text{-C}_8$ alkyl,  $\text{-SO}_2\text{N(H)C}_1\text{-C}_8$ alkyl,  $\text{-SO}_2\text{N(C}_1\text{-C}_8\text{alkyl)}_2$ ,  $\text{-N(H)SO}_2\text{C}_1\text{-C}_4$ alkyl,  $\text{-N(C}_1\text{-C}_4\text{alkyl)SO}_2\text{C}_1\text{-C}_4$ alkyl and  $\text{-N(SO}_2\text{C}_1\text{-C}_4\text{alkyl)}_2$ . For example, each  $\text{R}_1$  at X, Y and Z may be independently selected from hydrogen, halogen, hydroxy and  $\text{C}_1\text{-C}_4$ alkyl.

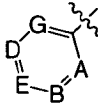
As noted above, the variable L is independently selected at each occurrence from: a

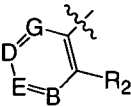
- single covalent bond, O,  $\text{C(=O)}$  (i.e.,  $\text{-}\overset{\text{O}}{\parallel}\text{C-}$ ),  $\text{OC(=O)}$  (i.e.,  $\text{-O-}\overset{\text{O}}{\parallel}\text{C-}$ ),  $\text{C(=O)O}$  (i.e.,  $\text{-}\overset{\text{O}}{\parallel}\text{C-O-}$ ), O-  
 20  $\text{C(=O)O}$  (i.e.,  $\text{-O-}\overset{\text{O}}{\parallel}\text{C-O-}$ ),  $\text{-S(O)}_m\text{-}$  (i.e.,  $\text{-S-}$ ,  $\text{-}\overset{\text{O}}{\parallel}\text{S-}$ , or  $\text{-}\overset{\text{O}}{\parallel}\text{S}\overset{\text{O}}{\parallel}\text{-}$ ),  $\text{N(R}_x\text{)}$  (i.e.,  $\text{-}\overset{\text{R}_x}{\text{N}}\text{-}$ ),  $\text{C(=O)N(R}_x\text{)}$  (i.e.,  $\text{-}\overset{\text{O}}{\parallel}\text{C-}\overset{\text{R}_x}{\text{N}}\text{-}$ ),  $\text{N(R}_x\text{)C(=O)}$  (i.e.,  $\text{-}\overset{\text{R}_x}{\text{N}}\text{-}\overset{\text{O}}{\parallel}\text{C-}$ ),  $\text{N(R}_x\text{)S(O)}_m$  (e.g.,  $\text{-}\overset{\text{R}_x}{\text{N}}\text{-}\overset{\text{O}}{\parallel}\text{S}\overset{\text{O}}{\parallel}\text{-}$ ),  $\text{S(O)}_m\text{N(R}_x\text{)}$  (e.g.,  $\text{-}\overset{\text{O}}{\parallel}\text{S}\overset{\text{O}}{\parallel}\text{-}\overset{\text{R}_x}{\text{N}}\text{-}$ )  
 and  $\text{N[S(O)}_m\text{R}_x\text{]S(O)}_m$  (e.g.,  $\text{-}\overset{\text{R}_x}{\text{N}}\text{-}\overset{\text{O}}{\parallel}\text{S}\overset{\text{O}}{\parallel}\text{-}\overset{\text{O}}{\parallel}\text{S}\overset{\text{O}}{\parallel}\text{-}$ ), wherein m is 0, 1 or 2 and  $\text{R}_x$  is independently selected at each occurrence from hydrogen and  $\text{C}_1\text{-C}_8$ alkyl. Within certain compounds, L is

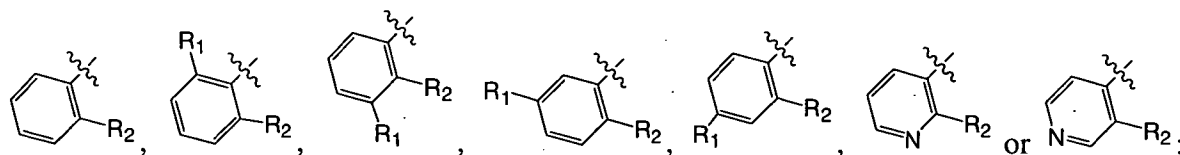
independently chosen at each occurrence from a single covalent bond, O, C(=O), S(O)<sub>m</sub>, N(R<sub>x</sub>), C(=O)N(R<sub>x</sub>), N(R<sub>x</sub>)C(=O), N(R<sub>x</sub>)S(O)<sub>m</sub>, S(O)<sub>m</sub>N(R<sub>x</sub>) and N[S(O)<sub>m</sub>R<sub>x</sub>]S(O)<sub>m</sub>.

For clarity, the following substituents have the structures indicated below:

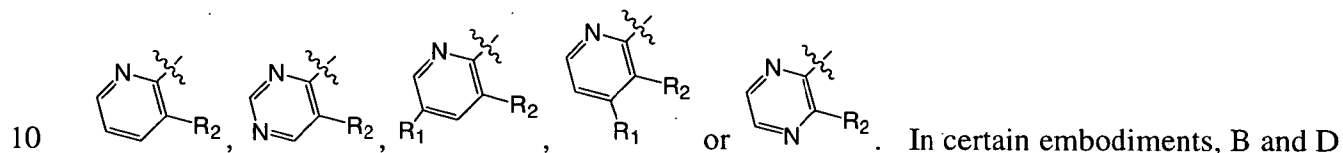


Within certain embodiments, the group designated  in Formula I is chosen from groups in which A is CR<sub>2</sub>, wherein R<sub>2</sub> is halogen, hydroxy, amino, cyano, nitro or a group of the

formula L-M as described above. The group  in such compounds, and in compounds of Formula II, is preferably substituted phenyl or pyridyl, such as:



or optionally substituted pyridyl or pyrimidyl in which G is N, such as



are CR<sub>1</sub>, with R<sub>1</sub> at B and D independently chosen at each occurrence from hydrogen, halogen, amino, cyano, nitro, C<sub>1</sub>-C<sub>4</sub>alkyl, C<sub>1</sub>-C<sub>4</sub>haloalkyl and C<sub>1</sub>-C<sub>4</sub>alkoxy. E, in certain embodiments, is N or CR<sub>1</sub>, wherein R<sub>1</sub> at E is hydrogen, C<sub>1</sub>-C<sub>4</sub>alkyl or C<sub>1</sub>-C<sub>2</sub>alkoxy; preferably R<sub>1</sub> at E is hydrogen. In certain embodiments, B, E and D are CH; in further embodiments, B, E, D, Y and

15 W are CH.

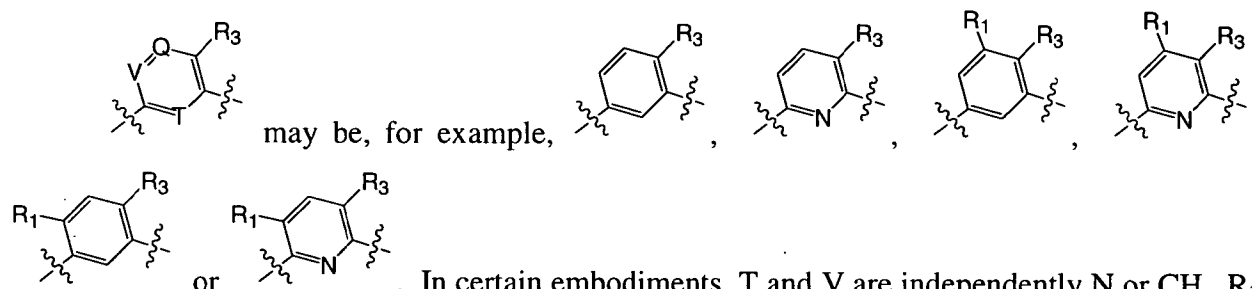
R<sub>2</sub>, within certain compounds, is cyano, nitro, NHOH, C<sub>1</sub>-C<sub>4</sub>alkyl, C<sub>1</sub>-C<sub>4</sub>haloalkyl, C<sub>1</sub>-C<sub>4</sub>hydroxyalkyl, C<sub>1</sub>-C<sub>4</sub>alkoxy, C<sub>1</sub>-C<sub>4</sub>alkylthio, C<sub>1</sub>-C<sub>4</sub>alkanoyl, aminoC<sub>0</sub>-C<sub>4</sub>alkyl, mono- or di-(C<sub>1</sub>-C<sub>4</sub>alkyl)aminoC<sub>0</sub>-C<sub>4</sub>alkyl, (C<sub>5</sub>-C<sub>6</sub>cycloalkyl)amino, (5- or 6-membered heterocycloalkyl)C<sub>0</sub>-



C<sub>4</sub>alkyl, -N(R<sub>x</sub>)SO<sub>2</sub>C<sub>1</sub>-C<sub>4</sub>alkyl or -N(SO<sub>2</sub>C<sub>1</sub>-C<sub>4</sub>alkyl)<sub>2</sub>. In certain such compounds, R<sub>2</sub> is cyano, CHO, amino, nitro, methyl, ethyl, propyl, hydroxymethyl, trifluoromethyl, methoxy, ethoxy, propoxy, methylthio, ethylthio, C<sub>1</sub>-C<sub>4</sub>alkylamino, (C<sub>1</sub>-C<sub>4</sub>alkyl)aminomethyl, cyclopentylamino, oxadiazolyl, -N(H)SO<sub>2</sub>C<sub>1</sub>-C<sub>4</sub>alkyl, -N(CH<sub>3</sub>)SO<sub>2</sub>C<sub>1</sub>-C<sub>4</sub>alkyl or -N(SO<sub>2</sub>CH<sub>3</sub>)<sub>2</sub>. In further such  
 5 embodiments, R<sub>2</sub> is cyano, CHO, amino, nitro, C<sub>1</sub>-C<sub>4</sub>alkyl, C<sub>1</sub>-C<sub>4</sub>haloalkyl, C<sub>1</sub>-C<sub>4</sub>alkoxy, C<sub>1</sub>-C<sub>4</sub>haloalkoxy, C<sub>1</sub>-C<sub>4</sub>alkylthio, C<sub>1</sub>-C<sub>4</sub>aminoalkyl, mono- and di-(C<sub>1</sub>-C<sub>4</sub>alkyl)aminoC<sub>0</sub>-C<sub>4</sub>alkyl, cyclopentylamino, -N(H)SO<sub>2</sub>C<sub>1</sub>-C<sub>4</sub>alkyl, -N(CH<sub>3</sub>)SO<sub>2</sub>CH<sub>3</sub> or -N(SO<sub>2</sub>CH<sub>3</sub>)<sub>2</sub>. Representative R<sub>2</sub> groups include halogen, methyl, cyano and trifluoromethyl.

Within certain compounds of Formula I, P is CR<sub>3</sub>, wherein R<sub>3</sub> is as defined for Formula

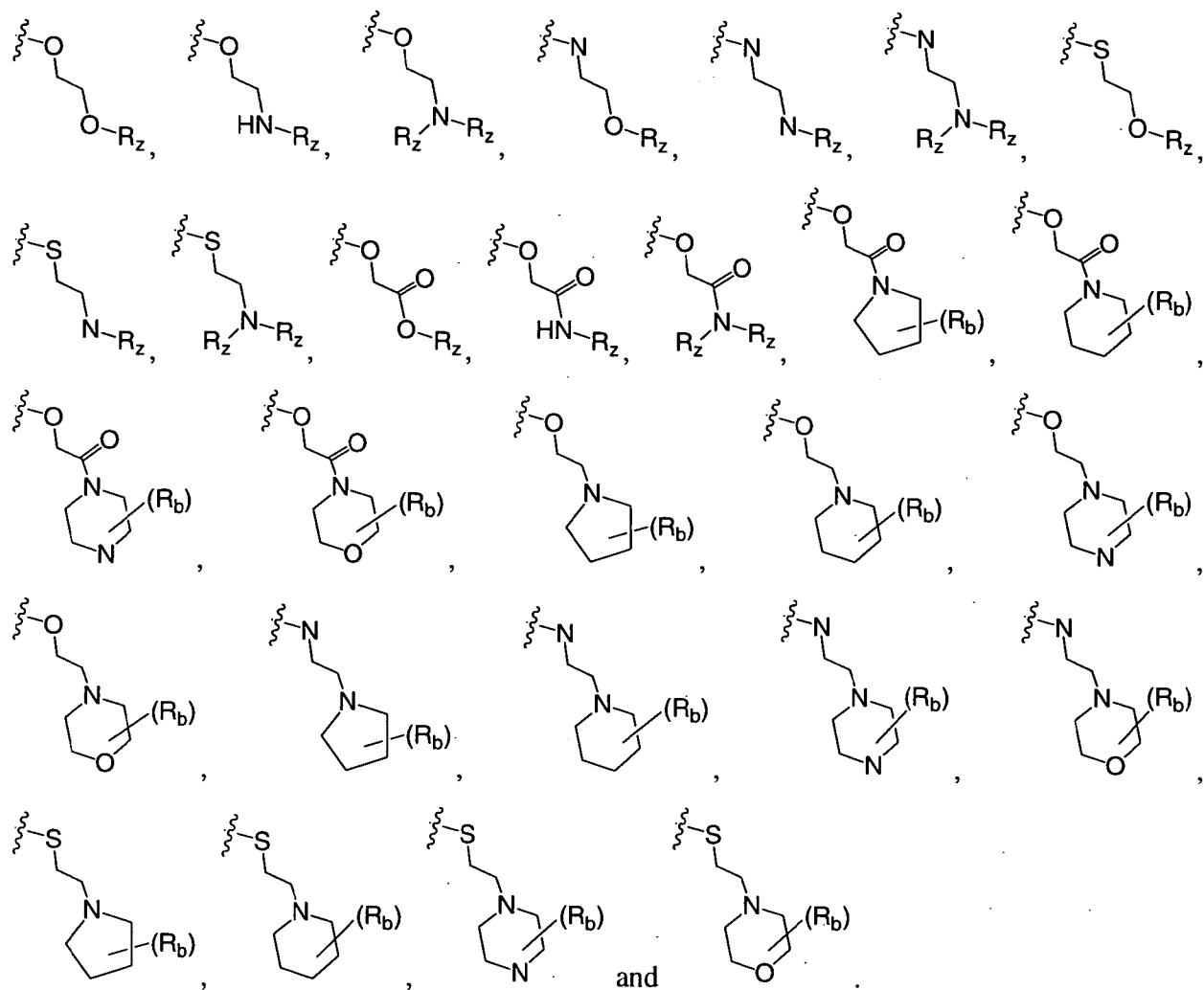
10 II. Within such compounds, as well as compounds of Formula II, the group designated:



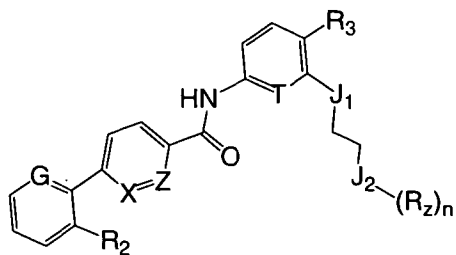
. In certain embodiments, T and V are independently N or CH. R<sub>3</sub> in such compounds is preferably halogen, C<sub>1</sub>-C<sub>4</sub>alkyl, C<sub>2</sub>-C<sub>4</sub>alkyl ether, C<sub>1</sub>-C<sub>4</sub>haloalkyl, C<sub>1</sub>-C<sub>4</sub>hydroxyalkyl, -SO<sub>2</sub>CF<sub>3</sub> or taken together with Q to form a fused, 5- or 6-membered  
 15 carbocycle or heterocycle. In certain embodiments, R<sub>3</sub> is halogen, *tert*-butyl or trifluoromethyl. Each R<sub>1</sub> at Q, V and T is, in certain embodiments, independently chosen from hydrogen, halogen, cyano, C<sub>1</sub>-C<sub>4</sub>alkyl and C<sub>1</sub>-C<sub>4</sub>haloalkyl.

The group designated -J<sub>1</sub>-U-J<sub>2</sub>-(R<sub>z</sub>)<sub>n</sub> may be any of a variety of heteroalkyl groups that comprise one heteroatom at the J<sub>1</sub> position and a second heteroatom separated from J<sub>1</sub> by from 1  
 20 to 3 alkylene moieties, optionally substituted as described above. J<sub>1</sub> is generally O, N or S; in certain embodiments J<sub>1</sub> is O. In certain embodiments, U is C<sub>2</sub>alkyl, substituted with from 0 to 2 substituents independently chosen from oxo and C<sub>1</sub>-C<sub>3</sub>alkyl; representative such U moieties include -CH<sub>2</sub>-CH<sub>2</sub>- and -CH<sub>2</sub>-C(O)-. In certain embodiments, -J<sub>2</sub>-(R<sub>z</sub>)<sub>n</sub> is chosen from: (i) -OH and -NH<sub>2</sub>, and (ii) C<sub>1</sub>-C<sub>4</sub>alkoxy, pyrrolidinyl, piperidinyl, piperazinyl, morpholinyl and mono-  
 25 and di-(C<sub>1</sub>-C<sub>6</sub>alkyl)amino, each of which is substituted with from 0 to 3 substituents independently chosen from hydroxy, halogen, amino, C<sub>1</sub>-C<sub>4</sub>alkyl, C<sub>1</sub>-C<sub>4</sub>haloalkyl, C<sub>1</sub>-C<sub>4</sub>alkoxy, C<sub>1</sub>-C<sub>4</sub>haloalkoxy and C<sub>1</sub>-C<sub>4</sub>alkylthio.

Representative  $-J_1-U-J_2-(R_z)_n$  groups include, for example:



Certain compounds of Formula I and II further satisfy Formula III:



Formula III

wherein:

G and T are independently CH or N;

- 10  $R_2$  is cyano, CHO, amino, nitro, methyl, ethyl, propyl, trifluoromethyl, methoxy, ethoxy, propoxy, methylthio, ethylthio,  $-N(H)SO_2C_1-C_4alkyl$ ,  $-N(CH_3)SO_2C_1-C_4alkyl$  or  $-N(SO_2CH_3)_2$ ;

R<sub>3</sub> is halogen, cyano, C<sub>1</sub>-C<sub>6</sub>alkyl or C<sub>1</sub>-C<sub>6</sub>haloalkyl;

X and Z are independently N, CH, C-OH, C-NH<sub>2</sub>, C(C<sub>1</sub>-C<sub>3</sub>alkyl) or C(C<sub>1</sub>-C<sub>3</sub>haloalkyl);

J<sub>1</sub> is O or NH; and

-J<sub>2</sub>-(R<sub>z</sub>)<sub>n</sub> is chosen from: (i) -OH and -NH<sub>2</sub>, and (ii) C<sub>1</sub>-C<sub>4</sub>alkoxy, pyrrolidinyl, piperidinyl, piperazinyl, morpholinyl and mono- and di-(C<sub>1</sub>-C<sub>6</sub>alkyl)amino, each of which is substituted with from 0 to 3 substituents independently chosen from hydroxy, halogen, amino, C<sub>1</sub>-C<sub>4</sub>alkyl, C<sub>1</sub>-C<sub>4</sub>haloalkyl, C<sub>1</sub>-C<sub>4</sub>alkoxy, C<sub>1</sub>-C<sub>4</sub>haloalkoxy and C<sub>1</sub>-C<sub>4</sub>alkylthio.

In certain compounds of Formula III, J<sub>1</sub> is O. In further such compounds, X and Z are independently N or CH; G is N; and R<sub>2</sub> and R<sub>3</sub> are independently halogen, C<sub>1</sub>-C<sub>4</sub>alkyl or C<sub>1</sub>-C<sub>4</sub>haloalkyl.

Certain representative heteroalkyl-substituted biphenyl-4-carboxylic acid arylamide analogues provided herein include, but are not limited to, those specifically described in Examples 1 and 2. It will be apparent that the specific compounds recited herein are representative only, and are not intended to limit the scope of the present invention. Further, as noted above, all compounds of the present invention may be present as a free base or as a pharmaceutically acceptable form thereof, such as a hydrate or a pharmaceutically acceptable acid addition salt.

Heteroalkyl-substituted biphenyl-4-carboxylic acid arylamide analogues provided herein detectably alter (modulate) VR1 activity, as determined using an *in vitro* VR1 ligand binding assay and/or a functional assay such as a calcium mobilization assay, dorsal root ganglion assay or *in vivo* pain relief assay. References herein to a "VR1 ligand binding assay" are intended to refer to a standard *in vitro* receptor binding assay such as that provided in Example 4, and a "calcium mobilization assay" (also referred to herein as a "signal transduction assay") may be performed as described in Example 5. Briefly, to assess binding to VR1, a competition assay may be performed in which a VR1 preparation is incubated with labeled (*e.g.*, <sup>125</sup>I or <sup>3</sup>H) compound that binds to VR1 (*e.g.*, a capsaicin receptor agonist such as RTX) and unlabeled test compound. Within the assays provided herein, the VR1 used is preferably mammalian VR1, more preferably human or rat VR1. The receptor may be recombinantly expressed or naturally expressed. The VR1 preparation may be, for example, a membrane preparation from HEK293 or CHO cells that recombinantly express human VR1. Incubation with a compound that detectably modulates vanilloid ligand binding to VR1 results in a decrease or increase in the amount of

label bound to the VR1 preparation, relative to the amount of label bound in the absence of the compound. This decrease or increase may be used to determine the  $K_i$  at VR1 as described herein. In general, compounds that decrease the amount of label bound to the VR1 preparation within such an assay are preferred.

5 As noted above, compounds that are VR1 antagonists are preferred within certain embodiments.  $IC_{50}$  values for such compounds may be determined using a standard *in vitro* VR1-mediated calcium mobilization assay, as provided in Example 5. Briefly, cells expressing capsaicin receptor are contacted with a compound of interest and with an indicator of intracellular calcium concentration (*e.g.*, a membrane permeable calcium sensitivity dye such as  
10 Fluo-3 or Fura-2 (both of which are available, for example, from Molecular Probes, Eugene, OR), each of which produce a fluorescent signal when bound to  $Ca^{++}$ ). Such contact is preferably carried out by one or more incubations of the cells in buffer or culture medium comprising either or both of the compound and the indicator in solution. Contact is maintained for an amount of time sufficient to allow the dye to enter the cells (*e.g.*, 1-2 hours). Cells are  
15 washed or filtered to remove excess dye and are then contacted with a vanilloid receptor agonist (*e.g.*, capsaicin, RTX or olvanil), typically at a concentration equal to the  $EC_{50}$  concentration, and a fluorescence response is measured. When agonist-contacted cells are contacted with a compound that is a VR1 antagonist the fluorescence response is generally reduced by at least 20%, preferably at least 50% and more preferably at least 80%, as compared to cells that are  
20 contacted with the agonist in the absence of test compound. The  $IC_{50}$  for VR1 antagonists provided herein is preferably less than 1 micromolar, less than 100 nM, less than 10 nM or less than 1 nM.

In other embodiments, compounds that are capsaicin receptor agonists are preferred. Capsaicin receptor agonist activity may generally be determined as described in Example 5.  
25 When cells are contacted with 1 micromolar of a compound that is a VR1 agonist, the fluorescence response is generally increased by an amount that is at least 30% of the increase observed when cells are contacted with 100 nM capsaicin. The  $EC_{50}$  for VR1 agonists provided herein is preferably less than 1 micromolar, less than 100 nM or less than 10 nM.

VR1 modulating activity may also, or alternatively, be assessed using a cultured dorsal  
30 root ganglion assay as provided in Example 8 and/or an *in vivo* pain relief assay as provided in

Example 9. Compounds provided herein preferably have a statistically significant specific effect on VR1 activity within one or more functional assays provided herein.

Within certain embodiments, VR1 modulators provided herein do not substantially modulate ligand binding to other cell surface receptors, such as EGF receptor tyrosine kinase or the nicotinic acetylcholine receptor. In other words, such modulators do not substantially inhibit activity of a cell surface receptor such as the human epidermal growth factor (EGF) receptor tyrosine kinase or the nicotinic acetylcholine receptor (*e.g.*, the IC<sub>50</sub> or IC<sub>40</sub> at such a receptor is preferably greater than 1 micromolar, and most preferably greater than 10 micromolar). Preferably, a modulator does not detectably inhibit EGF receptor activity or nicotinic acetylcholine receptor activity at a concentration of 0.5 micromolar, 1 micromolar or more preferably 10 micromolar. Assays for determining cell surface receptor activity are commercially available, and include the tyrosine kinase assay kits available from Panvera (Madison, WI).

Preferred VR1 modulators provided herein are non-sedating. In other words, a dose of VR1 modulator that is twice the minimum dose sufficient to provide analgesia in an animal model for determining pain relief (such as a model provided in Example 9, herein) causes only transient (*i.e.*, lasting for no more than ½ the time that pain relief lasts) or preferably no statistically significant sedation in an animal model assay of sedation (using the method described by Fitzgerald et al. (1988) *Toxicology* 49(2-3):433-9). Preferably, a dose that is five times the minimum dose sufficient to provide analgesia does not produce statistically significant sedation. More preferably, a VR1 modulator provided herein does not produce sedation at intravenous doses of less than 25 mg/kg (preferably less than 10 mg/kg) or at oral doses of less than 140 mg/kg (preferably less than 50 mg/kg, more preferably less than 30 mg/kg).

If desired, VR1 modulators provided herein may be evaluated for certain pharmacological properties including, but not limited to, oral bioavailability (preferred compounds are orally bioavailable to an extent allowing for therapeutically effective concentrations of the compound to be achieved at oral doses of less than 140 mg/kg, preferably less than 50 mg/kg, more preferably less than 30 mg/kg, even more preferably less than 10 mg/kg, still more preferably less than 1 mg/kg and most preferably less than 0.1 mg/kg), toxicity (a preferred VR1 modulator is nontoxic when a capsaicin receptor modulatory amount is administered to a subject), side effects (a preferred VR1 modulator produces side effects

comparable to placebo when a therapeutically effective amount of the compound is administered to a subject), serum protein binding and *in vitro* and *in vivo* half-life (a preferred VR1 modulator exhibits an *in vitro* half-life that is equal to an *in vivo* half-life allowing for Q.I.D. dosing, preferably T.I.D. dosing, more preferably B.I.D. dosing, and most preferably once-a-day dosing).

5 In addition, differential penetration of the blood brain barrier may be desirable for VR1 modulators used to treat pain by modulating CNS VR1 activity such that total daily oral doses as described above provide such modulation to a therapeutically effective extent, while low brain levels of VR1 modulators used to treat peripheral nerve mediated pain may be preferred (*i.e.*, such doses do not provide brain (*e.g.*, CSF) levels of the compound sufficient to significantly  
10 modulate VR1 activity). Routine assays that are well known in the art may be used to assess these properties, and identify superior compounds for a particular use. For example, assays used to predict bioavailability include transport across human intestinal cell monolayers, including Caco-2 cell monolayers. Penetration of the blood brain barrier of a compound in humans may be predicted from the brain levels of the compound in laboratory animals given the compound (*e.g.*,  
15 intravenously). Serum protein binding may be predicted from albumin binding assays. Compound half-life is inversely proportional to the frequency of dosage of a compound. *In vitro* half-lives of compounds may be predicted from assays of microsomal half-life as described within Example 6, herein.

As noted above, preferred VR1 modulators provided herein are nontoxic. In general, the  
20 term "nontoxic" as used herein shall be understood in a relative sense and is intended to refer to any substance that has been approved by the United States Food and Drug Administration ("FDA") for administration to mammals (preferably humans) or, in keeping with established criteria, is susceptible to approval by the FDA for administration to mammals (preferably humans). In addition, a highly preferred nontoxic compound generally satisfies one or more of  
25 the following criteria: (1) does not substantially inhibit cellular ATP production; (2) does not significantly prolong heart QT intervals; (3) does not cause substantial liver enlargement, and (4) does not cause substantial release of liver enzymes.

As used herein, a VR1 modulator that "does not substantially inhibit cellular ATP production" is a compound that satisfies the criteria set forth in Example 7, herein. In other  
30 words, cells treated as described in Example 7 with 100  $\mu$ M of such a compound exhibit ATP levels that are at least 50% of the ATP levels detected in untreated cells. In more highly

preferred embodiments, such cells exhibit ATP levels that are at least 80% of the ATP levels detected in untreated cells.

5 A VR1 modulator that "does not significantly prolong heart QT intervals" is a compound that does not result in a statistically significant prolongation of heart QT intervals (as determined by electrocardiography) in guinea pigs, minipigs or dogs upon administration of twice the minimum dose yielding a therapeutically effective *in vivo* concentration. In certain preferred  
10 embodiments, a dose of 0.01, 0.05, 0.1, 0.5, 1, 5, 10, 40 or 50 mg/kg administered parenterally or orally does not result in a statistically significant prolongation of heart QT intervals. By "statistically significant" is meant results varying from control at the  $p < 0.1$  level or more preferably at the  $p < 0.05$  level of significance as measured using a standard parametric assay of statistical significance such as a student's T test.

A VR1 modulator "does not cause substantial liver enlargement" if daily treatment of laboratory rodents (*e.g.*, mice or rats) for 5-10 days with twice the minimum dose that yields a therapeutically effective *in vivo* concentration results in an increase in liver to body weight ratio  
15 that is no more than 100% over matched controls. In more highly preferred embodiments, such doses do not cause liver enlargement of more than 75% or 50% over matched controls. If non-rodent mammals (*e.g.*, dogs) are used, such doses should not result in an increase of liver to body weight ratio of more than 50%, preferably not more than 25%, and more preferably not more than 10% over matched untreated controls. Preferred doses within such assays include 0.01,  
20 0.05, 0.1, 0.5, 1, 5, 10, 40 or 50 mg/kg administered parenterally or orally.

Similarly, a VR1 modulator "does not promote substantial release of liver enzymes" if administration of twice the minimum dose yielding a therapeutically effective *in vivo* concentration does not elevate serum levels of ALT, LDH or AST in laboratory rodents by more than 100% over matched mock-treated controls. In more highly preferred embodiments, such  
25 doses do not elevate such serum levels by more than 75% or 50% over matched controls. Alternatively, a VR1 modulator "does not promote substantial release of liver enzymes" if, in an *in vitro* hepatocyte assay, concentrations (in culture media or other such solutions that are contacted and incubated with hepatocytes *in vitro*) equivalent to two-fold the minimum *in vivo* therapeutic concentration of the compound do not cause detectable release of any of such liver  
30 enzymes into culture medium above baseline levels seen in media from matched mock-treated control cells. In more highly preferred embodiments, there is no detectable release of any of

such liver enzymes into culture medium above baseline levels when such compound concentrations are five-fold, and preferably ten-fold the minimum *in vivo* therapeutic concentration of the compound.

5 In other embodiments, certain preferred VR1 modulators do not inhibit or induce microsomal cytochrome P450 enzyme activities, such as CYP1A2 activity, CYP2A6 activity, CYP2C9 activity, CYP2C19 activity, CYP2D6 activity, CYP2E1 activity or CYP3A4 activity at a concentration equal to the minimum therapeutically effective *in vivo* concentration.

10 Certain preferred VR1 modulators are not clastogenic (*e.g.*, as determined using a mouse erythrocyte precursor cell micronucleus assay, an Ames micronucleus assay, a spiral micronucleus assay or the like) at a concentration equal to the minimum therapeutically effective *in vivo* concentration. In other embodiments, certain preferred VR1 modulators do not induce sister chromatid exchange (*e.g.*, in Chinese hamster ovary cells) at such concentrations.

15 For detection purposes, as discussed in more detail below, VR1 modulators provided herein may be isotopically-labeled or radiolabeled. For example, compounds recited in Formulas I-III may have one or more atoms replaced by an atom of the same element having an atomic mass or mass number different from the atomic mass or mass number usually found in nature. Examples of isotopes that can be present in the compounds provided herein include isotopes of hydrogen, carbon, nitrogen, oxygen, phosphorous, fluorine and chlorine, such as  $^2\text{H}$ ,  $^3\text{H}$ ,  $^{11}\text{C}$ ,  $^{13}\text{C}$ ,  $^{14}\text{C}$ ,  $^{15}\text{N}$ ,  $^{18}\text{O}$ ,  $^{17}\text{O}$ ,  $^{31}\text{P}$ ,  $^{32}\text{P}$ ,  $^{35}\text{S}$ ,  $^{18}\text{F}$  and  $^{36}\text{Cl}$ . In addition, substitution with heavy isotopes such  
20 as deuterium (*i.e.*,  $^2\text{H}$ ) can afford certain therapeutic advantages resulting from greater metabolic stability, for example increased *in vivo* half-life or reduced dosage requirements and, hence, may be preferred in some circumstances.

#### PREPARATION OF VR1 MODULATORS

25 Heteroalkyl-substituted biphenyl-4-carboxylic acid arylamide analogues may generally be prepared using standard synthetic methods. Starting materials are commercially available from suppliers such as Sigma-Aldrich Corp. (St. Louis, MO), or may be synthesized from commercially available precursors using established protocols. By way of example, a synthetic route similar to that shown in any of the following Schemes may be used, together with synthetic  
30 methods known in the art of synthetic organic chemistry, or variations thereon as appreciated by



those skilled in the art. Each variable in the following schemes refers to any group consistent with the description of the compounds provided herein.

The term "catalyst" refers to any a suitable transition metal catalyst such as, but not limited to, tetrakis(triphenylphosphine)palladium(0) or palladium(II) acetate. In addition, the  
5 catalytic systems may include ligands such as, but not limited to, 2-(Dicyclohexylphosphino)biphenyl and tri-*tert*-butylphosphine, and may also include a base such as K<sub>3</sub>PO<sub>4</sub>, Na<sub>2</sub>CO<sub>3</sub> or sodium or potassium *tert*-butoxide. Transition metal-catalyzed reactions can be carried out at ambient or elevated temperatures using various inert solvents including, but not limited to, toluene, dioxane, DMF, N-methylpyrrolidinone, ethyleneglycol dimethyl ether,  
10 diglyme and acetonitrile. Commonly employed reagent/catalyst pairs include aryl boronic acid/palladium(0) (Suzuki reaction; Miyaura and Suzuki (1995) *Chemical Reviews* 95:2457) and aryl trialkylstannane/palladium(0) (Stille reaction; T. N. Mitchell, (1992) *Synthesis* 9:803-815), arylzinc/palladium(0) and aryl Grignard/nickel(II).

The term "activate" refers to a synthetic transformation in which a carboxylic acid moiety  
15 is converted to a suitable reactive carbonyl group, for example, an acid chloride or a mixed anhydride, where the leaving group is indicated as "L." These reactive carbonyl functionalities can then be reacted with the appropriate aryl-amine nucleophiles to form the corresponding aryl amide compounds. Reagents used to activate and subsequently couple amine nucleophiles to carboxylic acids are well known to those skilled in the art of organic synthesis and include, but  
20 are not limited to, POCl<sub>3</sub>, SOCl<sub>2</sub>, oxalyl chloride, BOP reagent, DCC, and EDCI.

The term "hydrolyze" refers to the conversion of a nitrile or ester functionality to an acid functionality by reaction with water. The reaction with water can be catalyzed by a variety of acids or bases well known to those skilled in the art of organic synthesis.

Other definitions used in the following Schemes are:

25	BOP	benzotriazol-1-yl-oxy-tris(dimethylamino)phosphonium hexafluorophosphate
	DIAD	diisopropyl azodicarboxylate
	Et <sub>3</sub> N	triethylamine
	MS	mass spectrometry
	(M+1)	mass + 1
30	<i>p</i> -TSA	<i>p</i> -toluenesulfonic acid
	PPh <sub>3</sub>	triphenylphosphine

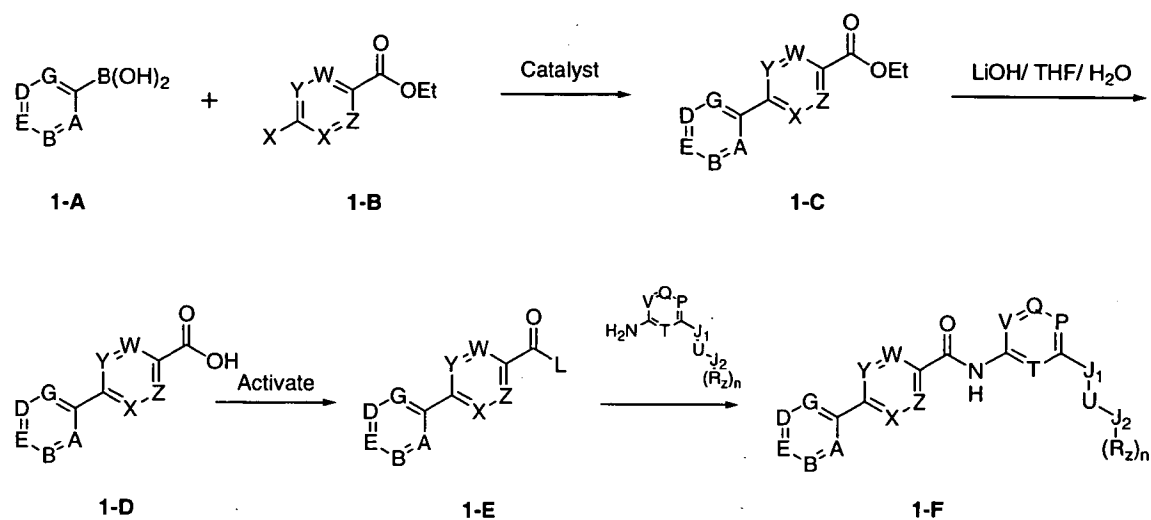
$\text{Pd(PPh}_3)_4$       tetrakis(triphenylphosphine) palladium (0)

TBS                *tert*-butyl-dimethyl-silyloxy

THF                tetrahydrofuran

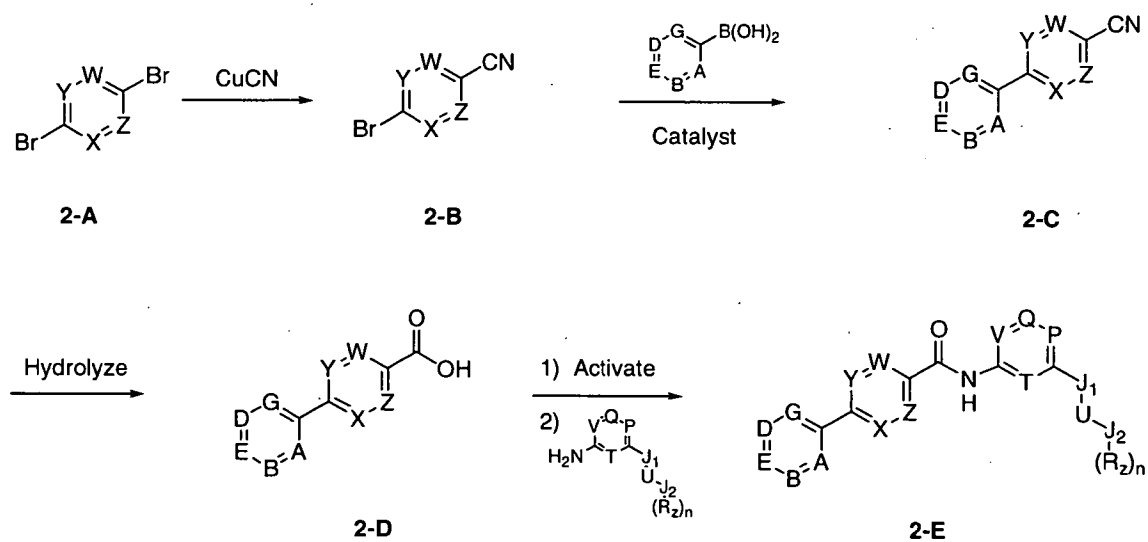
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Scheme 1

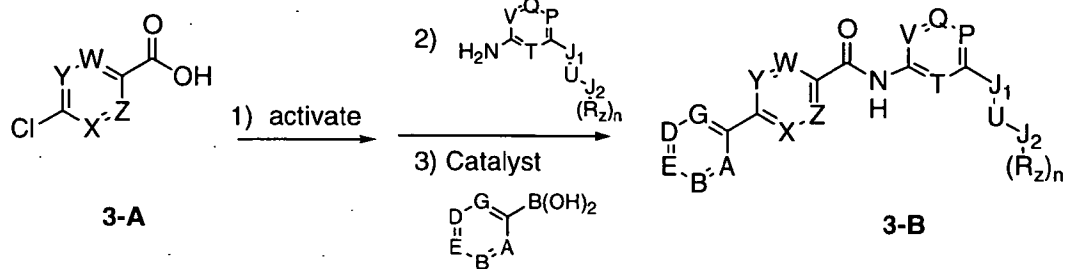


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Scheme 2

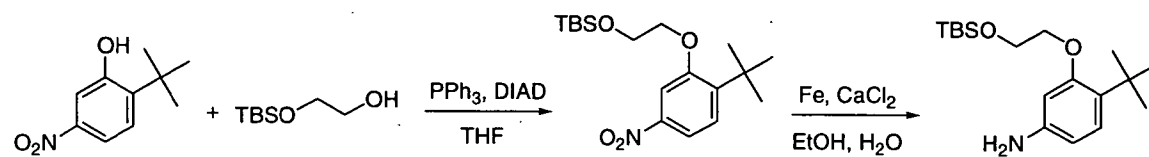


### Scheme 3



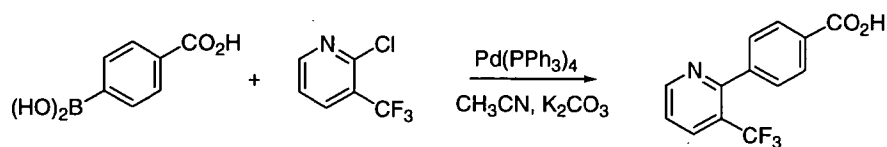
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### Scheme 4

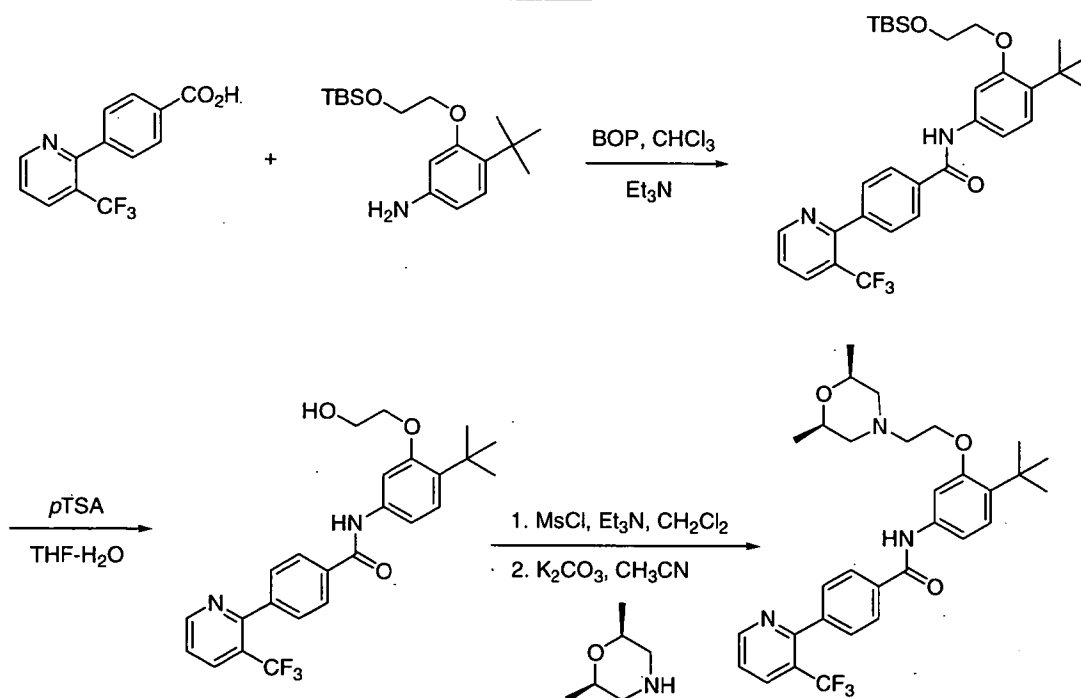


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### Scheme 5



### Scheme 6



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In certain embodiments, a VR1 modulator may contain one or more asymmetric carbon atoms, so that the compound can exist in different stereoisomeric forms. Such forms can be, for example, racemates or optically active forms. As noted above, all stereoisomers are encompassed by the present invention. Nonetheless, it may be desirable to obtain single enantiomers (*i.e.*, optically active forms). Standard methods for preparing single enantiomers include asymmetric synthesis and resolution of the racemates. Resolution of the racemates can be accomplished, for example, by conventional methods such as crystallization in the presence of a resolving agent, or chromatography using, for example a chiral HPLC column.

Compounds may be radiolabeled by carrying out their synthesis using precursors comprising at least one atom that is a radioisotope. Each radioisotope is preferably carbon (*e.g.*,  $^{14}\text{C}$ ), hydrogen (*e.g.*,  $^3\text{H}$ ), sulfur (*e.g.*,  $^{35}\text{S}$ ), or iodine (*e.g.*,  $^{125}\text{I}$ ). Tritium labeled compounds may also be prepared catalytically via platinum-catalyzed exchange in tritiated acetic acid, acid-catalyzed exchange in tritiated trifluoroacetic acid, or heterogeneous-catalyzed exchange with tritium gas using the compound as substrate. In addition, certain precursors may be subjected to tritium-halogen exchange with tritium gas, tritium gas reduction of unsaturated bonds, or reduction using sodium borotritide, as appropriate. Preparation of radiolabeled compounds may be conveniently performed by a radioisotope supplier specializing in custom synthesis of radiolabeled probe compounds.

#### PHARMACEUTICAL COMPOSITIONS

The present invention also provides pharmaceutical compositions comprising one or more VR1 modulators, together with at least one physiologically acceptable carrier or excipient. Pharmaceutical compositions may comprise, for example, one or more of water, buffers (*e.g.*, neutral buffered saline or phosphate buffered saline), ethanol, mineral oil, vegetable oil, dimethylsulfoxide, carbohydrates (*e.g.*, glucose, mannose, sucrose or dextrans), mannitol, proteins, adjuvants, polypeptides or amino acids such as glycine, antioxidants, chelating agents such as EDTA or glutathione and/or preservatives. In addition, other active ingredients may (but need not) be included in the pharmaceutical compositions provided herein.

Pharmaceutical compositions may be formulated for any appropriate manner of administration, including, for example, topical, oral, nasal, rectal or parenteral administration.

The term parenteral as used herein includes subcutaneous, intradermal, intravascular (*e.g.*, intravenous), intramuscular, spinal, intracranial, intrathecal and intraperitoneal injection, as well

as any similar injection or infusion technique. In certain embodiments, compositions suitable for oral use are preferred. Such compositions include, for example, tablets, troches, lozenges, aqueous or oily suspensions, dispersible powders or granules, emulsion, hard or soft capsules, or syrups or elixirs. Within yet other embodiments, compositions of the present invention may be formulated as a lyophilizate. Formulation for topical administration may be preferred for certain conditions (*e.g.*, in the treatment of skin conditions such as burns or itch). Formulation for direct administration into the bladder (intravesicular administration) may be preferred for treatment of urinary incontinence and overactive bladder.

Compositions intended for oral use may further comprise one or more components such as sweetening agents, flavoring agents, coloring agents and/or preserving agents in order to provide appealing and palatable preparations. Tablets contain the active ingredient in admixture with physiologically acceptable excipients that are suitable for the manufacture of tablets. Such excipients include, for example, inert diluents (*e.g.*, calcium carbonate, sodium carbonate, lactose, calcium phosphate or sodium phosphate), granulating and disintegrating agents (*e.g.*, corn starch or alginic acid), binding agents (*e.g.*, starch, gelatin or acacia) and lubricating agents (*e.g.*, magnesium stearate, stearic acid or talc). The tablets may be uncoated or they may be coated by known techniques to delay disintegration and absorption in the gastrointestinal tract and thereby provide a sustained action over a longer period. For example, a time delay material such as glyceryl monostearate or glyceryl distearate may be employed.

Formulations for oral use may also be presented as hard gelatin capsules wherein the active ingredient is mixed with an inert solid diluent (*e.g.*, calcium carbonate, calcium phosphate or kaolin), or as soft gelatin capsules wherein the active ingredient is mixed with water or an oil medium (*e.g.*, peanut oil, liquid paraffin or olive oil).

Aqueous suspensions contain the active material(s) in admixture with excipients suitable for the manufacture of aqueous suspensions. Such excipients include suspending agents (*e.g.*, sodium carboxymethylcellulose, methylcellulose, hydropropylmethylcellulose, sodium alginate, polyvinylpyrrolidone, gum tragacanth and gum acacia); and dispersing or wetting agents (*e.g.*, naturally-occurring phosphatides such as lecithin, condensation products of an alkylene oxide with fatty acids such as polyoxyethylene stearate, condensation products of ethylene oxide with long chain aliphatic alcohols such as heptadecaethyleneoxycetanol, condensation products of ethylene oxide with partial esters derived from fatty acids and a hexitol such as polyoxyethylene

sorbitol monooleate, or condensation products of ethylene oxide with partial esters derived from fatty acids and hexitol anhydrides such as polyethylene sorbitan monooleate). Aqueous suspensions may also comprise one or more preservatives, for example ethyl, or n-propyl p-hydroxybenzoate, one or more coloring agents, one or more flavoring agents, and one or more sweetening agents, such as sucrose or saccharin.

Oily suspensions may be formulated by suspending the active ingredient(s) in a vegetable oil (*e.g.*, arachis oil, olive oil, sesame oil or coconut oil) or in a mineral oil such as liquid paraffin. The oily suspensions may contain a thickening agent such as beeswax, hard paraffin or cetyl alcohol. Sweetening agents such as those set forth above, and/or flavoring agents may be added to provide palatable oral preparations. Such suspensions may be preserved by the addition of an anti-oxidant such as ascorbic acid.

Dispersible powders and granules suitable for preparation of an aqueous suspension by the addition of water provide the active ingredient in admixture with a dispersing or wetting agent, suspending agent and one or more preservatives. Suitable dispersing or wetting agents and suspending agents are exemplified by those already mentioned above. Additional excipients, such as sweetening, flavoring and coloring agents, may also be present.

Pharmaceutical compositions may also be formulated as oil-in-water emulsions. The oily phase may be a vegetable oil (*e.g.*, olive oil or arachis oil), a mineral oil (*e.g.*, liquid paraffin) or a mixture thereof. Suitable emulsifying agents include naturally-occurring gums (*e.g.*, gum acacia or gum tragacanth), naturally-occurring phosphatides (*e.g.*, soy bean lecithin, and esters or partial esters derived from fatty acids and hexitol), anhydrides (*e.g.*, sorbitan monooleate) and condensation products of partial esters derived from fatty acids and hexitol with ethylene oxide (*e.g.*, polyoxyethylene sorbitan monooleate). An emulsion may also comprise one or more sweetening and/or flavoring agents.

Syrups and elixirs may be formulated with sweetening agents, such as glycerol, propylene glycol, sorbitol or sucrose. Such formulations may also comprise one or more demulcents, preservatives, flavoring agents and/or coloring agents.

Formulations for topical administration typically comprise a topical vehicle combined with active agent(s), with or without additional optional components. Suitable topical vehicles and additional components are well known in the art, and it will be apparent that the choice of a vehicle will depend on the particular physical form and mode of delivery. Topical vehicles

include water; organic solvents such as alcohols (*e.g.*, ethanol or isopropyl alcohol) or glycerin; glycols (*e.g.*, butylene, isoprene or propylene glycol); aliphatic alcohols (*e.g.*, lanolin); mixtures of water and organic solvents and mixtures of organic solvents such as alcohol and glycerin; lipid-based materials such as fatty acids, acylglycerols (including oils, such as mineral oil, and fats of natural or synthetic origin), phosphoglycerides, sphingolipids and waxes; protein-based materials such as collagen and gelatin; silicone-based materials (both non-volatile and volatile); and hydrocarbon-based materials such as microsponges and polymer matrices. A composition may further include one or more components adapted to improve the stability or effectiveness of the applied formulation, such as stabilizing agents, suspending agents, emulsifying agents, viscosity adjusters, gelling agents, preservatives, antioxidants, skin penetration enhancers, moisturizers and sustained release materials. Examples of such components are described in Martindale--The Extra Pharmacopoeia (Pharmaceutical Press, London 1993) and Martin (ed.), Remington's Pharmaceutical Sciences. Formulations may comprise microcapsules, such as hydroxymethylcellulose or gelatin-microcapsules, liposomes, albumin microspheres, microemulsions, nanoparticles or nanocapsules.

A topical formulation may be prepared in a variety of physical forms including, for example, solids, pastes, creams, foams, lotions, gels, powders, aqueous liquids and emulsions. The physical appearance and viscosity of such pharmaceutically acceptable forms can be governed by the presence and amount of emulsifier(s) and viscosity adjuster(s) present in the formulation. Solids are generally firm and non-pourable and commonly are formulated as bars or sticks, or in particulate form; solids can be opaque or transparent, and optionally can contain solvents, emulsifiers, moisturizers, emollients, fragrances, dyes/colorants, preservatives and other active ingredients that increase or enhance the efficacy of the final product. Creams and lotions are often similar to one another, differing mainly in their viscosity; both lotions and creams may be opaque, translucent or clear and often contain emulsifiers, solvents, and viscosity adjusting agents, as well as moisturizers, emollients, fragrances, dyes/colorants, preservatives and other active ingredients that increase or enhance the efficacy of the final product. Gels can be prepared with a range of viscosities, from thick or high viscosity to thin or low viscosity. These formulations, like those of lotions and creams, may also contain solvents, emulsifiers, moisturizers, emollients, fragrances, dyes/colorants, preservatives and other active ingredients that increase or enhance the efficacy of the final product. Liquids are thinner than creams,

lotions, or gels and often do not contain emulsifiers. Liquid topical products often contain solvents, emulsifiers, moisturizers, emollients, fragrances, dyes/colorants, preservatives and other active ingredients that increase or enhance the efficacy of the final product.

Suitable emulsifiers for use in topical formulations include, but are not limited to, ionic emulsifiers, cetearyl alcohol, non-ionic emulsifiers like polyoxyethylene oleyl ether, PEG-40 stearate, cetareth-12, cetareth-20, cetareth-30, cetareth alcohol, PEG-100 stearate and glyceryl stearate. Suitable viscosity adjusting agents include, but are not limited to, protective colloids or non-ionic gums such as hydroxyethylcellulose, xanthan gum, magnesium aluminum silicate, silica, microcrystalline wax, beeswax, paraffin, and cetyl palmitate. A gel composition may be formed by the addition of a gelling agent such as chitosan, methyl cellulose, ethyl cellulose, polyvinyl alcohol, polyquaterniums, hydroxyethylcellulose, hydroxypropylcellulose, hydroxypropylmethylcellulose, carbomer or ammoniated glycyrrhizinate. Suitable surfactants include, but are not limited to, nonionic, amphoteric, ionic and anionic surfactants. For example, one or more of dimethicone copolyol, polysorbate 20, polysorbate 40, polysorbate 60, polysorbate 80, lauramide DEA, cocamide DEA, and cocamide MEA, oleyl betaine, cocamidopropyl phosphatidyl PG-dimonium chloride, and ammonium laureth sulfate may be used within topical formulations. Suitable preservatives include, but are not limited to, antimicrobials such as methylparaben, propylparaben, sorbic acid, benzoic acid, and formaldehyde, as well as physical stabilizers and antioxidants such as vitamin E, sodium ascorbate/ascorbic acid and propyl gallate. Suitable moisturizers include, but are not limited to, lactic acid and other hydroxy acids and their salts, glycerin, propylene glycol, and butylene glycol. Suitable emollients include lanolin alcohol, lanolin, lanolin derivatives, cholesterol, petrolatum, isostearyl neopentanoate and mineral oils. Suitable fragrances and colors include, but are not limited to, FD&C Red No. 40 and FD&C Yellow No. 5. Other suitable additional ingredients that may be included a topical formulation include, but are not limited to, abrasives, absorbents, anti-caking agents, anti-foaming agents, anti-static agents, astringents (*e.g.*, witch hazel, alcohol and herbal extracts such as chamomile extract), binders/excipients, buffering agents, chelating agents, film forming agents, conditioning agents, propellants, opacifying agents, pH adjusters and protectants.

An example of a suitable topical vehicle for formulation of a gel is: hydroxypropylcellulose (2.1%); 70/30 isopropyl alcohol/water (90.9%); propylene glycol



(5.1%); and Polysorbate 80 (1.9%). An example of a suitable topical vehicle for formulation as a foam is: cetyl alcohol (1.1%); stearyl alcohol (0.5%); Quaternium 52 (1.0%); propylene glycol (2.0%); Ethanol 95 PGF3 (61.05%); deionized water (30.05%); P75 hydrocarbon propellant (4.30%). All percents are by weight.

5        Typical modes of delivery for topical compositions include application using the fingers; application using a physical applicator such as a cloth, tissue, swab, stick or brush; spraying (including mist, aerosol or foam spraying); dropper application; sprinkling; soaking; and rinsing. Controlled release vehicles can also be used.

10        A pharmaceutical composition may be prepared as a sterile injectible aqueous or oleaginous suspension. The modulator, depending on the vehicle and concentration used, can either be suspended or dissolved in the vehicle. Such a composition may be formulated according to the known art using suitable dispersing, wetting agents and/or suspending agents such as those mentioned above. Among the acceptable vehicles and solvents that may be employed are water, 1,3-butanediol, Ringer's solution and isotonic sodium chloride solution. In  
15        addition, sterile, fixed oils may be employed as a solvent or suspending medium. For this purpose any bland fixed oil may be employed, including synthetic mono- or diglycerides. In addition, fatty acids such as oleic acid find use in the preparation of injectible compositions, and adjuvants such as local anesthetics, preservatives and/or buffering agents can be dissolved in the vehicle.

20        Modulators may also be formulated as suppositories (*e.g.*, for rectal administration). Such compositions can be prepared by mixing the drug with a suitable non-irritating excipient that is solid at ordinary temperatures but liquid at the rectal temperature and will therefore melt in the rectum to release the drug. Suitable excipients include, for example, cocoa butter and polyethylene glycols.

25        Pharmaceutical compositions may be formulated as sustained release formulations (*i.e.*, a formulation such as a capsule that effects a slow release of modulator following administration). Such formulations may generally be prepared using well known technology and administered by, for example, oral, rectal or subcutaneous implantation, or by implantation at the desired target site. Carriers for use within such formulations are biocompatible, and may also be  
30        biodegradable; preferably the formulation provides a relatively constant level of modulator release. The amount of modulator contained within a sustained release formulation depends

upon, for example, the site of implantation, the rate and expected duration of release and the nature of the condition to be treated or prevented.

In addition to or together with the above modes of administration, a modulator may be conveniently added to food or drinking water (*e.g.*, for administration to non-human animals including companion animals (such as dogs and cats) and livestock). Animal feed and drinking water compositions may be formulated so that the animal takes in an appropriate quantity of the composition along with its diet. It may also be convenient to present the composition as a premix for addition to feed or drinking water.

Modulators are generally administered in a capsaicin receptor modulatory amount, and preferably a therapeutically effective amount. Preferred systemic doses are no higher than 50 mg per kilogram of body weight per day (*e.g.*, ranging from about 0.001 mg to about 50 mg per kilogram of body weight per day), with oral doses generally being about 5-20 fold higher than intravenous doses (*e.g.*, ranging from 0.01 to 40 mg per kilogram of body weight per day).

The amount of active ingredient that may be combined with the carrier materials to produce a single dosage unit will vary depending, for example, upon the patient being treated and the particular mode of administration. Dosage units will generally contain between from about 10  $\mu$ g to about 500 mg of an active ingredient. Optimal dosages may be established using routine testing, and procedures that are well known in the art.

Pharmaceutical compositions may be packaged for treating conditions responsive to VR1 modulation (*e.g.*, treatment of exposure to vanilloid ligand, pain, itch, obesity or urinary incontinence). Packaged pharmaceutical compositions may include a container holding a therapeutically effective amount of at least one VR1 modulator as described herein and instructions (*e.g.*, labeling) indicating that the contained composition is to be used for treating a condition responsive to VR1 modulation in the patient.

## METHODS OF USE

VR1 modulators provided herein may be used to alter activity and/or activation of capsaicin receptors in a variety of contexts, both *in vitro* and *in vivo*. Within certain aspects, VR1 antagonists may be used to inhibit the binding of vanilloid ligand agonist (such as capsaicin and/or RTX) to capsaicin receptor *in vitro* or *in vivo*. In general, such methods comprise the step of contacting a capsaicin receptor with a capsaicin receptor modulatory amount of one or more VR1 modulators provided herein, in the presence of vanilloid ligand in aqueous solution and

under conditions otherwise suitable for binding of the ligand to capsaicin receptor. The capsaicin receptor may be present in solution or suspension (*e.g.*, in an isolated membrane or cell preparation), or in a cultured or isolated cell. Within certain embodiments, the capsaicin receptor is expressed by a neuronal cell present in a patient, and the aqueous solution is a body fluid.

5 Preferably, one or more VR1 modulators are administered to an animal in an amount such that the analogue is present in at least one body fluid of the animal at a therapeutically effective concentration that is 1 micromolar or less; preferably 500 nanomolar or less; more preferably 100 nanomolar or less, 50 nanomolar or less, 20 nanomolar or less, or 10 nanomolar or less. For example, such compounds may be administered at a dose that is less than 20 mg/kg body weight,  
10 preferably less than 5 mg/kg and, in some instances, less than 1 mg/kg.

Also provided herein are methods for modulating, preferably reducing, the signal-transducing activity (*i.e.*, the calcium conductance) of a cellular capsaicin receptor. Such modulation may be achieved by contacting a capsaicin receptor (either *in vitro* or *in vivo*) with a capsaicin receptor modulatory amount of one or more VR1 modulators provided herein under  
15 conditions suitable for binding of the modulator(s) to the receptor. The receptor may be present in solution or suspension, in a cultured or isolated cell preparation or in a cell within a patient. For example, the cell may be a neuronal cell that is contacted *in vivo* in an animal. Alternatively, the cell may be an epithelial cell, such as a urinary bladder epithelial cell (urothelial cell) or an airway epithelial cell that is contacted *in vivo* in an animal. Modulation of signal transducing  
20 activity may be assessed by detecting an effect on calcium ion conductance (also referred to as calcium mobilization or flux). Modulation of signal transducing activity may alternatively be assessed by detecting an alteration of a symptom (*e.g.*, pain, burning sensation, bronchoconstriction, inflammation, cough, hiccup, itch, urinary incontinence or overactive bladder) of a patient being treated with one or more VR1 modulators provided herein.

25 VR1 modulator(s) provided herein are preferably administered to a patient (*e.g.*, a human) orally or topically, and are present within at least one body fluid of the animal while modulating VR1 signal-transducing activity. Preferred VR1 modulators for use in such methods modulate VR1 signal-transducing activity *in vitro* at a concentration of 1 nanomolar or less, preferably 100 picomolar or less, more preferably 20 picomolar or less, and *in vivo* at a  
30 concentration of 1 micromolar or less, 500 nanomolar or less, or 100 nanomolar or less in a body fluid such as blood.

The present invention further provides methods for treating conditions responsive to VR1 modulation. Within the context of the present invention, the term "treatment" encompasses both disease-modifying treatment and symptomatic treatment, either of which may be prophylactic (*i.e.*, before the onset of symptoms, in order to prevent, delay or reduce the severity of symptoms) or therapeutic (*i.e.*, after the onset of symptoms, in order to reduce the severity and/or duration of symptoms). A condition is "responsive to VR1 modulation" if it is characterized by inappropriate activity of a capsaicin receptor, regardless of the amount of vanilloid ligand present locally, and/or if modulation of capsaicin receptor activity results in alleviation of the condition or a symptom thereof. Such conditions include, for example, symptoms resulting from exposure to VR1-activating stimuli, pain, respiratory disorders such as asthma and chronic obstructive pulmonary disease, itch, urinary incontinence and/or overactive bladder, cough, hiccup, and obesity, as described in more detail below. Such conditions may be diagnosed and monitored using criteria that have been established in the art. Patients may include humans, domesticated companion animals and livestock, with dosages as described above.

Treatment regimens may vary depending on the compound used and the particular condition to be treated. However, for treatment of most disorders, a frequency of administration of 4 times daily or less is preferred. In general, a dosage regimen of 2 times daily is more preferred, with once a day dosing particularly preferred. For the treatment of acute pain, a single dose that rapidly reaches effective concentrations is desirable. It will be understood, however, that the specific dose level and treatment regimen for any particular patient will depend upon a variety of factors including the activity of the specific compound employed, the age, body weight, general health, sex, diet, time of administration, route of administration, and rate of excretion, drug combination and the severity of the particular disease undergoing therapy. In general, the use of the minimum dose sufficient to provide effective therapy is preferred. Patients may generally be monitored for therapeutic effectiveness using medical or veterinary criteria suitable for the condition being treated or prevented.

Patients experiencing symptoms resulting from exposure to capsaicin receptor-activating stimuli include individuals with burns caused by heat, light, tear gas or acid and those whose mucous membranes are exposed (*e.g.*, via ingestion, inhalation or eye contact) to capsaicin (*e.g.*, from hot peppers or in pepper spray) or a related irritant such as acid, tear gas or air pollutants.

The resulting symptoms (which may be treated using VR1 modulators, especially antagonists, provided herein) may include, for example, pain, broncho-constriction and inflammation.

Pain that may be treated using the VR1 modulators provided herein may be chronic or acute and includes, but is not limited to, peripheral nerve-mediated pain (especially neuropathic pain). Compounds provided herein may be used in the treatment of, for example, postmastectomy pain syndrome, stump pain, phantom limb pain, oral neuropathic pain, toothache (dental pain), denture pain, postherpetic neuralgia, diabetic neuropathy, reflex sympathetic dystrophy, trigeminal neuralgia, osteoarthritis, rheumatoid arthritis, fibromyalgia, Guillain-Barre syndrome, meralgia paresthetica, burning-mouth syndrome and/or bilateral peripheral neuropathy. Additional neuropathic pain conditions include causalgia (reflex sympathetic dystrophy - RSD, secondary to injury of a peripheral nerve), neuritis (including, for example, sciatic neuritis, peripheral neuritis, polyneuritis, optic neuritis, postfebrile neuritis, migrating neuritis, segmental neuritis and Gombault's neuritis), neuronitis, neuralgias (*e.g.*, those mentioned above, cervicobrachial neuralgia, cranial neuralgia, geniculate neuralgia, glossopharyngeal neuralgia, migranous neuralgia, idiopathic neuralgia, intercostals neuralgia, mammary neuralgia, mandibular joint neuralgia, Morton's neuralgia, nasociliary neuralgia, occipital neuralgia, red neuralgia, Sluder's neuralgia, splenopalatine neuralgia, supraorbital neuralgia and vidian neuralgia), surgery-related pain, musculoskeletal pain, AIDS-related neuropathy, MS-related neuropathy, and spinal cord injury-related pain. Headache, including headaches involving peripheral nerve activity, such as sinus, cluster (*i.e.*, migranous neuralgia) and some tension headaches and migraine, may also be treated as described herein. For example, migraine headaches may be prevented by administration of a compound provided herein as soon as a pre-migrainous aura is experienced by the patient. Further pain conditions that can be treated as described herein include "burning mouth syndrome," labor pains, Charcot's pains, intestinal gas pains, menstrual pain, acute and chronic back pain (*e.g.*, lower back pain), hemorrhoidal pain, dyspeptic pains, angina, nerve root pain, homotopic pain and heterotopic pain – including cancer associated pain (*e.g.*, in patients with bone cancer), pain (and inflammation) associated with venom exposure (*e.g.*, due to snake bite, spider bite, or insect sting) and trauma associated pain (*e.g.*, post-surgical pain, pain from cuts, bruises and broken bones, and burn pain). Additional pain conditions that may be treated as described herein include pain associated with inflammatory bowel disease, irritable bowel syndrome and/or inflammatory bowel disease.

Within certain aspects, VR1 modulators provided herein may be used for the treatment of mechanical pain. As used herein, the term “mechanical pain” refers to pain other than headache pain that is not neuropathic or a result of exposure to heat, cold or external chemical stimuli. Mechanical pain includes physical trauma (other than thermal or chemical burns or other  
5 irritating and/or painful exposures to noxious chemicals) such as post-surgical pain and pain from cuts, bruises and broken bones; toothache, denture pain; nerve root pain; osteoarthritis; rheumatoid arthritis; fibromyalgia; meralgia paresthetica; back pain; cancer-associated pain; angina; carpal tunnel syndrome; and pain resulting from bone fracture, labor, hemorrhoids, intestinal gas, dyspepsia, and menstruation.

10 Itching conditions that may be treated include psoriatic pruritis, itch due to hemodialysis, aquagenic pruritus, and itching associated with vulvar vestibulitis, contact dermatitis, insect bites and skin allergies. Urinary tract conditions that may be treated as described herein include urinary incontinence (including overflow incontinence, urge incontinence and stress incontinence), as well as overactive or unstable bladder conditions (including detrusor  
15 hyperflexia of spinal origin and bladder hypersensitivity). In certain such treatment methods, VR1 modulator is administered via a catheter or similar device, resulting in direct injection of VR1 modulator into the bladder. Compounds provided herein may also be used as anti-tussive agents (to prevent, relieve or suppress coughing) and for the treatment of hiccup, and to promote weight loss in an obese patient.

20 Within other aspects, VR1 modulators provided herein may be used within combination therapy for the treatment of conditions involving inflammatory components. Such conditions include, for example, autoimmune disorders and pathologic autoimmune responses known to have an inflammatory component including, but not limited to, arthritis (especially rheumatoid arthritis), psoriasis, Crohn's disease, lupus erythematosus, irritable bowel syndrome, tissue graft  
25 rejection, and hyperacute rejection of transplanted organs. Other such conditions include trauma (e.g., injury to the head or spinal cord), cardio- and cerebro-vascular disease and certain infectious diseases.

Within such combination therapy, a VR1 modulator is administered to a patient along with an anti-inflammatory agent. The VR1 modulator and anti-inflammatory agent may be  
30 present in the same pharmaceutical composition, or may be administered separately in either order. Anti-inflammatory agents include, for example, non-steroidal anti-inflammatory drugs

(NSAIDs), non-specific and cyclooxygenase-2 (COX-2) specific cyclooxygenase enzyme inhibitors, gold compounds, corticosteroids, methotrexate, tumor necrosis factor (TNF) receptor antagonists, anti-TNF alpha antibodies, anti-C5 antibodies, and interleukin-1 (IL-1) receptor antagonists. Examples of NSAIDs include, but are not limited to ibuprofen (*e.g.*, ADVIL™, MOTRIN™), flurbiprofen (ANSAID™), naproxen or naproxen sodium (*e.g.*, NAPROSYN, ANAPROX, ALEVE™), diclofenac (*e.g.*, CATAFLAM™, VOLTAREN™), combinations of diclofenac sodium and misoprostol (*e.g.*, ARTHROTEC™), sulindac (CLINORIL™), oxaprozin (DAYPRO™), diflunisal (DOLOBID™), piroxicam (FELDENET™), indomethacin (INDOCIN™), etodolac (LODINE™), fenoprofen calcium (NALFON™), ketoprofen (*e.g.*, ORUDIS™, ORUVAIL™), sodium nabumetone (RELAFEN™), sulfasalazine (AZULFIDINE™), tolmetin sodium (TOLECTIN™), and hydroxychloroquine (PLAQUENIL™). A particular class of NSAIDs consists of compounds that inhibit cyclooxygenase (COX) enzymes, such as celecoxib (CELEBREX™) and rofecoxib (VIOXX™). NSAIDs further include salicylates such as acetylsalicylic acid or aspirin, sodium salicylate, choline and magnesium salicylates (TRILISATE™), and salsalate (DISALCID™), as well as corticosteroids such as cortisone (CORTONE™ acetate), dexamethasone (*e.g.*, DECADRON™), methylprednisolone (MEDROL™) prednisolone (PRELONE™), prednisolone sodium phosphate (PEDIAPRED™), and prednisone (*e.g.*, PREDNICEN-M™, DELTASONE™, STERAPRED™).

Suitable dosages for VR1 modulator within such combination therapy are generally as described above. Dosages and methods of administration of anti-inflammatory agents can be found, for example, in the manufacturer's instructions in the *Physician's Desk Reference*. In certain embodiments, the combination administration of a VR1 modulator with an anti-inflammatory agent results in a reduction of the dosage of the anti-inflammatory agent required to produce a therapeutic effect. Thus, preferably, the dosage of anti-inflammatory agent in a combination or combination treatment method of the invention is less than the maximum dose advised by the manufacturer for administration of the anti-inflammatory agent without combination administration of a VR1 antagonist. More preferably this dosage is less than  $\frac{3}{4}$ , even more preferably less than  $\frac{1}{2}$ , and highly preferably, less than  $\frac{1}{4}$  of the maximum dose, while most preferably the dose is less than 10% of the maximum dose advised by the manufacturer for administration of the anti-inflammatory agent(s) when administered without

combination administration of a VR1 antagonist. It will be apparent that the dosage amount of VR1 antagonist component of the combination needed to achieve the desired effect may similarly be affected by the dosage amount and potency of the anti-inflammatory agent component of the combination.

5           In certain preferred embodiments, the combination administration of a VR1 modulator with an anti-inflammatory agent is accomplished by packaging one or more VR1 modulators and one or more anti-inflammatory agents in the same package, either in separate containers within the package or in the same contained as a mixture of one or more VR1 antagonists and one or more anti-inflammatory agents. Preferred mixtures are formulated for oral administration (*e.g.*,  
10 as pills, capsules, tablets or the like). In certain embodiments, the package comprises a label bearing indicia indicating that the one or more VR1 modulators and one or more anti-inflammatory agents are to be taken together for the treatment of an inflammatory pain condition. A highly preferred combination is one in which the anti-inflammatory agent(s) include at least one COX-2 specific cyclooxygenase enzyme inhibitor such as valdecoxib  
15 (BEXTRA®), lumiracoxib (PREXIGE™), etoricoxib (ARCOXIA®), celecoxib (CELEBREX®) and/or rofecoxib (VIOXX®).

Within further aspects, VR1 modulators provided herein may be used in combination with one or more additional pain relief medications. Certain such medications are also anti-inflammatory agents, and are listed above. Other such medications are narcotic analgesic agents,  
20 which typically act at one or more opioid receptor subtypes (*e.g.*,  $\mu$ ,  $\kappa$  and/or  $\delta$ ), preferably as agonists or partial agonists. Such agents include opiates, opiate derivatives and opioids, as well as pharmaceutically acceptable salts and hydrates thereof. Specific examples of narcotic analgesics include, within preferred embodiments, alfentanyl, alphaprodine, anileridine, bezitramide, buprenorphine, codeine, diacetyldihydromorphine, diacetylmorphine,  
25 dihydrocodeine, diphenoxylate, ethylmorphine, fentanyl, heroin, hydrocodone, hydromorphone, isomethadone, levomethorphan, levorphan, levorphanol, meperidine, metazocine, methadone, methorphan, metopon, morphine, opium extracts, opium fluid extracts, powdered opium, granulated opium, raw opium, tincture of opium, oxycodone, oxymorphone, paregoric, pentazocine, pethidine, phenazocine, piminodine, propoxyphene, racemethorphan, racemorphan,  
30 thebaine and pharmaceutically acceptable salts and hydrates of the foregoing agents.



Other examples of narcotic analgesic agents include acetorphine, acetyldihydrocodeine, acetylmethadol, allylprodine, alpracetalmethadol, alphameprodine, alphamethadol, benzethidine, benzylmorphine, betacetylmethadol, betameprodine, betamethadol, betaprodine, butorphanol, clonitazene, codeine methylbromide, codeine-N-oxide, cyprenorphine, desomorphine, dextromoramide, diampromide, diethylthiambutene, dihydromorphine, dimenoxadol, dimepheptanol, dimethylthiamubutene, dioxaphetyl butyrate, dipipanone, drotebanol, ethanol, ethylmethylthiambutene, etonitazene, etorphine, etoxeridine, furethidine, hydromorphanol, hydroxypethidine, ketobemidone, levomoramide, levophenacymorphan, methyl-desorphine, methyldihydromorphine, morpheridine, morphine methylpromide, morphine methylsulfonate, morphine-N-oxide, myrophin, naloxone, nalbuphine, naltrexone, nicocodeine, nicomorphine, noracetylmethadol, norlevorphanol, normethadone, normorphine, norpipanone, pentazocaine, phenadoxone, phenampromide, phenomorphan, phenoperidine, piritramide, pholcodine, proheptazone, properidine, propiran, racemoramide, thebacon, trimeperidine and the pharmaceutically acceptable salts and hydrates thereof.

Further specific representative analgesic agents include, for example: TALWIN® Nx and DEMEROL® (both available from Sanofi Winthrop Pharmaceuticals; New York, NY); LEVO-DROMORAN®; BUPRENEX® (Reckitt & Coleman Pharmaceuticals, Inc.; Richmond, VA); MSIR® (Purdue Pharma L.P.; Norwalk, CT); DILAUDID® (Knoll Pharmaceutical Co.; Mount Olive, NJ); SUBLIMAZE®; SUFENTA® (Janssen Pharmaceutica Inc.; Titusville, NJ); PERCOCET®, NUBAIN® and NUMORPHAN® (all available from Endo Pharmaceuticals Inc.; Chadds Ford, PA) HYDROSTAT® IR, MS/S and MS/L (all available from Richwood Pharmaceutical Co. Inc; Florence, KY), ORAMORPH® SR and ROXICODONE® (both available from Roxanne Laboratories; Columbus OH) and STADOL® (Bristol-Myers Squibb; New York, NY). Still further analgesic agents include CB2-receptor agonists, such as AM1241, and compounds that bind to the  $\alpha 2\delta$  subunit, such as Neurontin (Gabapentin) and pregabalin.

Suitable dosages for VR1 modulator within such combination therapy are generally as described above. Dosages and methods of administration of other pain relief medications can be found, for example, in the manufacturer's instructions in the *Physician's Desk Reference*. In certain embodiments, the combination administration of a VR1 modulator with one or more additional pain medications results in a reduction of the dosage of each therapeutic agent required to produce a therapeutic effect (*e.g.*, the dosage of one or both agent may be less than  $\frac{3}{4}$ ,

less than ½, less than ¼ or less than 10% of the maximum dose listed above or advised by the manufacturer). In certain preferred embodiments, the combination administration of a VR1 modulator with one or more additional pain relief medications is accomplished by packaging one or more VR1 modulators and one or more additional pain relief medications in the same package, as described above.

Modulators that are VR1 agonists may further be used, for example, in crowd control (as a substitute for tear gas) or personal protection (*e.g.*, in a spray formulation) or as pharmaceutical agents for the treatment of pain, itch, urinary incontinence or overactive bladder via capsaicin receptor desensitization. In general, compounds for use in crowd control or personal protection are formulated and used according to conventional tear gas or pepper spray technology.

Within separate aspects, the present invention provides a variety of non-pharmaceutical *in vitro* and *in vivo* uses for the compounds provided herein. For example, such compounds may be labeled and used as probes for the detection and localization of capsaicin receptor (in samples such as cell preparations or tissue sections, preparations or fractions thereof). Compounds may also be used as positive controls in assays for receptor activity, as standards for determining the ability of a candidate agent to bind to capsaicin receptor, or as radiotracers for positron emission tomography (PET) imaging or for single photon emission computerized tomography (SPECT). Such methods can be used to characterize capsaicin receptors in living subjects. For example, a VR1 modulator may be labeled using any of a variety of well known techniques (*e.g.*, radiolabeled with a radionuclide such as tritium, as described herein), and incubated with a sample for a suitable incubation time (*e.g.*, determined by first assaying a time course of binding). Following incubation, unbound compound is removed (*e.g.*, by washing), and bound compound detected using any method suitable for the label employed (*e.g.*, autoradiography or scintillation counting for radiolabeled compounds; spectroscopic methods may be used to detect luminescent groups and fluorescent groups). As a control, a matched sample containing labeled compound and a greater (*e.g.*, 10-fold greater) amount of unlabeled compound may be processed in the same manner. A greater amount of detectable label remaining in the test sample than in the control indicates the presence of capsaicin receptor in the sample. Detection assays, including receptor autoradiography (receptor mapping) of capsaicin receptor in cultured cells or tissue samples may be performed as described by Kuhar in sections 8.1.1 to 8.1.9 of Current Protocols in Pharmacology (1998) John Wiley & Sons, New York.

Modulators provided herein may also be used within a variety of well known cell separation methods. For example, modulators may be linked to the interior surface of a tissue culture plate or other support, for use as affinity ligands for immobilizing and thereby isolating, capsaicin receptors (*e.g.*, isolating receptor-expressing cells) *in vitro*. Within one preferred embodiment, a modulator linked to a fluorescent marker, such as fluorescein, is contacted with the cells, which are then analyzed (or isolated) by fluorescence activated cell sorting (FACS).

The following Examples are offered by way of illustration and not by way of limitation. Unless otherwise specified all reagents and solvent are of standard commercial grade and are used without further purification. Using routine modifications, the starting materials may be varied and additional steps employed to produce other compounds provided herein.

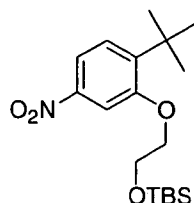
## EXAMPLES

### EXAMPLE 1

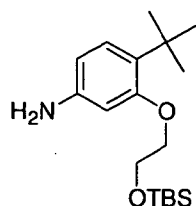
#### Preparation of Representative Heteroalkyl-Substituted Biphenyl-4-Carboxylic Acid Arylamide Analogues

This Example illustrates the synthesis of N-{4-*tert*-Butyl-3-[2-(2,6-dimethyl-morpholin-4-yl)-ethoxy]-phenyl}-4-(3-trifluoromethyl-pyridin-2-yl)-benzamide (*cis*).

1. *tert*-Butyl-[2-(2-*tert*-butyl-5-nitro-phenoxy)-ethoxy]-dimethyl-silane

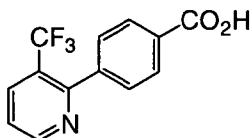


2. *4-tert-Butyl-3-[2-(tert-butyl-dimethyl-silanyloxy)-ethoxy]-phenylamine*



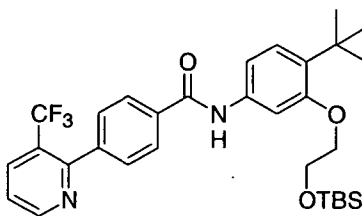
To a solution of *tert*-butyl-[2-(2-*tert*-butyl-5-nitro-phenoxy)-ethoxy]-dimethyl-silane (353 mg, 1.0 mmol) and calcium chloride (131 mg, 11 mmol) in ethanol (5 mL) and water (1 mL) add iron powder (660 mg, 11 mmol). Reflux the solution for 2 hours, cool and filter through Celite. Concentrate the mixture under reduced pressure, re-dissolve in ethyl acetate and wash with brine. Concentrate the solution under reduced pressure to give the title compound.

3. *4-(3-Trifluoromethyl-pyridin-2-yl)-benzoic acid*



Heat a mixture of 2-chloro-3-trifluoromethylpyridine (4.5 g, 25 mmol), 4-carboxybenzeneboronic acid (5.4 g, 33.0 mmol), tetrakis(triphenylphosphine)palladium(0) (1.4 g, 1.1 mmol) and 2M potassium carbonate (30 mL) in acetonitrile (200 mL) under a nitrogen atmosphere, at 90°C for 12 hours. Cool the reaction mixture and reduce in volume by evaporation. Partition with dichloromethane and acidify the aqueous layer with concentrated hydrochloric acid. Collect the precipitate by filtration to give the title compound.

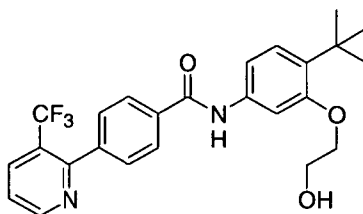
4. *N-{4-tert-Butyl-3-[2-(tert-butyl-dimethyl-silanyloxy)-ethoxy]-phenyl}-4-(3-trifluoromethyl-pyridin-2-yl)-benzamide*



Stir a solution of 4-(3-trifluoromethyl-pyridin-2-yl)-benzoic acid (540 mg, 2 mmol), 4-*tert*-butyl-3-[2-(*tert*-butyl-dimethyl-silanyloxy)-ethoxy]-phenylamine (640 mg, 2 mmol), triethylamine (303 mg, 3.0 mmol), benzotriazol-1-yl-oxy-tris(dimethylamino)phosphonium

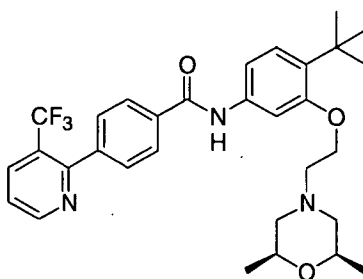
hexafluorophosphate (1.32 g, 3.0 mmol) in dichloromethane (50 mL) at room temperature for 2 hours. Partition the reaction mixture between ethyl acetate and water and extract with further ethyl acetate. Wash the combined organic extracts with water, saturated aqueous sodium bicarbonate and brine. Purify the residue by chromatography, eluting with (95% chloroform / 5% methanol) to give the title compound.

5. *N*-[4-*tert*-Butyl-3-(2-hydroxy-ethoxy)-phenyl]-4-(3-trifluoromethyl-pyridin-2-yl)-benzamide



Heat a mixture of *N*-{4-*tert*-butyl-3-[2-(*tert*-butyl-dimethyl-silanyloxy)-ethoxy]-phenyl}-4-(3-trifluoromethyl-pyridin-2-yl)-benzamide (572 mg, 1.0 mmol) and *p*-toluenesulfonic acid (75 mg) in THF (40 mL) and water (10 mL) at 60°C for 18 hours. Evaporate to dryness and partition between ethyl acetate and saturated aqueous sodium bicarbonate. Extract the aqueous with further ethyl acetate and wash the combined organic extracts with brine. Purify the residue by chromatography, eluting with (75% ethyl acetate / 25% hexane) to give the title compound. MS 459 (*M* + 1). 300 MHz <sup>1</sup>H NMR (CDCl<sub>3</sub>): 1.38 (s, 9H), 3.98 (brs, 2H), 4.08 (t, 2H), 6.96 (d, 1H), 7.22 (d, 1H), 7.45 (m, 1H), 7.52 (s, 1H), 7.60 (d, 2H), 7.96 (d, 2H), 8.10 (d, 1H), 8.17 (s, 1H), 8.85 (d, 1H).

6. *N*-{4-*tert*-Butyl-3-[2-(2,6-dimethyl-morpholin-4-yl)-ethoxy]-phenyl}-4-(3-trifluoromethyl-pyridin-2-yl)-benzamide (*cis*)



Stir a solution of N-[4-*tert*-butyl-3-(2-hydroxy-ethoxy)-phenyl]-4-(3-trifluoromethylpyridin-2-yl)-benzamide (46 mg, 0.1 mmol), triethylamine (10 mg, 0.1 mmol), methanesulfonyl chloride (12 mg, 0.1 mmol) in dichloromethane (2 mL) for 1 hour. Evaporate to dryness and redissolve the residue in acetonitrile (4 mL). Add potassium carbonate (69 mg, 0.3 mmol) and *cis*-dimethylmorpholine (33 mg, 0.3 mmol). Heat the mixture at 80°C for 12 hours. Evaporate to dryness and partition between ethyl acetate and saturated aqueous sodium bicarbonate. Extract the aqueous with further ethyl acetate and wash the combined organic extracts with brine. Purify the residue by chromatography, eluting with (95% chloroform / 5% methanol) to give the title compound. MS 556 (M + 1). 300 MHz 1H NMR (CDCl<sub>3</sub>): 1.15 (d, 6H), 1.39 (s, 9H), 1.88 (t, 2H), 2.82 (m, 4H), 3.64 (m, 2H), 4.14 (t, 2H), 6.91 (d, 1H), 7.21 (d, 1H), 7.45 (dd, 1H), 7.58-7.62 (m, 3H), 7.92 (d, 2H), 8.06 (s, 1H), 8.14 (d, 1H), 8.84 (d, 1H).

## EXAMPLE 2

### Additional Representative Heteroalkyl-Substituted Biphenyl-4-Carboxylic Acid Arylamide

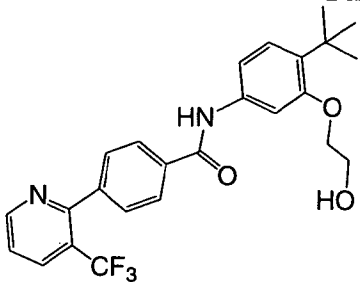
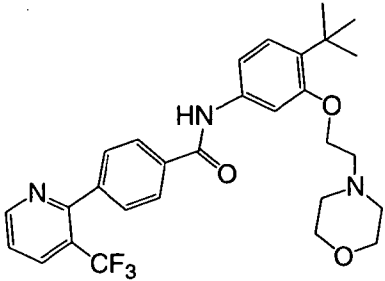
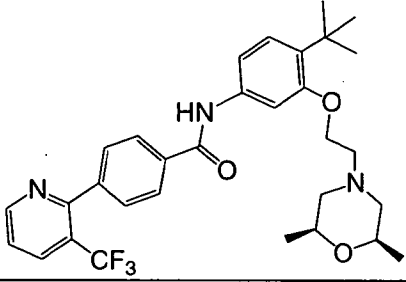
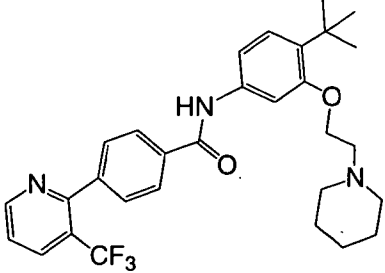
#### Analogues

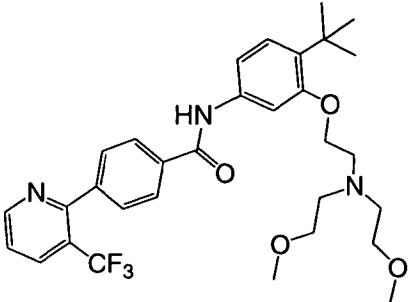
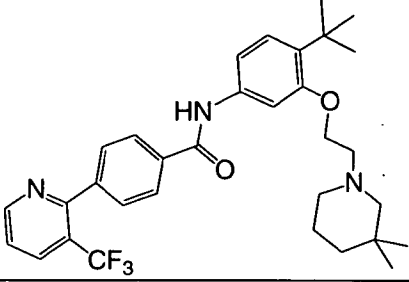
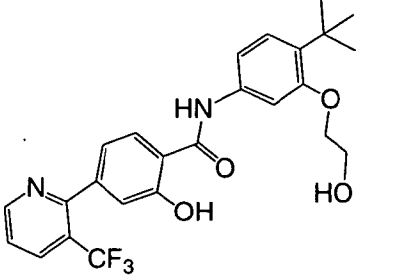
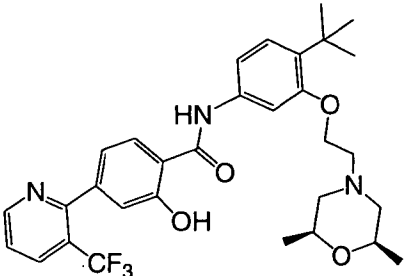
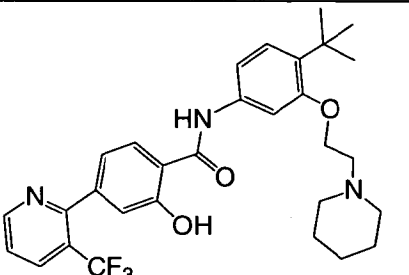
Using routine modifications, the starting materials may be varied and additional steps employed to produce other compounds provided herein. Compounds listed in Table I were prepared using such methods. In the column labeled "IC<sub>50</sub>" a \* indicates that the IC<sub>50</sub> determined as described in Example 5 is 1 micromolar or less (*i.e.*, the concentration of such compounds that is required to provide a 50% decrease in the fluorescence response of cells exposed to one IC<sub>50</sub> of capsaicin is 1 micromolar or less). Mass Spectroscopy data in the column labeled "MS" is Electrospray MS, obtained in positive ion mode with a 15V or 30V cone voltage, using a Micromass Time-of-Flight LCT, equipped with a Waters 600 pump, Waters 996 photodiode array detector, Gilson 215 autosampler, and a Gilson 841 microinjector. MassLynx (Advanced Chemistry Development, Inc; Toronto, Canada) version 4.0 software was used for data collection and analysis. Sample volume of 1 microliter was injected onto a 50x4.6mm Chromolith SpeedROD C18 column, and eluted using a 2-phase linear gradient at 6ml/min flow rate. Sample was detected using total absorbance count over the 220-340nm UV range. The elution conditions were: Mobile Phase A- 95/5/0.05 Water/Methanol/TFA; Mobile Phase B- 5/95/0.025 Water/Methanol/TFA.

Gradient:	Time(min)	%B
	0	10
	0.5	100
	1.2	100
	1.21	10

The total run time was 2 minutes inject to inject.

**Table I**  
Representative Heteroalkyl-Substituted Biphenyl-4-Carboxylic Acid Arylamide Analogues

Compound	Name	MS	IC <sub>50</sub>
1. 	N-[4- <i>tert</i> -Butyl-3-(2-hydroxyethoxy)-phenyl]-4-(3-trifluoromethyl-pyridin-2-yl)-benzamide	459	*
2. 	N-[4- <i>tert</i> -Butyl-3-(2-morpholin-4-yl-ethoxy)-phenyl]-4-(3-trifluoromethyl-pyridin-2-yl)-benzamide	528	*
3. 	N-[4- <i>tert</i> -Butyl-3-[2-(2,6-dimethyl-morpholin-4-yl)-ethoxy]-phenyl]-4-(3-trifluoromethyl-pyridin-2-yl)-benzamide (cis)	556	*
4. 	N-[4- <i>tert</i> -Butyl-3-(2-piperidin-1-yl-ethoxy)-phenyl]-4-(3-trifluoromethyl-pyridin-2-yl)-benzamide	526	*

Compound	Name	MS	IC <sub>50</sub>
5. 	N-(3-{2-[Bis-(2-methoxy-ethyl)-amino]-ethoxy}-4- <i>tert</i> -butyl-phenyl)-4-(3-trifluoromethyl-pyridin-2-yl)-benzamide	574	*
6. 	N-{4- <i>tert</i> -Butyl-3-[2-(3,3-dimethyl-piperidin-1-yl)-ethoxy]-phenyl}-4-(3-trifluoromethyl-pyridin-2-yl)-benzamide	554	*
7. 	N-[4- <i>tert</i> -Butyl-3-(2-hydroxy-ethoxy)-phenyl]-2-hydroxy-4-(3-trifluoromethyl-pyridin-2-yl)-benzamide	475	*
8. 	N-{4- <i>tert</i> -Butyl-3-[2-(2,6-dimethyl-morpholin-4-yl)-ethoxy]-phenyl}-2-hydroxy-4-(3-trifluoromethyl-pyridin-2-yl)-benzamide (cis)	572	*
9. 	N-[4- <i>tert</i> -Butyl-3-(2-piperidin-1-yl-ethoxy)-phenyl]-2-hydroxy-4-(3-trifluoromethyl-pyridin-2-yl)-benzamide	542	*



### EXAMPLE 3

#### VR1-Transfected Cells and Membrane Preparations

This Example illustrates the preparation of VR1-transfected cells and VR1-containing membrane preparations for use in capsaicin binding assays (Example 4).

5 A cDNA encoding full length human capsaicin receptor (SEQ ID NO:1, 2 or 3 of U.S. Patent No. 6,482,611) was subcloned in the plasmid pBK-CMV (Stratagene, La Jolla, CA) for recombinant expression in mammalian cells.

Human embryonic kidney (HEK293) cells were transfected with the pBK-CMV expression construct encoding the full length human capsaicin receptor using standard methods.  
10 The transfected cells were selected for two weeks in media containing G418 (400 µg/ml) to obtain a pool of stably transfected cells. Independent clones were isolated from this pool by limiting dilution to obtain clonal stable cell lines for use in subsequent experiments.

For radioligand binding experiments, cells were seeded in T175 cell culture flasks in media without antibiotics and grown to approximately 90% confluency. The flasks were then  
15 washed with PBS and harvested in PBS containing 5 mM EDTA. The cells were pelleted by gentle centrifugation and stored at -80°C until assayed.

Previously frozen cells were disrupted with the aid of a tissue homogenizer in ice-cold HEPES homogenization buffer (5mM KCl, 5.8mM NaCl, 0.75mM CaCl<sub>2</sub>, 2mM MgCl<sub>2</sub>, 320 mM sucrose, and 10 mM HEPES pH 7.4). Tissue homogenates were first centrifuged for 10  
20 minutes at 1000 x g (4°C) to remove the nuclear fraction and debris, and then the supernatant from the first centrifugation is further centrifuged for 30 minutes at 35,000 x g (4°C) to obtain a partially purified membrane fraction. Membranes were resuspended in the HEPES homogenization buffer prior to the assay. An aliquot of this membrane homogenate was used to determine protein concentration via the Bradford method (BIO-RAD Protein Assay Kit, #500-  
25 0001, BIO-RAD, Hercules, CA).

### EXAMPLE 4

#### Capsaicin Receptor Binding Assay

This Example illustrates a representative assay of capsaicin receptor binding that may be used to determine the binding affinity of compounds for the capsaicin (VR1) receptor.

Binding studies with [<sup>3</sup>H] Resiniferatoxin (RTX) are carried out essentially as described by Szallasi and Blumberg (1992) *J. Pharmacol. Exp. Ther.* 262:883-888. In this protocol, non-specific RTX binding is reduced by adding bovine alpha<sub>1</sub> acid glycoprotein (100 µg per tube) after the binding reaction has been terminated.

5        [<sup>3</sup>H] RTX (37 Ci/mmol) is synthesized by and obtained from the Chemical Synthesis and Analysis Laboratory, National Cancer Institute-Frederick Cancer Research and Development Center, Frederick, MD. [<sup>3</sup>H] RTX may also be obtained from commercial vendors (*e.g.*, Amersham Pharmacia Biotech, Inc.; Piscataway, NJ).

10        The membrane homogenate of Example 3 is centrifuged as before and resuspended to a protein concentration of 333µg/ml in homogenization buffer. Binding assay mixtures are set up on ice and contain [<sup>3</sup>H]RTX (specific activity 2200 mCi/ml), 2 µl non-radioactive test compound, 0.25 mg/ml bovine serum albumin (Cohn fraction V), and 5 x 10<sup>4</sup> - 1 x 10<sup>5</sup> VR1-transfected cells. The final volume is adjusted to 500 µl (for competition binding assays) or 1,000 µl (for saturation binding assays) with the ice-cold HEPES homogenization buffer solution

15        (pH 7.4) described above. Non-specific binding is defined as that occurring in the presence of 1 µM non-radioactive RTX (Alexis Corp.; San Diego, CA). For saturation binding, [<sup>3</sup>H]RTX is added in the concentration range of 7-1,000 pM, using 1 to 2 dilutions. Typically 11 concentration points are collected per saturation binding curve.

20        Competition binding assays are performed in the presence of 60 pM [<sup>3</sup>H]RTX and various concentrations of test compound. The binding reactions are initiated by transferring the assay mixtures into a 37°C water bath and are terminated following a 60 minute incubation period by cooling the tubes on ice. Membrane-bound RTX is separated from free, as well as any alpha<sub>1</sub>-acid glycoprotein-bound RTX, by filtration onto WALLAC glass fiber filters (PERKIN-ELMER, Gaithersburg, MD) which were pre-soaked with 1.0% PEI (polyethyleneimine) for 2

25        hours prior to use. Filters are allowed to dry overnight then counted in a WALLAC 1205 BETA PLATE counter after addition of WALLAC BETA SCINT scintillation fluid.

Equilibrium binding parameters are determined by fitting the allosteric Hill equation to the measured values with the aid of the computer program FIT P (Biosoft, Ferguson, MO) as described by Szallasi, *et al.* (1993) *J. Pharmacol. Exp. Ther.* 266:678-683. Compounds provided

30        herein generally exhibit K<sub>i</sub> values for capsaicin receptor of less than 1 µM, 100 nM, 50 nM, 25 nM, 10 nM, or 1nM in this assay.

## EXAMPLE 5

### Calcium Mobilization Assay

This Example illustrates representative calcium mobilization assays for use in evaluating test compounds for agonist and antagonist activity.

5        Cells transfected with expression plasmids (as described in Example 3) and thereby expressing human capsaicin receptor are seeded and grown to 70-90% confluency in FALCON black-walled, clear-bottomed 96-well plates (#3904, BECTON-DICKINSON, Franklin Lakes, NJ). The culture medium is emptied from the 96 well plates and FLUO-3 AM calcium sensitive dye (Molecular Probes, Eugene, OR) is added to each well (dye solution: 1 mg FLUO-3 AM, 10    440 µL DMSO and 440 µl 20% pluronic acid in DMSO, diluted 1:250 in Krebs-Ringer HEPES (KRH) buffer (25 mM HEPES, 5 mM KCl, 0.96 mM NaH<sub>2</sub>PO<sub>4</sub>, 1 mM MgSO<sub>4</sub>, 2 mM CaCl<sub>2</sub>, 5 mM glucose, 1 mM probenecid, pH 7.4), 50 µl diluted solution per well). Plates are covered with aluminum foil and incubated at 37°C for 1-2 hours in an environment containing 5% CO<sub>2</sub>. After the incubation, the dye is emptied from the plates, and the cells are washed once with KRH 15    buffer, and resuspended in KRH buffer.

#### DETERMINATION CAPSAICIN EC<sub>50</sub>

To measure the ability of a test compound to agonize or antagonize a calcium mobilization response in cells expressing capsaicin receptors to capsaicin or other vanilloid agonist, the EC<sub>50</sub> of the agonist capsaicin is first determined. An additional 20 µl of KRH buffer 20    and 1 µl DMSO is added to each well of cells, prepared as described above. 100 µl capsaicin in KRH buffer is automatically transferred by the FLIPR instrument to each well. Capsaicin-induced calcium mobilization is monitored using either FLUOROSKAN ASCENT (LabSystems; Franklin, MA) or FLIPR (fluorometric imaging plate reader system; Molecular Devices, Sunnyvale, CA) instruments. Data obtained between 30 and 60 seconds after agonist application 25    are used to generate an 8-point concentration response curve, with final capsaicin concentrations of 1 nM to 3 µM. KALEIDAGRAPH software (Synergy Software, Reading, PA) is used to fit the data to the equation:

$$y=a*(1/(1+(b/x)^c))$$

to determine the 50% excitatory concentration ( $EC_{50}$ ) for the response. In this equation,  $y$  is the maximum fluorescence signal,  $x$  is the concentration of the agonist or antagonist (in this case, capsaicin),  $a$  is the  $E_{max}$ ,  $b$  corresponds to the  $EC_{50}$  value and  $c$  is the Hill coefficient.

#### DETERMINATION OF AGONIST ACTIVITY

5        Test compounds are dissolved in DMSO, diluted in KRH buffer, and immediately added to cells prepared as described above. 100 nM capsaicin (an approximate  $EC_{90}$  concentration) is also added to cells in the same 96-well plate as a positive control. The final concentration of test compounds in the assay wells is between 0.1 nM and 5  $\mu$ M.

10        The ability of a test compound to act as an agonist of the capsaicin receptor is determined by measuring the fluorescence response of cells expressing capsaicin receptors elicited by the compound as function of compound concentration. This data is fit as described above to obtain the  $EC_{50}$ , which is generally less than 1 micromolar, preferably less than 100 nM, and more preferably less than 10 nM. The extent of efficacy of each test compound is also determined by calculating the response elicited by a concentration of test compound (typically 1  $\mu$ M) relative to  
15        the response elicited by 100 nM capsaicin. This value, called Percent of Signal (POS), is calculated by the following equation:

$$POS = 100 \times \text{test compound response} / 100 \text{ nM capsaicin response}$$

20        This analysis provides quantitative assessment of both the potency and efficacy of test compounds as human capsaicin receptor agonists. Agonists of the human capsaicin receptor generally elicit detectable responses at concentrations less than 100  $\mu$ M, or preferably at concentrations less than 1  $\mu$ M, or most preferably at concentrations less than 10 nM. Extent of efficacy at human capsaicin receptor is preferably greater than 30 POS, more preferably greater than 80 POS at a concentration of 1  $\mu$ M. Certain agonists are essentially free of antagonist activity as demonstrated by the absence of detectable antagonist activity in the assay described  
25        below at compound concentrations below 4 nM, more preferably at concentrations below 10  $\mu$ M and most preferably at concentrations less than or equal to 100  $\mu$ M.

#### DETERMINATION OF ANTAGONIST ACTIVITY

30        Test compounds are dissolved in DMSO, diluted in 20  $\mu$ l KRH buffer so that the final concentration of test compounds in the assay well is between 1  $\mu$ M and 5  $\mu$ M, and added to cells prepared as described above. The 96 well plates containing prepared cells and test compounds

are incubated in the dark, at room temperature for 0.5 to 6 hours. It is important that the incubation not continue beyond 6 hours. Just prior to determining the fluorescence response, 100  $\mu$ l capsaicin in KRH buffer at twice the EC<sub>50</sub> concentration determined as described above is automatically added by the FLIPR instrument to each well of the 96 well plate for a final sample  
5 volume of 200  $\mu$ l and a final capsaicin concentration equal to the EC<sub>50</sub>. The final concentration of test compounds in the assay wells is between 1  $\mu$ M and 5  $\mu$ M. Antagonists of the capsaicin receptor decrease this response by at least about 20%, preferably by at least about 50%, and most preferably by at least 80%, as compared to matched control (*i.e.*, cells treated with capsaicin at twice the EC<sub>50</sub> concentration in the absence of test compound), at a concentration of 10  
10 micromolar or less, preferably 1 micromolar or less. The concentration of antagonist required to provide a 50% decrease, relative to the response observed in the presence of capsaicin and without antagonist, is the IC<sub>50</sub> for the antagonist, and is preferably below 1 micromolar, 100 nanomolar, 10 nanomolar or 1 nanomolar.

Certain preferred VR1 modulators are antagonists that are essentially free of agonist  
15 activity as demonstrated by the absence of detectable agonist activity in the assay described above at compound concentrations below 4 nM, more preferably at concentrations below 10  $\mu$ M and most preferably at concentrations less than or equal to 100  $\mu$ M.

## EXAMPLE 6

### Microsomal *in vitro* half-life

20 This Example illustrates the evaluation of compound half-life values ( $t_{1/2}$  values) using a representative liver microsomal half-life assay.

Pooled human liver microsomes are obtained from XenoTech LLC (Kansas City, KS). Such liver microsomes may also be obtained from In Vitro Technologies (Baltimore, MD) or Tissue Transformation Technologies (Edison, NJ). Six test reactions are prepared, each  
25 containing 25  $\mu$ l microsomes, 5  $\mu$ l of a 100  $\mu$ M solution of test compound, and 399  $\mu$ l 0.1 M phosphate buffer (19 mL 0.1 M NaH<sub>2</sub>PO<sub>4</sub>, 81 mL 0.1 M Na<sub>2</sub>HPO<sub>4</sub>, adjusted to pH 7.4 with H<sub>3</sub>PO<sub>4</sub>). A seventh reaction is prepared as a positive control containing 25  $\mu$ l microsomes, 399  $\mu$ l 0.1 M phosphate buffer, and 5  $\mu$ l of a 100  $\mu$ M solution of a compound with known metabolic properties (*e.g.*, DIAZEPAM or CLOZAPINE). Reactions are preincubated at 39°C for 10  
30 minutes.

CoFactor Mixture is prepared by diluting 16.2 mg NADP and 45.4 mg Glucose-6-phosphate in 4 mL 100 mM MgCl<sub>2</sub>. Glucose-6-phosphate dehydrogenase solution is prepared by diluting 214.3 µl glucose-6-phosphate dehydrogenase suspension (Roche Molecular Biochemicals; Indianapolis, IN) into 1285.7 µl distilled water. 71 µl Starting Reaction Mixture (3 mL CoFactor Mixture; 1.2 mL Glucose-6-phosphate dehydrogenase solution) is added to 5 of the 6 test reactions and to the positive control. 71 µl 100 mM MgCl<sub>2</sub> is added to the sixth test reaction, which is used as a negative control. At each time point (0, 1, 3, 5, and 10 minutes), 75 µl of each reaction mix is pipetted into a well of a 96-well deep-well plate containing 75 µl ice-cold acetonitrile. Samples are vortexed and centrifuged 10 minutes at 3500 rpm (Sorval T 10 6000D centrifuge, H1000B rotor). 75 µl of supernatant from each reaction is transferred to a well of a 96-well plate containing 150 µl of a 0.5 µM solution of a compound with a known LCMS profile (internal standard) per well. LCMS analysis of each sample is carried out and the amount of unmetabolized test compound is measured as AUC, compound concentration vs. time is plotted, and the  $t_{1/2}$  value of the test compound is extrapolated.

15 Preferred compounds provided herein exhibit *in vitro*  $t_{1/2}$  values of greater than 10 minutes and less than 4 hours, preferably between 30 minutes and 1 hour, in human liver microsomes.

#### EXAMPLE 7

##### MDCK Toxicity Assay

20 This Example illustrates the evaluation of compound toxicity using a Madin Darby canine kidney (MDCK) cell cytotoxicity assay.

1 µL of test compound is added to each well of a clear bottom 96-well plate (PACKARD, Meriden, CT) to give final concentration of compound in the assay of 10 micromolar, 100 micromolar or 200 micromolar. Solvent without test compound is added to control wells.

25 MDCK cells, ATCC no. CCL-34 (American Type Culture Collection, Manassas, VA), are maintained in sterile conditions following the instructions in the ATCC production information sheet. Confluent MDCK cells are trypsinized, harvested, and diluted to a concentration of  $0.1 \times 10^6$  cells/ml with warm (37°C) medium (VITACELL Minimum Essential Medium Eagle, ATCC catalog # 30-2003). 100 µL of diluted cells is added to each well, except 30 for five standard curve control wells that contain 100 µL of warm medium without cells. The

plate is then incubated at 37°C under 95% O<sub>2</sub>, 5% CO<sub>2</sub> for 2 hours with constant shaking. After incubation, 50 µL of mammalian cell lysis solution (from the PACKARD (Meriden, CT) ATP-LITE-M Luminescent ATP detection kit) is added per well, the wells are covered with PACKARD TOPSEAL stickers, and plates are shaken at approximately 700 rpm on a suitable shaker for 2 minutes.

Compounds causing toxicity will decrease ATP production, relative to untreated cells. The ATP-LITE-M Luminescent ATP detection kit is generally used according to the manufacturer's instructions to measure ATP production in treated and untreated MDCK cells. PACKARD ATP LITE-M reagents are allowed to equilibrate to room temperature. Once equilibrated, the lyophilized substrate solution is reconstituted in 5.5 mL of substrate buffer solution (from kit). Lyophilized ATP standard solution is reconstituted in deionized water to give a 10 mM stock. For the five control wells, 10 µL of serially diluted PACKARD standard is added to each of the standard curve control wells to yield a final concentration in each subsequent well of 200 nM, 100 nM, 50 nM, 25 nM and 12.5 nM. PACKARD substrate solution (50 µL) is added to all wells, which are then covered, and the plates are shaken at approximately 700 rpm on a suitable shaker for 2 minutes. A white PACKARD sticker is attached to the bottom of each plate and samples are dark adapted by wrapping plates in foil and placing in the dark for 10 minutes. Luminescence is then measured at 22°C using a luminescence counter (*e.g.*, PACKARD TOPCOUNT Microplate Scintillation and Luminescence Counter or TECAN SPECTRAFLUOR PLUS), and ATP levels calculated from the standard curve. ATP levels in cells treated with test compound(s) are compared to the levels determined for untreated cells. Cells treated with 10 µM of a preferred test compound exhibit ATP levels that are at least 80%, preferably at least 90%, of the untreated cells. When a 100 µM concentration of the test compound is used, cells treated with preferred test compounds exhibit ATP levels that are at least 50%, preferably at least 80%, of the ATP levels detected in untreated cells.

## EXAMPLE 8

### Dorsal Root Ganglion Cell Assay

This Example illustrates a representative dorsal root ganglion cell assay for evaluating VR1 antagonist or agonist activity of a compound.

DRG are dissected from neonatal rats, dissociated and cultured using standard methods (Aguayo and White (1992) *Brain Research* 570:61-67). After 48 hour incubation, cells are washed once and incubated for 30-60 minutes with the calcium sensitive dye Fluo 4 AM (2.5-10 ug/ml; TefLabs, Austin, TX). Cells are then washed once. Addition of capsaicin to the cells results in a VR1-dependent increase in intracellular calcium levels which is monitored by a change in Fluo-4 fluorescence with a fluorometer. Data are collected for 60-180 seconds to determine the maximum fluorescent signal.

For antagonist assays, various concentrations of compound are added to the cells. Fluorescent signal is then plotted as a function of compound concentration to identify the concentration required to achieve a 50% inhibition of the capsaicin-activated response, or  $IC_{50}$ . Antagonists of the capsaicin receptor preferably have an  $IC_{50}$  below 1 micromolar, 100 nanomolar, 10 nanomolar or 1 nanomolar.

For agonist assays, various concentrations of compound are added to the cells without the addition of capsaicin. Compounds that are capsaicin receptor agonists result in a VR1-dependent increase in intracellular calcium levels which is monitored by a change in Fluo-4 fluorescence with a fluorometer. The  $EC_{50}$ , or concentration required to achieve 50% of the maximum signal for a capsaicin-activated response, is preferably below 1 micromolar, below 100 nanomolar or below 10 nanomolar.

## EXAMPLE 9

### Animal Models for Determining Pain Relief

This Example illustrates representative methods for assessing the degree of pain relief provided by a compound.

#### A. Pain Relief Testing

The following methods may be used to assess pain relief.

##### MECHANICAL ALLODYNIA

Mechanical allodynia (an abnormal response to an innocuous stimulus) is assessed essentially as described by Chaplan *et al.* (1994) *J. Neurosci. Methods* 53:55-63 and Tal and Eliav (1998) *Pain* 64(3):511-518. A series of von Frey filaments of varying rigidity (typically 8-14 filaments in a series) are applied to the plantar surface of the hind paw with just enough force



to bend the filament. The filaments are held in this position for no more than three seconds or until a positive allodynic response is displayed by the rat. A positive allodynic response consists of lifting the affected paw followed immediately by licking or shaking of the paw. The order and frequency with which the individual filaments are applied are determined by using Dixon up-down method. Testing is initiated with the middle hair of the series with subsequent filaments being applied in consecutive fashion, ascending or descending, depending on whether a negative or positive response, respectively, is obtained with the initial filament.

Compounds are effective in reversing or preventing mechanical allodynia-like symptoms if rats treated with such compounds require stimulation with a Von Frey filament of higher rigidity strength to provoke a positive allodynic response as compared to control untreated or vehicle treated rats. Alternatively, or in addition, testing of an animal in chronic pain may be done before and after compound administration. In such an assay, an effective compound results in an increase in the rigidity of the filament needed to induce a response after treatment, as compared to the filament that induces a response before treatment or in an animal that is also in chronic pain but is left untreated or is treated with vehicle. Test compounds are administered before or after onset of pain. When a test compound is administered after pain onset, testing is performed 10 minutes to three hours after administration.

#### MECHANICAL HYPERALGESIA

Mechanical hyperalgesia (an exaggerated response to painful stimulus) is tested essentially as described by Koch et al. (1996) *Analgesia* 2(3):157-164. Rats are placed in individual compartments of a cage with a warmed, perforated metal floor. Hind paw withdrawal duration (i.e., the amount of time for which the animal holds its paw up before placing it back on the floor) is measured after a mild pinprick to the plantar surface of either hind paw.

Compounds produce a reduction in mechanical hyperalgesia if there is a statistically significant decrease in the duration of hindpaw withdrawal. Test compound may be administered before or after onset of pain. For compounds administered after pain onset, testing is performed 10 minutes to three hours after administration.

#### THERMAL HYPERALGESIA

Thermal hyperalgesia (an exaggerated response to noxious thermal stimulus) is measured essentially as described by Hargreaves et al. (1988) *Pain*. 32(1):77-88. Briefly, a constant radiant heat source is applied the animals' plantar surface of either hind paw. The time to

withdrawal (*i.e.*, the amount of time that heat is applied before the animal moves its paw), otherwise described as thermal threshold or latency, determines the animal's hind paw sensitivity to heat.

Compounds produce a reduction in thermal hyperalgesia if there is a statistically significant increase in the time to hindpaw withdrawal (*i.e.*, the thermal threshold to response or latency is increased). Test compound may be administered before or after onset of pain. For compounds administered after pain onset, testing is performed 10 minutes to three hours after administration.

## B. Pain Models

Pain may be induced using any of the following methods, to allow testing of analgesic efficacy of a compound. In general, compounds provided herein result in a statistically significant reduction in pain as determined by at least one of the previously described testing methods, using male SD rats and at least one of the following models.

### ACUTE INFLAMMATORY PAIN MODEL

Acute inflammatory pain is induced using the carrageenan model essentially as described by Field *et al.* (1997) *Br. J. Pharmacol.* 121(8):1513-1522. 100-200 µl of 1-2% carrageenan solution is injected into the rats' hind paw. Three to four hours following injection, the animals' sensitivity to thermal and mechanical stimuli is tested using the methods described above. A test compound (0.01 to 50 mg/kg) is administered to the animal, prior to testing, or prior to injection of carrageenan. The compound can be administered orally or through any parenteral route, or topically on the paw. Compounds that relieve pain in this model result in a statistically significant reduction in mechanical allodynia and/or thermal hyperalgesia.

### CHRONIC INFLAMMATORY PAIN MODEL

Chronic inflammatory pain is induced using one of the following protocols:

1. Essentially as described by Bertorelli *et al.* (1999) *Br. J. Pharmacol.* 128(6):1252-1258, and Stein *et al.* (1998) *Pharmacol. Biochem. Behav.* 31(2):455-51, 200 µl Complete Freund's Adjuvant (0.1 mg heat killed and dried *M. Tuberculosis*) is injected to the rats' hind paw: 100 µl into the dorsal surface and 100 µl into the plantar surface.
2. Essentially as described by Abbadie *et al.* (1994) *J Neurosci.* 14(10):5865-5871 rats are injected with 150 µl of CFA (1.5 mg) in the tibio-tarsal joint.

Prior to injection with CFA in either protocol, an individual baseline sensitivity to mechanical and thermal stimulation of the animals' hind paws is obtained for each experimental animal.

Following injection of CFA, rats are tested for thermal hyperalgesia, mechanical allodynia and mechanical hyperalgesia as described above. To verify the development of symptoms, rats are tested on days 5, 6, and 7 following CFA injection. On day 7, animals are treated with a test compound, morphine or vehicle. An oral dose of morphine of 1-5 mg/kg is suitable as positive control. Typically, a dose of 0.01-50 mg/kg of test compound is used. Compounds can be administered as a single bolus prior to testing or once or twice or three times daily, for several days prior to testing. Drugs are administered orally or through any parenteral route, or applied topically to the animal.

Results are expressed as Percent Maximum Potential Efficacy (MPE). 0% MPE is defined as analgesic effect of vehicle, 100% MPE is defined as an animal's return to pre-CFA baseline sensitivity. Compounds that relieve pain in this model result in a MPE of at least 30%.

#### CHRONIC NEUROPATHIC PAIN MODEL •

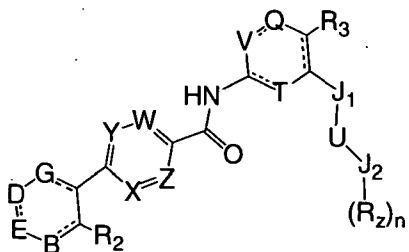
Chronic neuropathic pain is induced using the chronic constriction injury (CCI) to the rat's sciatic nerve essentially as described by Bennett and Xie (1988) *Pain* 33:87-107. Rats are anesthetized (*e.g.* with an intraperitoneal dose of 50-65 mg/kg pentobarbital with additional doses administered as needed). The lateral aspect of each hind limb is shaved and disinfected. Using aseptic technique, an incision is made on the lateral aspect of the hind limb at the mid thigh level. The biceps femoris is bluntly dissected and the sciatic nerve is exposed. On one hind limb of each animal, four loosely tied ligatures are made around the sciatic nerve approximately 1-2 mm apart. On the other side the sciatic nerve is not ligated and is not manipulated. The muscle is closed with continuous pattern and the skin is closed with wound clips or sutures. Rats are assessed for mechanical allodynia, mechanical hyperalgesia and thermal hyperalgesia as described above.

Compounds that relieve pain in this model result in a statistically significant reduction in mechanical allodynia, mechanical hyperalgesia and/or thermal hyperalgesia when administered (0.01-50 mg/kg, orally, parenterally or topically) immediately prior to testing as a single bolus, or for several days: once or twice or three times daily prior to testing.

From the foregoing it will be appreciated that, although specific embodiments of the invention have been described herein for purposes of illustration, various modifications may be made without deviating from the spirit and scope of the invention. Accordingly, the invention is not limited except as by the appended preferred embodiments.

What is claimed is:

1. A compound of the formula:



or a pharmaceutically acceptable form thereof, wherein:

each --- independently represents a single or double bond;

B and E are independently CR<sub>1</sub>, C(R<sub>1</sub>)<sub>2</sub>, NR<sub>1</sub> or N; or B and E are taken together to form a fused 5- to 8-membered partially saturated ring that is substituted with from 0 to 3 substituents independently selected from R<sub>1</sub>;

D and G are independently CR<sub>1</sub>, C(R<sub>1</sub>)<sub>2</sub>, NR<sub>1</sub> or N;

W, X, Y and Z are independently CR<sub>1</sub> or N;

Q, T and V are independently CR<sub>1</sub>, C(R<sub>1</sub>)<sub>2</sub>, N or NH; or Q is taken together with V or R<sub>3</sub> to form a fused 5- to 7-membered carbocycle or heterocycle that is substituted with from 0 to 4 substituents independently chosen from R<sub>b</sub>;

R<sub>1</sub> is independently chosen at each occurrence from hydrogen, halogen, hydroxy, amino, cyano, nitro, and groups of the formula L-M;

R<sub>2</sub> is halogen, hydroxy, amino, cyano, nitro or a group of the formula L-M;

R<sub>3</sub> is hydrogen, halogen, cyano, C<sub>1</sub>-C<sub>8</sub>alkyl, C<sub>2</sub>-C<sub>8</sub>alkenyl, C<sub>2</sub>-C<sub>8</sub>alkynyl, C<sub>1</sub>-C<sub>8</sub>haloalkyl, C<sub>2</sub>-C<sub>8</sub>alkyl ether, C<sub>1</sub>-C<sub>8</sub>alkylsulfonyl, C<sub>1</sub>-C<sub>8</sub>alkylsulfonamido or taken together with Q to form a fused, optionally substituted, 5- to 7-membered carbocycle or heterocycle; L is independently chosen at each occurrence from a single covalent bond, O, C(=O), OC(=O), C(=O)O, O-C(=O)O, S(O)<sub>m</sub>, N(R<sub>x</sub>), C(=O)N(R<sub>x</sub>), N(R<sub>x</sub>)C(=O), N(R<sub>x</sub>)S(O)<sub>m</sub>, S(O)<sub>m</sub>N(R<sub>x</sub>) and N[S(O)<sub>m</sub>R<sub>x</sub>]S(O)<sub>m</sub>; wherein m is independently selected at each occurrence from 0, 1 and 2; and R<sub>x</sub> is independently selected at each occurrence from hydrogen and C<sub>1</sub>-C<sub>8</sub>alkyl;

M is independently selected at each occurrence from (a) hydrogen and hydroxy; and (b) C<sub>1</sub>-C<sub>8</sub>alkyl, C<sub>2</sub>-C<sub>8</sub>alkenyl, C<sub>2</sub>-C<sub>8</sub>alkynyl, mono- and di-(C<sub>1</sub>-C<sub>4</sub>alkyl)amino(C<sub>0</sub>-C<sub>4</sub>alkyl), phenylC<sub>0</sub>-C<sub>4</sub>alkyl and (5- to 7-membered heterocycloalkyl)C<sub>0</sub>-C<sub>4</sub>alkyl, each of which is substituted with from 0 to 5 substituents independently selected from R<sub>b</sub>;

J<sub>1</sub> chosen from O, NH and S;

U is C<sub>1</sub>-C<sub>3</sub>alkyl, substituted with from 0 to 3 substituents independently chosen from oxo and C<sub>1</sub>-C<sub>3</sub>alkyl, or two substituents are taken together to form a 3- to 7-membered cycloalkyl or heterocycloalkyl;

Either: (a) J<sub>2</sub> is O or S,

n is 1, and

R<sub>z</sub> is hydrogen, C<sub>1</sub>-C<sub>6</sub>alkyl, C<sub>1</sub>-C<sub>6</sub>haloalkyl or C<sub>2</sub>-C<sub>6</sub>alkyl ether; or

(b) J<sub>2</sub> is N,

n is 2, and

(i) R<sub>z</sub> is independently chosen at each occurrence from hydrogen and C<sub>1</sub>-C<sub>6</sub>alkyl substituted with from 0 to 3 substituents selected from R<sub>b</sub>; or

(ii) both R<sub>z</sub> moieties are joined to form, with J<sub>2</sub>, a 5- to 8-membered heterocycloalkyl that is substituted with from 0 to 3 substituents selected from R<sub>b</sub>; and

R<sub>b</sub> is independently chosen at each occurrence from halogen, hydroxy, cyano, nitro, amino, oxo, C<sub>1</sub>-C<sub>6</sub>alkyl, C<sub>1</sub>-C<sub>6</sub>haloalkyl, C<sub>1</sub>-C<sub>6</sub>alkoxy, C<sub>1</sub>-C<sub>6</sub>haloalkoxy, aminocarbonyl, C<sub>1</sub>-C<sub>6</sub>aminoalkyl and mono- and di-(C<sub>1</sub>-C<sub>6</sub>alkyl)amino.

2. A compound or pharmaceutically acceptable form thereof according to claim 1, wherein each  $\equiv$  represents a double bond.

3. A compound or pharmaceutically acceptable form thereof according to claim 1 or claim 2, wherein B, E, D, Y and W are CH.

4. A compound or pharmaceutically acceptable form thereof according to any one of claims 1-3, wherein T and V are independently N or CH.

5. A compound or pharmaceutically acceptable form thereof according to any one of claims 1-4, wherein G is N.

6. A compound or pharmaceutically acceptable form thereof according to any one of claims 1-5, wherein R<sub>2</sub> is cyano, nitro, NHOH, C<sub>1</sub>-C<sub>4</sub>alkyl, C<sub>1</sub>-C<sub>4</sub>haloalkyl, C<sub>1</sub>-C<sub>4</sub>hydroxyalkyl, C<sub>1</sub>-C<sub>4</sub>alkoxy, C<sub>1</sub>-C<sub>4</sub>alkylthio, C<sub>1</sub>-C<sub>4</sub>alkanoyl, aminoC<sub>0</sub>-C<sub>4</sub>alkyl, mono- or di-(C<sub>1</sub>-C<sub>4</sub>alkyl)aminoC<sub>0</sub>-C<sub>4</sub>alkyl, (C<sub>5</sub>-C<sub>6</sub>cycloalkyl)amino, (5- or 6-membered heterocycloalkyl)C<sub>0</sub>-C<sub>4</sub>alkyl, -N(R<sub>x</sub>)SO<sub>2</sub>C<sub>1</sub>-C<sub>4</sub>alkyl or -N(SO<sub>2</sub>C<sub>1</sub>-C<sub>4</sub>alkyl)<sub>2</sub>.

7. A compound or pharmaceutically acceptable form thereof according to claim 6, wherein R<sub>2</sub> is cyano, CHO, amino, nitro, methyl, ethyl, propyl, hydroxymethyl, trifluoromethyl,

methoxy, ethoxy, propoxy, methylthio, ethylthio, C<sub>1</sub>-C<sub>4</sub>alkylamino, (C<sub>1</sub>-C<sub>4</sub>alkyl)aminomethyl, cyclopentylamino, oxadiazolyl, -N(H)SO<sub>2</sub>C<sub>1</sub>-C<sub>4</sub>alkyl, -N(CH<sub>3</sub>)SO<sub>2</sub>C<sub>1</sub>-C<sub>4</sub>alkyl or -N(SO<sub>2</sub>CH<sub>3</sub>)<sub>2</sub>.

8. A compound or pharmaceutically acceptable form thereof according to claim 7, wherein R<sub>2</sub> is cyano, CHO, amino, nitro, C<sub>1</sub>-C<sub>4</sub>alkyl, C<sub>1</sub>-C<sub>4</sub>haloalkyl, C<sub>1</sub>-C<sub>4</sub>alkoxy, C<sub>1</sub>-C<sub>4</sub>haloalkoxy, C<sub>1</sub>-C<sub>4</sub>alkylthio, C<sub>1</sub>-C<sub>4</sub>aminoalkyl, mono- and di-(C<sub>1</sub>-C<sub>4</sub>alkyl)aminoC<sub>0</sub>-C<sub>4</sub>alkyl, cyclopentylamino, -N(H)SO<sub>2</sub>C<sub>1</sub>-C<sub>4</sub>alkyl, -N(CH<sub>3</sub>)SO<sub>2</sub>CH<sub>3</sub> or -N(SO<sub>2</sub>CH<sub>3</sub>)<sub>2</sub>.

9. A compound or pharmaceutically acceptable form thereof according to claim 6, wherein R<sub>2</sub> is halogen, methyl, cyano or trifluoromethyl.

10. A compound or pharmaceutically acceptable form thereof according to any one of claims 1-9, wherein J<sub>1</sub> is O.

11. A compound or pharmaceutically acceptable form thereof according to any one of claims 1-10, wherein U is C<sub>2</sub>alkyl, substituted with from 0 to 2 substituents independently chosen from oxo and C<sub>1</sub>-C<sub>3</sub>alkyl.

12. A compound or pharmaceutically acceptable form thereof according to claim 11, wherein U is -CH<sub>2</sub>-CH<sub>2</sub>-.

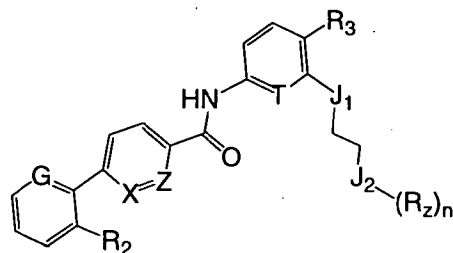
13. A compound or pharmaceutically acceptable form thereof according to claim 11, wherein U is -CH<sub>2</sub>-C(O)-.

14. A compound or pharmaceutically acceptable form thereof according to any one of claims 1-13, wherein -J<sub>2</sub>-(R<sub>2</sub>)<sub>n</sub> is chosen from: (i) -OH and -NH<sub>2</sub>, and (ii) C<sub>1</sub>-C<sub>4</sub>alkoxy, pyrrolidinyl, piperidinyl, piperazinyl, morpholinyl and mono- and di-(C<sub>1</sub>-C<sub>6</sub>alkyl)amino, each of which is substituted with from 0 to 3 substituents independently chosen from hydroxy, halogen, amino, C<sub>1</sub>-C<sub>4</sub>alkyl, C<sub>1</sub>-C<sub>4</sub>haloalkyl, C<sub>1</sub>-C<sub>4</sub>alkoxy, C<sub>1</sub>-C<sub>4</sub>haloalkoxy and C<sub>1</sub>-C<sub>4</sub>alkylthio.

15. A compound or pharmaceutically acceptable form thereof according to any one of claims 1-14, wherein R<sub>3</sub> is halogen, C<sub>1</sub>-C<sub>4</sub>alkyl, C<sub>2</sub>-C<sub>4</sub>alkyl ether, C<sub>1</sub>-C<sub>4</sub>haloalkyl, C<sub>1</sub>-C<sub>4</sub>hydroxyalkyl, -SO<sub>2</sub>CF<sub>3</sub> or taken together with Q to form a fused, 5- or 6-membered carbocycle or heterocycle.

16. A compound or pharmaceutically acceptable form thereof according to claim 15, wherein R<sub>3</sub> is halogen, *tert*-butyl or trifluoromethyl.

17. A compound or pharmaceutically acceptable form thereof according to claim 1, wherein the compound has the formula



wherein:

G and T are independently CH or N;

R<sub>2</sub> is cyano, CHO, amino, nitro, methyl, ethyl, propyl, trifluoromethyl, methoxy, ethoxy, propoxy, methylthio, ethylthio, -N(H)SO<sub>2</sub>C<sub>1</sub>-C<sub>4</sub>alkyl, -N(CH<sub>3</sub>)SO<sub>2</sub>C<sub>1</sub>-C<sub>4</sub>alkyl or -N(SO<sub>2</sub>CH<sub>3</sub>)<sub>2</sub>;

R<sub>3</sub> is halogen, cyano, C<sub>1</sub>-C<sub>6</sub>alkyl or C<sub>1</sub>-C<sub>6</sub>haloalkyl;

X and Z are independently N, CH, C-OH, C-NH<sub>2</sub>, C(C<sub>1</sub>-C<sub>3</sub>alkyl) or C(C<sub>1</sub>-C<sub>3</sub>haloalkyl);

J<sub>1</sub> is O or NH; and

-J<sub>2</sub>-(R<sub>z</sub>)<sub>n</sub> is chosen from: (i) -OH and -NH<sub>2</sub>, and (ii) C<sub>1</sub>-C<sub>4</sub>alkoxy, pyrrolidinyl, piperidinyl, piperazinyl, morpholinyl and mono- and di-(C<sub>1</sub>-C<sub>6</sub>alkyl)amino, each of which is substituted with from 0 to 3 substituents independently chosen from hydroxy, halogen, amino, C<sub>1</sub>-C<sub>4</sub>alkyl, C<sub>1</sub>-C<sub>4</sub>haloalkyl, C<sub>1</sub>-C<sub>4</sub>alkoxy, C<sub>1</sub>-C<sub>4</sub>haloalkoxy and C<sub>1</sub>-C<sub>4</sub>alkylthio.

18. A compound or pharmaceutically acceptable form thereof according to claim 17, wherein J<sub>1</sub> is O.

19. A compound or pharmaceutically acceptable form thereof according to claim 18, wherein:

X and Z are independently N or CH;

G is N; and

R<sub>2</sub> and R<sub>3</sub> are independently halogen, C<sub>1</sub>-C<sub>4</sub>alkyl or C<sub>1</sub>-C<sub>4</sub>haloalkyl.

20. A compound or pharmaceutically acceptable form thereof according to claim 1, wherein the compound is selected from:

N-[4-*tert*-Butyl-3-(2-hydroxy-ethoxy)-phenyl]-4-(3-trifluoromethyl-pyridin-2-yl)-benzamide;

N-[4-*tert*-Butyl-3-(2-morpholin-4-yl-ethoxy)-phenyl]-4-(3-trifluoromethyl-pyridin-2-yl)-benzamide;

N-{4-*tert*-Butyl-3-[2-(2,6-dimethyl-morpholin-4-yl)-ethoxy]-phenyl}-4-(3-trifluoromethyl-pyridin-2-yl)-benzamide (cis);



N-[4-*tert*-Butyl-3-(2-piperidin-1-yl-ethoxy)-phenyl]-4-(3-trifluoromethyl-pyridin-2-yl)-benzamide;

N-(3-{2-[Bis-(2-methoxy-ethyl)-amino]-ethoxy}-4-*tert*-butyl-phenyl)-4-(3-trifluoromethyl-pyridin-2-yl)-benzamide;

N-{4-*tert*-Butyl-3-[2-(3,3-dimethyl-piperidin-1-yl)-ethoxy]-phenyl}-4-(3-trifluoromethyl-pyridin-2-yl)-benzamide;

N-[4-*tert*-Butyl-3-(2-hydroxy-ethoxy)-phenyl]-2-hydroxy-4-(3-trifluoromethyl-pyridin-2-yl)-benzamide;

N-{4-*tert*-Butyl-3-[2-(2,6-dimethyl-morpholin-4-yl)-ethoxy]-phenyl}-2-hydroxy-4-(3-trifluoromethyl-pyridin-2-yl)-benzamide (*cis*); and

N-[4-*tert*-Butyl-3-(2-piperidin-1-yl-ethoxy)-phenyl]-2-hydroxy-4-(3-trifluoromethyl-pyridin-2-yl)-benzamide.

21. A compound or pharmaceutically acceptable form thereof according to any one of claims 1-20, wherein the compound exhibits no detectable agonist activity in an *in vitro* assay of capsaicin receptor agonism.

22. A compound or pharmaceutically acceptable form thereof according to any one of claims 1-20, wherein the compound has an  $IC_{50}$  value of 1 micromolar or less in a capsaicin receptor calcium mobilization assay.

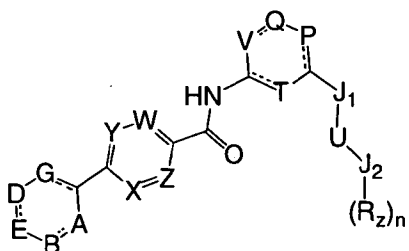
23. A compound or pharmaceutically acceptable form thereof according to claim 22, wherein the compound has an  $IC_{50}$  value of 100 nanomolar or less in a capsaicin receptor calcium mobilization assay.

24. A compound or pharmaceutically acceptable form thereof according to claim 22, wherein the compound has an  $IC_{50}$  value of 10 nanomolar or less in a capsaicin receptor calcium mobilization assay.

25. A pharmaceutical composition, comprising at least one compound or pharmaceutically acceptable form thereof according to any one of claims 1-20, in combination with a physiologically acceptable carrier or excipient.

26. A pharmaceutical composition according to claim 25 wherein the composition is formulated as an injectible fluid, an aerosol, a cream, a gel, a pill, a capsule, a syrup or a transdermal patch.

27. A method for reducing calcium conductance of a cellular capsaicin receptor, comprising contacting a cell expressing a capsaicin receptor with at least one compound of the formula:



or a pharmaceutically acceptable salt thereof, wherein:

each  $\equiv$  independently represents a single or double bond;

either: (a) A, B and E are independently  $\text{CR}_1$ ,  $\text{C}(\text{R}_1)_2$ ,  $\text{NR}_1$  or N; or

(b) B is joined with A or E to form a fused 5- to 8-membered partially saturated ring that is substituted with from 0 to 3 substituents independently selected from  $\text{R}_1$ , and the other of A or E is  $\text{CR}_1$ ,  $\text{C}(\text{R}_1)_2$ ,  $\text{NR}_1$  or N;

D and G are independently  $\text{CR}_1$ ,  $\text{C}(\text{R}_1)_2$ ,  $\text{NR}_1$  or N;

W, X, Y and Z are independently  $\text{CR}_1$  or N;

P, Q, T and V are independently  $\text{CR}_1$ ,  $\text{C}(\text{R}_1)_2$ , N or NH; or Q is taken together with V or P to form a fused 5- to 7-membered carbocycle or heterocycle that is substituted with from 0 to 4 substituents independently chosen from  $\text{R}_b$ ;

$\text{R}_1$  is independently chosen at each occurrence from hydrogen, halogen, hydroxy, amino, cyano, nitro, and groups of the formula L-M;

L is independently chosen at each occurrence from a single covalent bond, O,  $\text{C}(=\text{O})$ ,  $\text{OC}(=\text{O})$ ,  $\text{C}(=\text{O})\text{O}$ ,  $\text{O}-\text{C}(=\text{O})\text{O}$ ,  $\text{S}(\text{O})_m$ ,  $\text{N}(\text{R}_x)$ ,  $\text{C}(=\text{O})\text{N}(\text{R}_x)$ ,  $\text{N}(\text{R}_x)\text{C}(=\text{O})$ ,  $\text{N}(\text{R}_x)\text{S}(\text{O})_m$ ,  $\text{S}(\text{O})_m\text{N}(\text{R}_x)$  and  $\text{N}[\text{S}(\text{O})_m\text{R}_x]\text{S}(\text{O})_m$ ; wherein m is independently selected at each occurrence from 0, 1 and 2; and  $\text{R}_x$  is independently selected at each occurrence from hydrogen and  $\text{C}_1$ - $\text{C}_8$ alkyl;

M is independently selected at each occurrence from (a) hydrogen; and (b)  $\text{C}_1$ - $\text{C}_8$ alkyl,  $\text{C}_2$ - $\text{C}_8$ alkenyl,  $\text{C}_2$ - $\text{C}_8$ alkynyl, mono- and di- $(\text{C}_1$ - $\text{C}_4$ alkyl)amino( $\text{C}_0$ - $\text{C}_4$ alkyl), phenyl $\text{C}_0$ - $\text{C}_4$ alkyl, (5-membered heteroaryl) $\text{C}_0$ - $\text{C}_4$ alkyl and (5- to 7-membered heterocycloalkyl) $\text{C}_0$ - $\text{C}_4$ alkyl, each of which is substituted with from 0 to 5 substituents independently selected from  $\text{R}_b$ ;

$\text{J}_1$  chosen from O, NH and S;

U is  $\text{C}_1$ - $\text{C}_3$ alkyl, substituted with from 0 to 3 substituents independently chosen from oxo and  $\text{C}_1$ - $\text{C}_3$ alkyl, or two substituents are taken together to form a 3- to 7-membered cycloalkyl or heterocycloalkyl;

Either: (a)  $\text{J}_2$  is O or S,

n is 1, and

R<sub>z</sub> is hydrogen, C<sub>1</sub>-C<sub>6</sub>alkyl, C<sub>1</sub>-C<sub>6</sub>haloalkyl or C<sub>2</sub>-C<sub>6</sub>alkyl ether; or

(b) J<sub>2</sub> is N,

n is 2, and

(i) R<sub>z</sub> is independently chosen at each occurrence from hydrogen and C<sub>1</sub>-C<sub>6</sub>alkyl substituted with from 0 to 3 substituents selected from R<sub>b</sub>; or

(ii) both R<sub>z</sub> moieties are joined to form, with J<sub>2</sub>, a 5- to 8-membered heterocycloalkyl that is substituted with from 0 to 3 substituents selected from R<sub>b</sub>; and

R<sub>b</sub> is independently chosen at each occurrence from halogen, hydroxy, cyano, nitro, amino, oxo, C<sub>1</sub>-C<sub>6</sub>alkyl, C<sub>1</sub>-C<sub>6</sub>haloalkyl, C<sub>1</sub>-C<sub>6</sub>alkoxy, C<sub>1</sub>-C<sub>6</sub>haloalkoxy, aminocarbonyl, C<sub>1</sub>-C<sub>6</sub>aminoalkyl and mono- and di-(C<sub>1</sub>-C<sub>6</sub>alkyl)amino; and thereby reducing calcium conductance of the capsaicin receptor.

28. A method according to claim 27, wherein the compound is a compound according to claim any one of claims 1-20.

29. A method according to claim 27, wherein the cell is contacted *in vivo* in an animal.

30. A method according to claim 29, wherein the cell is a neuronal cell.

31. A method according to claim 29, wherein the cell is a urothelial cell.

32. A method according to claim 29, wherein during contact the compound is present within a body fluid of the animal.

33. A method according to claim 32, wherein the compound is present in the blood of the animal at a concentration of 1 micromolar or less.

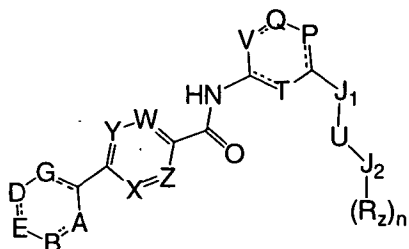
34. A method according to claim 33, wherein the compound is present in the blood of the animal at a concentration of 500 nanomolar or less.

35. A method according to claim 34, wherein the compound is present in the blood of the animal at a concentration of 100 nanomolar or less.

36. A method according to claim 29, wherein the animal is a human.

37. A method according to claim 29, wherein the compound is administered orally.

38. A method for inhibiting binding of vanilloid ligand to a capsaicin receptor *in vitro*, the method comprising contacting capsaicin receptor with at least one compound of the formula:



or a pharmaceutically acceptable salt thereof, wherein:

each  $\equiv$  independently represents a single or double bond;

either: (a) A, B and E are independently CR<sub>1</sub>, C(R<sub>1</sub>)<sub>2</sub>, NR<sub>1</sub> or N; or

(b) B is joined with A or E to form a fused 5- to 8-membered partially saturated ring that is substituted with from 0 to 3 substituents independently selected from R<sub>1</sub>, and the other of A or E is CR<sub>1</sub>, C(R<sub>1</sub>)<sub>2</sub>, NR<sub>1</sub> or N;

D and G are independently CR<sub>1</sub>, C(R<sub>1</sub>)<sub>2</sub>, NR<sub>1</sub> or N;

W, X, Y and Z are independently CR<sub>1</sub> or N;

P, Q, T and V are independently CR<sub>1</sub>, C(R<sub>1</sub>)<sub>2</sub>, N or NH; or Q is taken together with V or P to form a fused 5- to 7-membered carbocycle or heterocycle that is substituted with from 0 to 4 substituents independently chosen from R<sub>b</sub>;

R<sub>1</sub> is independently chosen at each occurrence from hydrogen, halogen, hydroxy, amino, cyano, nitro, and groups of the formula L-M;

L is independently chosen at each occurrence from a single covalent bond, O, C(=O), OC(=O), C(=O)O, O-C(=O)O, S(O)<sub>m</sub>, N(R<sub>x</sub>), C(=O)N(R<sub>x</sub>), N(R<sub>x</sub>)C(=O), N(R<sub>x</sub>)S(O)<sub>m</sub>, S(O)<sub>m</sub>N(R<sub>x</sub>) and N[S(O)<sub>m</sub>R<sub>x</sub>]S(O)<sub>m</sub>; wherein m is independently selected at each occurrence from 0, 1 and 2; and R<sub>x</sub> is independently selected at each occurrence from hydrogen and C<sub>1</sub>-C<sub>8</sub>alkyl;

M is independently selected at each occurrence from (a) hydrogen; and (b) C<sub>1</sub>-C<sub>8</sub>alkyl, C<sub>2</sub>-C<sub>8</sub>alkenyl, C<sub>2</sub>-C<sub>8</sub>alkynyl, mono- and di-(C<sub>1</sub>-C<sub>4</sub>alkyl)amino(C<sub>0</sub>-C<sub>4</sub>alkyl), phenylC<sub>0</sub>-C<sub>4</sub>alkyl, (5-membered heteroaryl)C<sub>0</sub>-C<sub>4</sub>alkyl and (5- to 7-membered heterocycloalkyl)C<sub>0</sub>-C<sub>4</sub>alkyl, each of which is substituted with from 0 to 5 substituents independently selected from R<sub>b</sub>;

J<sub>1</sub> chosen from O, NH and S;

U is C<sub>1</sub>-C<sub>3</sub>alkyl, substituted with from 0 to 3 substituents independently chosen from oxo and C<sub>1</sub>-C<sub>3</sub>alkyl, or two substituents are taken together to form a 3- to 7-membered cycloalkyl or heterocycloalkyl;

Either: (a) J<sub>2</sub> is O or S,

n is 1, and

$R_z$  is hydrogen,  $C_1$ - $C_6$ alkyl,  $C_1$ - $C_6$ haloalkyl or  $C_2$ - $C_6$ alkyl ether; or

(b)  $J_2$  is N,

$n$  is 2, and

(i)  $R_z$  is independently chosen at each occurrence from hydrogen and  $C_1$ - $C_6$ alkyl substituted with from 0 to 3 substituents selected from  $R_b$ ; or

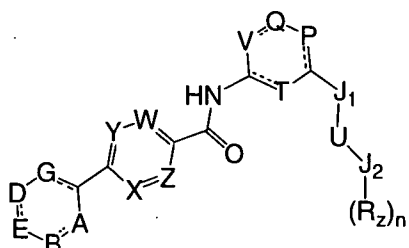
(ii) both  $R_z$  moieties are joined to form, with  $J_2$ , a 5- to 8-membered heterocycloalkyl that is substituted with from 0 to 3 substituents selected from  $R_b$ ; and

$R_b$  is independently chosen at each occurrence from halogen, hydroxy, cyano, nitro, amino, oxo,  $C_1$ - $C_6$ alkyl,  $C_1$ - $C_6$ haloalkyl,  $C_1$ - $C_6$ alkoxy,  $C_1$ - $C_6$ haloalkoxy, aminocarbonyl,  $C_1$ - $C_6$ aminoalkyl and mono- and di- $(C_1$ - $C_6$ alkyl)amino;

under conditions and in an amount sufficient to detectably inhibit vanilloid ligand binding to capsaicin receptor.

39. A method according to claim 38, wherein the compound is a compound according to claim any one of claims 1-20.

40. A method for inhibiting binding of vanilloid ligand to capsaicin receptor in a patient, comprising contacting cells expressing capsaicin receptor with at least one compound of the formula:



or a pharmaceutically acceptable salt thereof, wherein:

each  $\equiv$  independently represents a single or double bond;

either: (a) A, B and E are independently  $CR_1$ ,  $C(R_1)_2$ ,  $NR_1$  or N; or

(b) B is joined with A or E to form a fused 5- to 8-membered partially saturated ring that is substituted with from 0 to 3 substituents independently selected from  $R_1$ , and the other of A or E is  $CR_1$ ,  $C(R_1)_2$ ,  $NR_1$  or N;

D and G are independently  $CR_1$ ,  $C(R_1)_2$ ,  $NR_1$  or N;

W, X, Y and Z are independently  $CR_1$  or N;

P, Q, T and V are independently  $CR_1$ ,  $C(R_1)_2$ , N or NH; or Q is taken together with V or P to form a fused 5- to 7-membered carbocycle or heterocycle that is substituted with from 0 to 4 substituents independently chosen from  $R_b$ ;

R<sub>1</sub> is independently chosen at each occurrence from hydrogen, halogen, hydroxy, amino, cyano, nitro, and groups of the formula L-M;

L is independently chosen at each occurrence from a single covalent bond, O, C(=O), OC(=O), C(=O)O, O-C(=O)O, S(O)<sub>m</sub>, N(R<sub>x</sub>), C(=O)N(R<sub>x</sub>), N(R<sub>x</sub>)C(=O), N(R<sub>x</sub>)S(O)<sub>m</sub>, S(O)<sub>m</sub>N(R<sub>x</sub>) and N[S(O)<sub>m</sub>R<sub>x</sub>]S(O)<sub>m</sub>; wherein m is independently selected at each occurrence from 0, 1 and 2; and R<sub>x</sub> is independently selected at each occurrence from hydrogen and C<sub>1</sub>-C<sub>8</sub>alkyl;

M is independently selected at each occurrence from (a) hydrogen; and (b) C<sub>1</sub>-C<sub>8</sub>alkyl, C<sub>2</sub>-C<sub>8</sub>alkenyl, C<sub>2</sub>-C<sub>8</sub>alkynyl, mono- and di-(C<sub>1</sub>-C<sub>4</sub>alkyl)amino(C<sub>0</sub>-C<sub>4</sub>alkyl), phenylC<sub>0</sub>-C<sub>4</sub>alkyl, (5-membered heteroaryl)C<sub>0</sub>-C<sub>4</sub>alkyl and (5- to 7-membered heterocycloalkyl)C<sub>0</sub>-C<sub>4</sub>alkyl, each of which is substituted with from 0 to 5 substituents independently selected from R<sub>b</sub>;

J<sub>1</sub> chosen from O, NH and S;

U is C<sub>1</sub>-C<sub>3</sub>alkyl, substituted with from 0 to 3 substituents independently chosen from oxo and C<sub>1</sub>-C<sub>3</sub>alkyl, or two substituents are taken together to form a 3- to 7-membered cycloalkyl or heterocycloalkyl;

Either: (a) J<sub>2</sub> is O or S,

n is 1, and

R<sub>z</sub> is hydrogen, C<sub>1</sub>-C<sub>6</sub>alkyl, C<sub>1</sub>-C<sub>6</sub>haloalkyl or C<sub>2</sub>-C<sub>6</sub>alkyl ether; or

(b) J<sub>2</sub> is N,

n is 2, and

(i) R<sub>z</sub> is independently chosen at each occurrence from hydrogen and C<sub>1</sub>-C<sub>6</sub>alkyl substituted with from 0 to 3 substituents selected from R<sub>b</sub>; or

(ii) both R<sub>z</sub> moieties are joined to form, with J<sub>2</sub>, a 5- to 8-membered heterocycloalkyl that is substituted with from 0 to 3 substituents selected from R<sub>b</sub>; and

R<sub>b</sub> is independently chosen at each occurrence from halogen, hydroxy, cyano, nitro, amino, oxo, C<sub>1</sub>-C<sub>6</sub>alkyl, C<sub>1</sub>-C<sub>6</sub>haloalkyl, C<sub>1</sub>-C<sub>6</sub>alkoxy, C<sub>1</sub>-C<sub>6</sub>haloalkoxy, aminocarbonyl, C<sub>1</sub>-C<sub>6</sub>aminoalkyl and mono- and di-(C<sub>1</sub>-C<sub>6</sub>alkyl)amino;

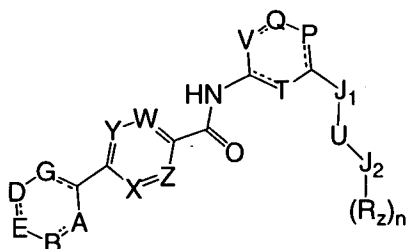
and thereby inhibiting binding of vanilloid ligand to the capsaicin receptor in the patient.

41. A method according to claim 40, wherein the compound is a compound according to claim any one of claims 1-20.

42. A method according to claim 40, wherein the patient is a human.

43. A method according to claim 40, wherein the compound is present in the blood of the patient at a concentration of 1 micromolar or less.

44. A method for treating a condition responsive to capsaicin receptor modulation in a patient, comprising administering to the patient a capsaicin receptor modulatory amount of at least one compound of the formula:



or a pharmaceutically acceptable salt thereof, wherein:

each  $\equiv$  independently represents a single or double bond;

either: (a) A, B and E are independently  $\text{CR}_1$ ,  $\text{C}(\text{R}_1)_2$ ,  $\text{NR}_1$  or N; or

(b) B is joined with A or E to form a fused 5- to 8-membered partially saturated ring that is substituted with from 0 to 3 substituents independently selected from  $\text{R}_1$ , and the other of A or E is  $\text{CR}_1$ ,  $\text{C}(\text{R}_1)_2$ ,  $\text{NR}_1$  or N;

D and G are independently  $\text{CR}_1$ ,  $\text{C}(\text{R}_1)_2$ ,  $\text{NR}_1$  or N;

W, X, Y and Z are independently  $\text{CR}_1$  or N;

P, Q, T and V are independently  $\text{CR}_1$ ,  $\text{C}(\text{R}_1)_2$ , N or NH; or Q is taken together with V or P to form a fused 5- to 7-membered carbocycle or heterocycle that is substituted with from 0 to 4 substituents independently chosen from  $\text{R}_b$ ;

$\text{R}_1$  is independently chosen at each occurrence from hydrogen, halogen, hydroxy, amino, cyano, nitro, and groups of the formula L-M;

L is independently chosen at each occurrence from a single covalent bond, O,  $\text{C}(=\text{O})$ ,  $\text{OC}(=\text{O})$ ,  $\text{C}(=\text{O})\text{O}$ ,  $\text{O}-\text{C}(=\text{O})\text{O}$ ,  $\text{S}(\text{O})_m$ ,  $\text{N}(\text{R}_x)$ ,  $\text{C}(=\text{O})\text{N}(\text{R}_x)$ ,  $\text{N}(\text{R}_x)\text{C}(=\text{O})$ ,  $\text{N}(\text{R}_x)\text{S}(\text{O})_m$ ,  $\text{S}(\text{O})_m\text{N}(\text{R}_x)$  and  $\text{N}[\text{S}(\text{O})_m\text{R}_x]\text{S}(\text{O})_m$ ; wherein m is independently selected at each occurrence from 0, 1 and 2; and  $\text{R}_x$  is independently selected at each occurrence from hydrogen and  $\text{C}_1$ - $\text{C}_8$ alkyl;

M is independently selected at each occurrence from (a) hydrogen; and (b)  $\text{C}_1$ - $\text{C}_8$ alkyl,  $\text{C}_2$ - $\text{C}_8$ alkenyl,  $\text{C}_2$ - $\text{C}_8$ alkynyl, mono- and di- $(\text{C}_1$ - $\text{C}_4$ alkyl)amino( $\text{C}_0$ - $\text{C}_4$ alkyl), phenyl $\text{C}_0$ - $\text{C}_4$ alkyl, (5-membered heteroaryl) $\text{C}_0$ - $\text{C}_4$ alkyl and (5- to 7-membered heterocycloalkyl) $\text{C}_0$ - $\text{C}_4$ alkyl, each of which is substituted with from 0 to 5 substituents independently selected from  $\text{R}_b$ ;

$\text{J}_1$  chosen from O, NH and S;

U is  $\text{C}_1$ - $\text{C}_3$ alkyl, substituted with from 0 to 3 substituents independently chosen from oxo and  $\text{C}_1$ - $\text{C}_3$ alkyl, or two substituents are taken together to form a 3- to 7-membered cycloalkyl or heterocycloalkyl;

Either: (a)  $\text{J}_2$  is O or S,

n is 1, and

$R_z$  is hydrogen,  $C_1$ - $C_6$ alkyl,  $C_1$ - $C_6$ haloalkyl or  $C_2$ - $C_6$ alkyl ether; or

(b)  $J_2$  is N,

$n$  is 2, and

(i)  $R_z$  is independently chosen at each occurrence from hydrogen and  $C_1$ - $C_6$ alkyl substituted with from 0 to 3 substituents selected from  $R_b$ ; or

(ii) both  $R_z$  moieties are joined to form, with  $J_2$ , a 5- to 8-membered heterocycloalkyl that is substituted with from 0 to 3 substituents selected from  $R_b$ ; and

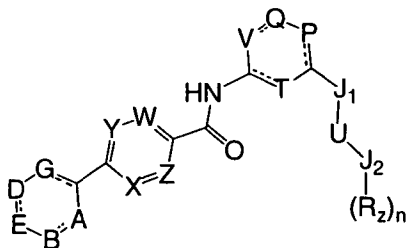
$R_b$  is independently chosen at each occurrence from halogen, hydroxy, cyano, nitro, amino, oxo,  $C_1$ - $C_6$ alkyl,  $C_1$ - $C_6$ haloalkyl,  $C_1$ - $C_6$ alkoxy,  $C_1$ - $C_6$ haloalkoxy, aminocarbonyl,  $C_1$ - $C_6$ aminoalkyl and mono- and di- $(C_1$ - $C_6$ alkyl)amino; and thereby alleviating the condition in the patient.

45. A method according to claim 44, wherein the compound is a compound according to claim any one of claims 1-20.

46. A method according to claim 44, wherein the patient is suffering from (i) exposure to capsaicin, (ii) burn or irritation due to exposure to heat, (iii) burns or irritation due to exposure to light, (iv) burn, bronchoconstriction or irritation due to exposure to tear gas, air pollutants or pepper spray, or (v) burn or irritation due to exposure to acid.

47. A method according to claim 44, wherein the condition is asthma or chronic obstructive pulmonary disease.

48. A method for treating pain in a patient, comprising administering to a patient suffering from pain a capsaicin receptor modulatory amount of at least one compound of the formula:



or a pharmaceutically acceptable salt thereof, wherein:

each  $\equiv$  independently represents a single or double bond;

either: (a) A, B and E are independently  $CR_1$ ,  $C(R_1)_2$ ,  $NR_1$  or N; or



(b) B is joined with A or E to form a fused 5- to 8-membered partially saturated ring that is substituted with from 0 to 3 substituents independently selected from  $R_1$ , and the other of A or E is  $CR_1$ ,  $C(R_1)_2$ ,  $NR_1$  or N;

D and G are independently  $CR_1$ ,  $C(R_1)_2$ ,  $NR_1$  or N;

W, X, Y and Z are independently  $CR_1$  or N;

P, Q, T and V are independently  $CR_1$ ,  $C(R_1)_2$ , N or NH; or Q is taken together with V or P to form a fused 5- to 7-membered carbocycle or heterocycle that is substituted with from 0 to 4 substituents independently chosen from  $R_b$ ;

$R_1$  is independently chosen at each occurrence from hydrogen, halogen, hydroxy, amino, cyano, nitro, and groups of the formula L-M;

L is independently chosen at each occurrence from a single covalent bond, O,  $C(=O)$ ,  $OC(=O)$ ,  $C(=O)O$ ,  $O-C(=O)O$ ,  $S(O)_m$ ,  $N(R_x)$ ,  $C(=O)N(R_x)$ ,  $N(R_x)C(=O)$ ,  $N(R_x)S(O)_m$ ,  $S(O)_mN(R_x)$  and  $N[S(O)_mR_x]S(O)_m$ ; wherein m is independently selected at each occurrence from 0, 1 and 2; and  $R_x$  is independently selected at each occurrence from hydrogen and  $C_1$ - $C_8$ alkyl;

M is independently selected at each occurrence from (a) hydrogen; and (b)  $C_1$ - $C_8$ alkyl,  $C_2$ - $C_8$ alkenyl,  $C_2$ - $C_8$ alkynyl, mono- and di- $(C_1$ - $C_4$ alkyl)amino( $C_0$ - $C_4$ alkyl), phenyl $C_0$ - $C_4$ alkyl, (5-membered heteroaryl) $C_0$ - $C_4$ alkyl and (5- to 7-membered heterocycloalkyl) $C_0$ - $C_4$ alkyl, each of which is substituted with from 0 to 5 substituents independently selected from  $R_b$ ;

$J_1$  chosen from O, NH and S;

U is  $C_1$ - $C_3$ alkyl, substituted with from 0 to 3 substituents independently chosen from oxo and  $C_1$ - $C_3$ alkyl, or two substituents are taken together to form a 3- to 7-membered cycloalkyl or heterocycloalkyl;

Either: (a)  $J_2$  is O or S,  
           n is 1, and  
            $R_z$  is hydrogen,  $C_1$ - $C_6$ alkyl,  $C_1$ - $C_6$ haloalkyl or  $C_2$ - $C_6$ alkyl ether; or  
 (b)  $J_2$  is N,  
           n is 2, and  
           (i)  $R_z$  is independently chosen at each occurrence from hydrogen and  $C_1$ - $C_6$ alkyl substituted with from 0 to 3 substituents selected from  $R_b$ ; or  
           (ii) both  $R_z$  moieties are joined to form, with  $J_2$ , a 5- to 8-membered heterocycloalkyl that is substituted with from 0 to 3 substituents selected from  $R_b$ ; and

$R_b$  is independently chosen at each occurrence from halogen, hydroxy, cyano, nitro, amino, oxo,  $C_1$ - $C_6$ alkyl,  $C_1$ - $C_6$ haloalkyl,  $C_1$ - $C_6$ alkoxy,  $C_1$ - $C_6$ haloalkoxy, aminocarbonyl,  $C_1$ - $C_6$ aminoalkyl and mono- and di- $(C_1$ - $C_6$ alkyl)amino;

and thereby alleviating pain in the patient.

49. A method according to claim 48, wherein the compound is a compound according to claim any one of claims 1-20.

50. A method according to claim 48, wherein the compound is present in the blood of the patient at a concentration of 1 micromolar or less.

51. A method according to claim 50, wherein the compound is present in the blood of the patient at a concentration of 500 nanomolar or less.

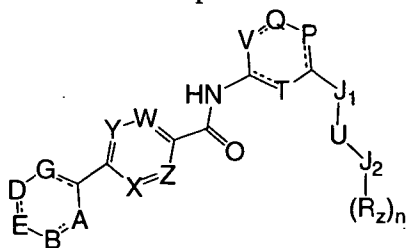
52. A method according to claim 51, wherein the compound is present in the blood of the patient at a concentration of 100 nanomolar or less.

53. A method according to claim 48, wherein the patient is suffering from neuropathic pain.

54. A method according to claim 48, wherein the pain is associated with a condition selected from: postmastectomy pain syndrome, stump pain, phantom limb pain, oral neuropathic pain, toothache, postherpetic neuralgia, diabetic neuropathy, reflex sympathetic dystrophy, trigeminal neuralgia, osteoarthritis, rheumatoid arthritis, fibromyalgia, Guillain-Barre syndrome, meralgia paresthetica, burning-mouth syndrome, bilateral peripheral neuropathy, causalgia, neuritis, neuronitis, neuralgia, AIDS-related neuropathy, MS-related neuropathy, spinal cord injury-related pain, surgery-related pain, musculoskeletal pain, back pain, headache, migraine, angina, labor, hemorrhoids, dyspepsia, Charcot's pains, intestinal gas, menstruation, cancer, venom exposure, irritable bowel syndrome, inflammatory bowel disease and trauma.

55. A method according to claim 48, wherein the patient is a human.

56. A method for treating itch in a patient, comprising administering to a patient a capsaicin receptor modulatory amount of a compound of the formula:



or a pharmaceutically acceptable salt thereof, wherein:

each  $\equiv$  independently represents a single or double bond;

either: (a) A, B and E are independently  $\text{CR}_1$ ,  $\text{C}(\text{R}_1)_2$ ,  $\text{NR}_1$  or N; or

(b) B is joined with A or E to form a fused 5- to 8-membered partially saturated ring that is substituted with from 0 to 3 substituents independently selected from  $R_1$ , and the other of A or E is  $CR_1$ ,  $C(R_1)_2$ ,  $NR_1$  or N;

D and G are independently  $CR_1$ ,  $C(R_1)_2$ ,  $NR_1$  or N;

W, X, Y and Z are independently  $CR_1$  or N;

P, Q, T and V are independently  $CR_1$ ,  $C(R_1)_2$ , N or NH; or Q is taken together with V or P to form a fused 5- to 7-membered carbocycle or heterocycle that is substituted with from 0 to 4 substituents independently chosen from  $R_b$ ;

$R_1$  is independently chosen at each occurrence from hydrogen, halogen, hydroxy, amino, cyano, nitro, and groups of the formula L-M;

L is independently chosen at each occurrence from a single covalent bond, O,  $C(=O)$ ,  $OC(=O)$ ,  $C(=O)O$ ,  $O-C(=O)O$ ,  $S(O)_m$ ,  $N(R_x)$ ,  $C(=O)N(R_x)$ ,  $N(R_x)C(=O)$ ,  $N(R_x)S(O)_m$ ,  $S(O)_mN(R_x)$  and  $N[S(O)_mR_x]S(O)_m$ ; wherein m is independently selected at each occurrence from 0, 1 and 2; and  $R_x$  is independently selected at each occurrence from hydrogen and  $C_1$ - $C_8$ alkyl;

M is independently selected at each occurrence from (a) hydrogen; and (b)  $C_1$ - $C_8$ alkyl,  $C_2$ - $C_8$ alkenyl,  $C_2$ - $C_8$ alkynyl, mono- and di- $(C_1$ - $C_4$ alkyl)amino( $C_0$ - $C_4$ alkyl), phenyl $C_0$ - $C_4$ alkyl, (5-membered heteroaryl) $C_0$ - $C_4$ alkyl and (5- to 7-membered heterocycloalkyl) $C_0$ - $C_4$ alkyl, each of which is substituted with from 0 to 5 substituents independently selected from  $R_b$ ;

$J_1$  chosen from O, NH and S;

U is  $C_1$ - $C_3$ alkyl, substituted with from 0 to 3 substituents independently chosen from oxo and  $C_1$ - $C_3$ alkyl, or two substituents are taken together to form a 3- to 7-membered cycloalkyl or heterocycloalkyl;

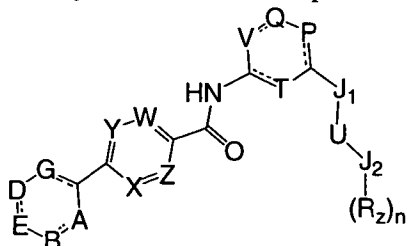
Either: (a)  $J_2$  is O or S,  
 $n$  is 1, and  
 $R_z$  is hydrogen,  $C_1$ - $C_6$ alkyl,  $C_1$ - $C_6$ haloalkyl or  $C_2$ - $C_6$ alkyl ether; or  
 (b)  $J_2$  is N,  
 $n$  is 2, and  
 (i)  $R_z$  is independently chosen at each occurrence from hydrogen and  $C_1$ - $C_6$ alkyl substituted with from 0 to 3 substituents selected from  $R_b$ ; or  
 (ii) both  $R_z$  moieties are joined to form, with  $J_2$ , a 5- to 8-membered heterocycloalkyl that is substituted with from 0 to 3 substituents selected from  $R_b$ ; and

$R_b$  is independently chosen at each occurrence from halogen, hydroxy, cyano, nitro, amino, oxo,  $C_1$ - $C_6$ alkyl,  $C_1$ - $C_6$ haloalkyl,  $C_1$ - $C_6$ alkoxy,  $C_1$ - $C_6$ haloalkoxy, aminocarbonyl,  $C_1$ - $C_6$ aminoalkyl and mono- and di- $(C_1$ - $C_6$ alkyl)amino;

and thereby alleviating itch in the patient.

57. A method according to claim 56, wherein the compound is a compound according to claim any one of claims 1-20.

58. A method for treating cough or hiccup in a patient, comprising administering to a patient a capsaicin receptor modulatory amount of a compound of the formula:



or a pharmaceutically acceptable salt thereof, wherein:

each  $\equiv$  independently represents a single or double bond;

either: (a) A, B and E are independently  $\text{CR}_1$ ,  $\text{C}(\text{R}_1)_2$ ,  $\text{NR}_1$  or N; or

(b) B is joined with A or E to form a fused 5- to 8-membered partially saturated ring that is substituted with from 0 to 3 substituents independently selected from  $\text{R}_1$ , and the other of A or E is  $\text{CR}_1$ ,  $\text{C}(\text{R}_1)_2$ ,  $\text{NR}_1$  or N;

D and G are independently  $\text{CR}_1$ ,  $\text{C}(\text{R}_1)_2$ ,  $\text{NR}_1$  or N;

W, X, Y and Z are independently  $\text{CR}_1$  or N;

P, Q, T and V are independently  $\text{CR}_1$ ,  $\text{C}(\text{R}_1)_2$ , N or NH; or Q is taken together with V or P to form a fused 5- to 7-membered carbocycle or heterocycle that is substituted with from 0 to 4 substituents independently chosen from  $\text{R}_b$ ;

$\text{R}_1$  is independently chosen at each occurrence from hydrogen, halogen, hydroxy, amino, cyano, nitro, and groups of the formula L-M;

L is independently chosen at each occurrence from a single covalent bond, O,  $\text{C}(=\text{O})$ ,  $\text{OC}(=\text{O})$ ,  $\text{C}(=\text{O})\text{O}$ ,  $\text{O}-\text{C}(=\text{O})\text{O}$ ,  $\text{S}(\text{O})_m$ ,  $\text{N}(\text{R}_x)$ ,  $\text{C}(=\text{O})\text{N}(\text{R}_x)$ ,  $\text{N}(\text{R}_x)\text{C}(=\text{O})$ ,  $\text{N}(\text{R}_x)\text{S}(\text{O})_m$ ,  $\text{S}(\text{O})_m\text{N}(\text{R}_x)$  and  $\text{N}[\text{S}(\text{O})_m\text{R}_x]\text{S}(\text{O})_m$ ; wherein m is independently selected at each occurrence from 0, 1 and 2; and  $\text{R}_x$  is independently selected at each occurrence from hydrogen and  $\text{C}_1$ - $\text{C}_8$ alkyl;

M is independently selected at each occurrence from (a) hydrogen; and (b)  $\text{C}_1$ - $\text{C}_8$ alkyl,  $\text{C}_2$ - $\text{C}_8$ alkenyl,  $\text{C}_2$ - $\text{C}_8$ alkynyl, mono- and di- $(\text{C}_1$ - $\text{C}_4$ alkyl)amino( $\text{C}_0$ - $\text{C}_4$ alkyl), phenyl $\text{C}_0$ - $\text{C}_4$ alkyl, (5-membered heteroaryl) $\text{C}_0$ - $\text{C}_4$ alkyl and (5- to 7-membered heterocycloalkyl) $\text{C}_0$ - $\text{C}_4$ alkyl, each of which is substituted with from 0 to 5 substituents independently selected from  $\text{R}_b$ ;

$\text{J}_1$  chosen from O, NH and S;

U is  $\text{C}_1$ - $\text{C}_3$ alkyl, substituted with from 0 to 3 substituents independently chosen from oxo and  $\text{C}_1$ - $\text{C}_3$ alkyl, or two substituents are taken together to form a 3- to 7-membered cycloalkyl or heterocycloalkyl;

Either: (a)  $\text{J}_2$  is O or S,

n is 1, and

$R_z$  is hydrogen,  $C_1$ - $C_6$ alkyl,  $C_1$ - $C_6$ haloalkyl or  $C_2$ - $C_6$ alkyl ether; or

(b)  $J_2$  is N,

n is 2, and

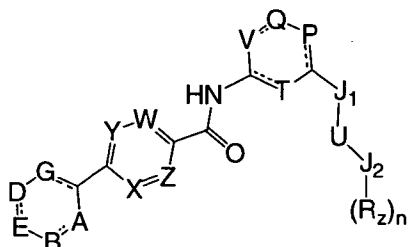
(i)  $R_z$  is independently chosen at each occurrence from hydrogen and  $C_1$ - $C_6$ alkyl substituted with from 0 to 3 substituents selected from  $R_b$ ; or

(ii) both  $R_z$  moieties are joined to form, with  $J_2$ , a 5- to 8-membered heterocycloalkyl that is substituted with from 0 to 3 substituents selected from  $R_b$ ; and

$R_b$  is independently chosen at each occurrence from halogen, hydroxy, cyano, nitro, amino, oxo,  $C_1$ - $C_6$ alkyl,  $C_1$ - $C_6$ haloalkyl,  $C_1$ - $C_6$ alkoxy,  $C_1$ - $C_6$ haloalkoxy, aminocarbonyl,  $C_1$ - $C_6$ aminoalkyl and mono- and di-( $C_1$ - $C_6$ alkyl)amino; and thereby alleviating cough or hiccup in the patient.

59. A method according to claim 58, wherein the compound is a compound according to claim any one of claims 1-20.

60. A method for treating urinary incontinence or overactive bladder in a patient, comprising administering to a patient a capsaicin receptor modulatory amount of a compound of the formula:



or a pharmaceutically acceptable salt thereof, wherein:

each  $\equiv$  independently represents a single or double bond;

either: (a) A, B and E are independently  $CR_1$ ,  $C(R_1)_2$ ,  $NR_1$  or N; or

(b) B is joined with A or E to form a fused 5- to 8-membered partially saturated ring that is substituted with from 0 to 3 substituents independently selected from  $R_1$ , and the other of A or E is  $CR_1$ ,  $C(R_1)_2$ ,  $NR_1$  or N;

D and G are independently  $CR_1$ ,  $C(R_1)_2$ ,  $NR_1$  or N;

W, X, Y and Z are independently  $CR_1$  or N;

P, Q, T and V are independently  $CR_1$ ,  $C(R_1)_2$ , N or NH; or Q is taken together with V or P to form a fused 5- to 7-membered carbocycle or heterocycle that is substituted with from 0 to 4 substituents independently chosen from  $R_b$ ;

R<sub>1</sub> is independently chosen at each occurrence from hydrogen, halogen, hydroxy, amino, cyano, nitro, and groups of the formula L-M;

L is independently chosen at each occurrence from a single covalent bond, O, C(=O), OC(=O), C(=O)O, O-C(=O)O, S(O)<sub>m</sub>, N(R<sub>x</sub>), C(=O)N(R<sub>x</sub>), N(R<sub>x</sub>)C(=O), N(R<sub>x</sub>)S(O)<sub>m</sub>, S(O)<sub>m</sub>N(R<sub>x</sub>) and N[S(O)<sub>m</sub>R<sub>x</sub>]S(O)<sub>m</sub>; wherein m is independently selected at each occurrence from 0, 1 and 2; and R<sub>x</sub> is independently selected at each occurrence from hydrogen and C<sub>1</sub>-C<sub>8</sub>alkyl;

M is independently selected at each occurrence from (a) hydrogen; and (b) C<sub>1</sub>-C<sub>8</sub>alkyl, C<sub>2</sub>-C<sub>8</sub>alkenyl, C<sub>2</sub>-C<sub>8</sub>alkynyl, mono- and di-(C<sub>1</sub>-C<sub>4</sub>alkyl)amino(C<sub>0</sub>-C<sub>4</sub>alkyl), phenylC<sub>0</sub>-C<sub>4</sub>alkyl, (5-membered heteroaryl)C<sub>0</sub>-C<sub>4</sub>alkyl and (5- to 7-membered heterocycloalkyl)C<sub>0</sub>-C<sub>4</sub>alkyl, each of which is substituted with from 0 to 5 substituents independently selected from R<sub>b</sub>;

J<sub>1</sub> chosen from O, NH and S;

U is C<sub>1</sub>-C<sub>3</sub>alkyl, substituted with from 0 to 3 substituents independently chosen from oxo and C<sub>1</sub>-C<sub>3</sub>alkyl, or two substituents are taken together to form a 3- to 7-membered cycloalkyl or heterocycloalkyl;

Either: (a) J<sub>2</sub> is O or S,

n is 1, and

R<sub>z</sub> is hydrogen, C<sub>1</sub>-C<sub>6</sub>alkyl, C<sub>1</sub>-C<sub>6</sub>haloalkyl or C<sub>2</sub>-C<sub>6</sub>alkyl ether; or

(b) J<sub>2</sub> is N,

n is 2, and

(i) R<sub>z</sub> is independently chosen at each occurrence from hydrogen and C<sub>1</sub>-C<sub>6</sub>alkyl substituted with from 0 to 3 substituents selected from R<sub>b</sub>; or

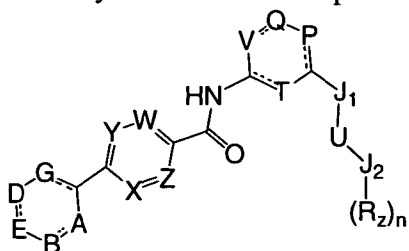
(ii) both R<sub>z</sub> moieties are joined to form, with J<sub>2</sub>, a 5- to 8-membered heterocycloalkyl that is substituted with from 0 to 3 substituents selected from R<sub>b</sub>; and

R<sub>b</sub> is independently chosen at each occurrence from halogen, hydroxy, cyano, nitro, amino, oxo, C<sub>1</sub>-C<sub>6</sub>alkyl, C<sub>1</sub>-C<sub>6</sub>haloalkyl, C<sub>1</sub>-C<sub>6</sub>alkoxy, C<sub>1</sub>-C<sub>6</sub>haloalkoxy, aminocarbonyl, C<sub>1</sub>-C<sub>6</sub>aminoalkyl and mono- and di-(C<sub>1</sub>-C<sub>6</sub>alkyl)amino;

and thereby alleviating urinary incontinence or overactive bladder in the patient.

61. A method according to claim 60, wherein the compound is a compound according to claim any one of claims 1-20.

62. A method promoting weight loss in an obese patient, comprising administering to a patient a capsaicin receptor modulatory amount of a compound of the formula:



or a pharmaceutically acceptable salt thereof, wherein:

each  $\equiv$  independently represents a single or double bond;

either: (a) A, B and E are independently  $\text{CR}_1$ ,  $\text{C}(\text{R}_1)_2$ ,  $\text{NR}_1$  or N; or

(b) B is joined with A or E to form a fused 5- to 8-membered partially saturated ring that is substituted with from 0 to 3 substituents independently selected from  $\text{R}_1$ , and the other of A or E is  $\text{CR}_1$ ,  $\text{C}(\text{R}_1)_2$ ,  $\text{NR}_1$  or N;

D and G are independently  $\text{CR}_1$ ,  $\text{C}(\text{R}_1)_2$ ,  $\text{NR}_1$  or N;

W, X, Y and Z are independently  $\text{CR}_1$  or N;

P, Q, T and V are independently  $\text{CR}_1$ ,  $\text{C}(\text{R}_1)_2$ , N or NH; or Q is taken together with V or P to form a fused 5- to 7-membered carbocycle or heterocycle that is substituted with from 0 to 4 substituents independently chosen from  $\text{R}_b$ ;

$\text{R}_1$  is independently chosen at each occurrence from hydrogen, halogen, hydroxy, amino, cyano, nitro, and groups of the formula L-M;

L is independently chosen at each occurrence from a single covalent bond, O,  $\text{C}(=\text{O})$ ,  $\text{OC}(=\text{O})$ ,  $\text{C}(=\text{O})\text{O}$ ,  $\text{O}-\text{C}(=\text{O})\text{O}$ ,  $\text{S}(\text{O})_m$ ,  $\text{N}(\text{R}_x)$ ,  $\text{C}(=\text{O})\text{N}(\text{R}_x)$ ,  $\text{N}(\text{R}_x)\text{C}(=\text{O})$ ,  $\text{N}(\text{R}_x)\text{S}(\text{O})_m$ ,  $\text{S}(\text{O})_m\text{N}(\text{R}_x)$  and  $\text{N}[\text{S}(\text{O})_m\text{R}_x]\text{S}(\text{O})_m$ ; wherein m is independently selected at each occurrence from 0, 1 and 2; and  $\text{R}_x$  is independently selected at each occurrence from hydrogen and  $\text{C}_1$ - $\text{C}_8$ alkyl;

M is independently selected at each occurrence from (a) hydrogen; and (b)  $\text{C}_1$ - $\text{C}_8$ alkyl,  $\text{C}_2$ - $\text{C}_8$ alkenyl,  $\text{C}_2$ - $\text{C}_8$ alkynyl, mono- and di- $(\text{C}_1$ - $\text{C}_4$ alkyl)amino( $\text{C}_0$ - $\text{C}_4$ alkyl), phenyl $\text{C}_0$ - $\text{C}_4$ alkyl, (5-membered heteroaryl) $\text{C}_0$ - $\text{C}_4$ alkyl and (5- to 7-membered heterocycloalkyl) $\text{C}_0$ - $\text{C}_4$ alkyl, each of which is substituted with from 0 to 5 substituents independently selected from  $\text{R}_b$ ;

$\text{J}_1$  chosen from O, NH and S;

U is  $\text{C}_1$ - $\text{C}_3$ alkyl, substituted with from 0 to 3 substituents independently chosen from oxo and  $\text{C}_1$ - $\text{C}_3$ alkyl, or two substituents are taken together to form a 3- to 7-membered cycloalkyl or heterocycloalkyl;

Either: (a)  $\text{J}_2$  is O or S,

n is 1, and

$\text{R}_2$  is hydrogen,  $\text{C}_1$ - $\text{C}_6$ alkyl,  $\text{C}_1$ - $\text{C}_6$ haloalkyl or  $\text{C}_2$ - $\text{C}_6$ alkyl ether; or

(b)  $J_2$  is N,

n is 2, and

(i)  $R_z$  is independently chosen at each occurrence from hydrogen and  $C_1$ - $C_6$ alkyl substituted with from 0 to 3 substituents selected from  $R_b$ ; or

(ii) both  $R_z$  moieties are joined to form, with  $J_2$ , a 5- to 8-membered heterocycloalkyl that is substituted with from 0 to 3 substituents selected from  $R_b$ ; and

$R_b$  is independently chosen at each occurrence from halogen, hydroxy, cyano, nitro, amino, oxo,  $C_1$ - $C_6$ alkyl,  $C_1$ - $C_6$ haloalkyl,  $C_1$ - $C_6$ alkoxy,  $C_1$ - $C_6$ haloalkoxy, aminocarbonyl,  $C_1$ - $C_6$ aminoalkyl and mono- and di-( $C_1$ - $C_6$ alkyl)amino;  
and thereby promoting weight loss in the patient.

63. A method according to claim 62, wherein the compound is a compound according to claim any one of claims 1-20.

64. A compound or form thereof according to any one of claims 1-20, wherein the compound or form thereof is radiolabeled.

65. A method for determining the presence or absence of capsaicin receptor in a sample, comprising the steps of:

- (a) contacting a sample with a compound or form thereof according to any one of claims 1-20, under conditions that permit binding of the compound to capsaicin receptor; and
- (b) detecting a level of the compound bound to capsaicin receptor, and therefrom determining the presence or absence of capsaicin receptor in the sample.

66. A method according to claim 65, wherein the compound is a radiolabeled compound according to claim 64, and wherein the step of detection comprises the steps of:

- (i) separating unbound compound from bound compound; and
- (ii) detecting the presence or absence of bound compound in the sample.

67. A packaged pharmaceutical preparation, comprising:

- (a) a pharmaceutical composition according to claim 25 in a container; and
- (b) instructions for using the composition to treat pain.

68. A packaged pharmaceutical preparation, comprising:

- (a) a pharmaceutical composition according to claim 25 in a container; and
- (b) instructions for using the composition to treat cough or hiccup.



69. A packaged pharmaceutical preparation, comprising:

- (a) a pharmaceutical composition according to claim 25 in a container; and
- (b) instructions for using the composition to treat obesity.

70. A packaged pharmaceutical preparation, comprising:

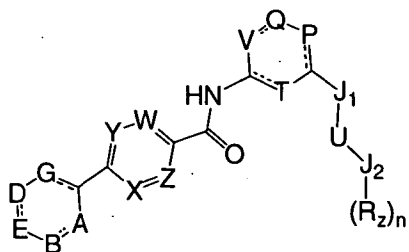
- (a) a pharmaceutical composition according to claim 25 in a container; and
- (b) instructions for using the composition to treat urinary incontinence or overactive bladder.

71. The use of a compound or form thereof according to any one of claims 1-20 for the manufacture of a medicament for the treatment of a condition responsive to capsaicin receptor modulation.

72. A use according to claim 71, wherein the condition is pain, asthma, chronic obstructive pulmonary disease, cough, hiccup, obesity, urinary incontinence or overactive bladder, exposure to capsaicin, burn or irritation due to exposure to heat, burn or irritation due to exposure to light, burn, bronchoconstriction or irritation due to exposure to tear gas, air pollutants or pepper spray, or burn or irritation due to exposure to acid.

## ABSTRACT OF THE DISCLOSURE

Heteroalkyl-substituted biphenyl-4-carboxylic acid arylamide analogues are provided, of the formula:



wherein variables are as described herein. Such compounds are ligands that may be used to modulate specific receptor activity *in vivo* or *in vitro*, and are particularly useful in the treatment of conditions associated with pathological receptor activation in humans, domesticated companion animals and livestock animals. Pharmaceutical compositions and methods for using such compounds to treat such disorders are provided, as are methods for using such ligands for receptor localization studies.